By Lucy Sloss

Studio Mothership studiomothership.com



### About me





















### Wait, isn't this a Wordpress Meetup?



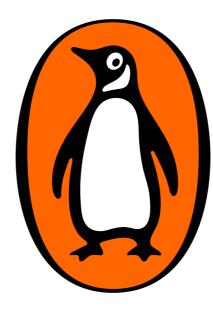
# What is Shopify?

- Built specifically for Commerce
- Hosted platform
- SSL Certificate
- Unlimited bandwidth
- Has it's own payment gateway
- POS



### Who uses Shopify



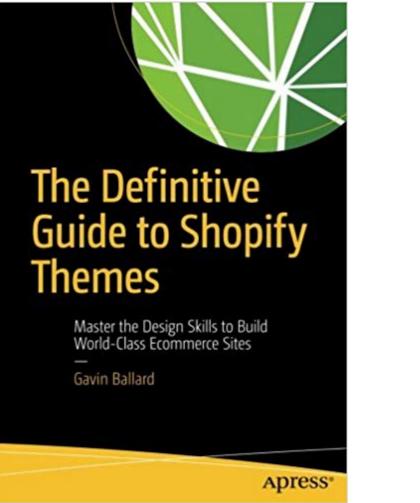


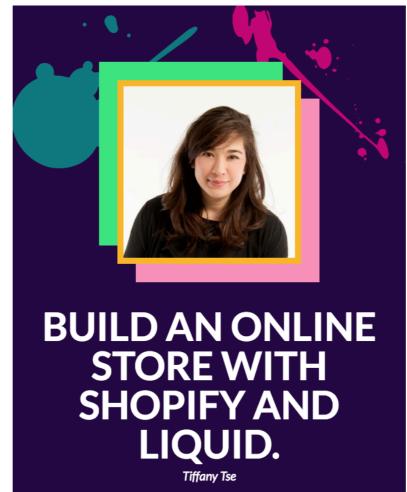


WIKIPEDIA The Free Encyclopedia



### Where did I start?









# **Becoming a Shopify Partner**

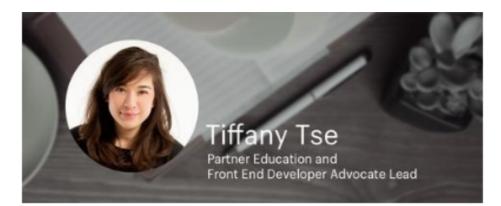
- Create new stores for clients
- Design themes
- Develop Apps
- Hand off development stores to clients
- Earn income from referrals
- Access to Partner Training Camp



### Webinars

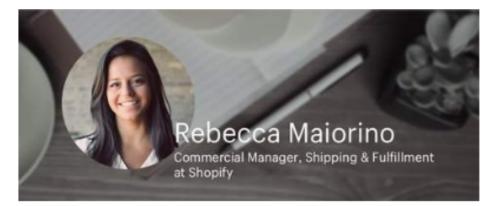
### https://www.shopify.co.uk/partners/blog/topics/webinars





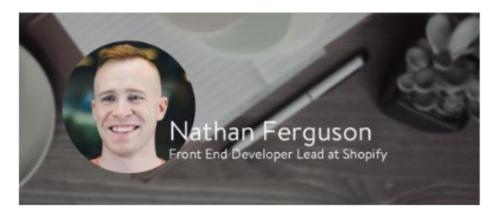
### Webinars

[Free Webinar] Getting Started with Sass and Shopify



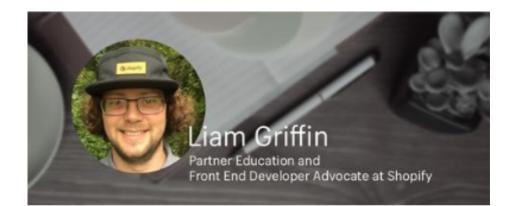
### Webinars

[Free Webinar] Shopify Shipping 101: How to Pitch Shopify Shipping to Clients



### Webinars

[Free Webinar] Slate: A Starting Point for Your Next Shopify Theme



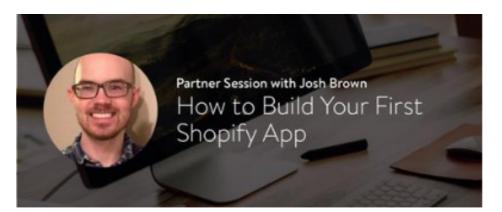
### Webinars

[Free Webinar] Building Blocks: How to Create Custom Theme Sections and Blocks

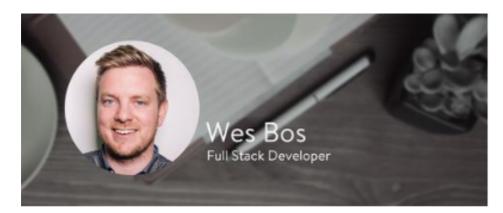


Webinars

[Free Webinar] Deep Dive Into Shopify Plus

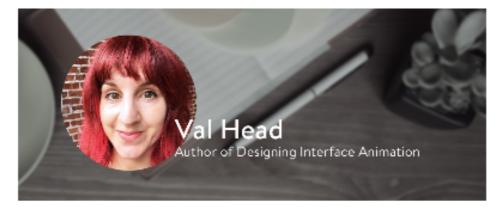


Webinars [Free Webinar] How to Build Your First Shopify App



### Webinars

[Free Webinar] Applicable ES6: Tips and Treats With Wes Bos



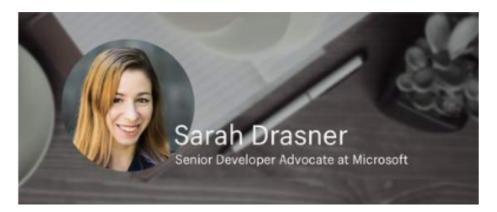
### Webinars

[Free Webinar] Meaningful Animation for User Experience



Webinars

[Free Webinar] 10 Things You Can (and Should) Do With SVG

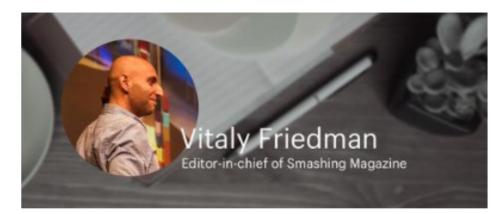


Webinars [Free Webinar] Innovative SVG Animation



Webinars

Jeffrey Zeldman Shares His Advice for Aspiring Freelance Web Designers



### Webinars

[Free Webinar] Dirty Little Tricks From The Dark Corners of Ecommerce

# Shopify as a Business

- A lot of resources
- Fairly good documentation
- A lot more sales driven
- Not open source like Wordpress
- Generally less of a community spirit online



### Wordpress Pricing

Hosting with <u>34SP.com</u> £9.95 monthly

WooCommerce Free\*

Paypal Express Checkout 3.4% + 20p (based on up to £1,500 monthly sales)



# **Shopify Pricing**

Monthly cost \$29 (about £22) - \$299 (about £225)

Transactions Paypal Express Checkout 3.4% + 20p + 2% Shopify fee (based on up to £1,500 monthly sales)

Shopify Payments 2.2% + 20p



### Content Management in Shopify



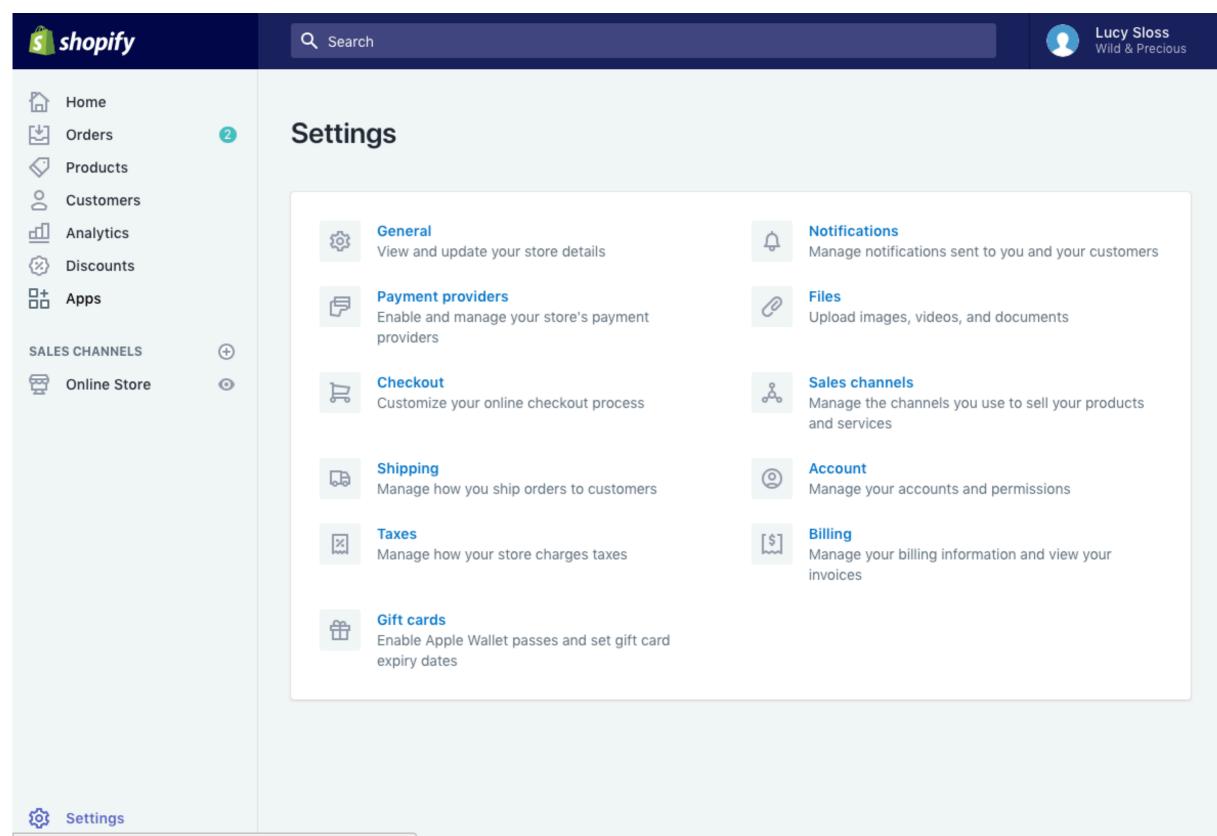
| Wordpress  | Shopify       |
|--|---------------|
| Pages  | Pages         |
| Posts  | Articles      |
| Themes<br>Child Themes                           | Themes<br>N/A |
| Categories                                       | Collections   |
| Plugins  | Apps          |
| Products (with Woocommerce)<br>Custom Post Types | Products      |



| 🚯 🖀 Yana's Jewellery                         | ♥ 0 + New   | Howdy, mothership                 |  |  |
|--|---|-----------------------------------|--|--|
| About WordPress<br>WordPress.org             | Dashboard Screen Options ▼ Help ▼                           |                                   |  |  |
| Documentation                                | At a Glance   | Quick Draft                       |  |  |
| Support Forums<br>Feedback                   | ✤ 1 Post  | Title                             |  |  |
| 🖈 Posts                                      | WordPress 4.9.6 running Storefront theme.                   | What's on your mind?              |  |  |
| 9; Media                                     |   |                                   |  |  |
| Pages  | Activity  | Sour Draft                        |  |  |
| Comments                                     | Recently Published  | Save Draft                        |  |  |
| WooCommerce                                  | Screen Options * Help *   a Glance                          |                                   |  |  |
| Products                                     | Recent Comments   |                                   |  |  |
|  |   |                                   |  |  |
| <ul><li>Appearance</li><li>Plugins</li></ul> |   | and writing for the web 6:30 pm   |  |  |
| 🚢 Users 🎤 Tools                              | All (1)   Pending (0)   Approved (1)   Spam (0)   Trash (0) |                                   |  |  |
| Settings                                     | WooCommerce recent reviews                                  |                                   |  |  |
| Collapse menu                                |   |                                   |  |  |
|  | There are no product reviews yet.                           | The Month in WordPress: June 2018 |  |  |
|  | WooCommerce status  |                                   |  |  |
|  |   | Gutenberg                         |  |  |
|  |   |                                   |  |  |
|  |   |                                   |  |  |

### Lucy Sloss Wild & Precious 💰 shopify Q Search 屳 Home All channels Today --Good morning, Lucy. E Orders 2 Here's what's happening with your store today. $\bigcirc$ TOTAL SALES Products Today 8 Customers There were no sales during this time. 0 (\$) 比 ഫ Analytics View dashboard No sales yet No orders yet No sessions yet $\otimes$ Discounts 맒 Apps TOTAL SALES BREAKDOWN Today There were no sales during this time. SALES CHANNELS Ð > 嵒 Online Store Θ Visitors right now TOTAL SALES BY CHANNEL Today Online Store 0 orders £0.00 E 2 orders to fulfill > Other 0 orders £0.00 ... Because you added a product Conversion rate optimization helps turn TOP PRODUCTS Today visitors into customers. Learn how with this guide. There were no products sold during this time. SUGGESTED READING Read blog post 19 min read ACTIVITY Lucy Sloss You created a new product: $\bigtriangledown$ Deodorant 03. ... May 15, 2018 at 9:40 AM GMT+1 People are subscribing to your mailing list! Your mailing list lets you contact customers or visitors who have Lucy Sloss You created a new product: Face $\bigcirc$ Settings ٤Ö shown an interest in your store. Reach out to them with exclusive Cloth. March 45, 0040 -+ 0100 AM ONT 14

### Lucy Sloss Wild & Precious 💰 shopify Q Search Home Themes 比 Orders 2 • View your store $\bigcirc$ Products 8 Customers Online store is password protected ഫ $\bigcirc$ Analytics Only visitors with a password can access your online store. $\langle 2 \rangle$ Discounts Disable password 맒 Apps SALES CHANNELS Ð 묠 Online Store Θ Current theme Wp-Shopify-Theme Actions -Customize Themes Last saved on Jun 4, 12:06pm This is the theme customers see Blog posts when they visit your store. Pages Menu v WILD & PRECIOUS 🚔 Cart 🔺 Log in 🛛 🗰 UK Navigation Domains WILD & PRECIOUS Preferences A complete range of natural skincare, tolletry and loandry products that are effective and a joy to use LD @ PRECI Shop A complete range of natural skincare, toiletry and laundry products that are effective and a joy to use More themes 103 Settings Theme name Last saved ----



https://sloss-test.myshopify.com/admin/apps

### Customiser



| Ŝ  | Wp-shopify-theme            | Home page $\checkmark$   |   | Live Save                                   |
|----|-----------------------------|--|---|---|
| S  | Sections Theme settings     | Menu ~   | WILD & PRECIOUS   |   |
| A  | Typography                  |  | Welcome to our UK shop! We have other shops if you prefer.  |   |
| 52 | Colors                      |  | Shop EU Shop US Hide this message.  |   |
| ഥ  | Social media                |  |   | AR MA                                       |
| 20 | Favicon                     |  | ESSIEL A  | 1   |
| 鐐  | Currency                    |  | MILD & PRECIOUS   |   |
| 鐐  | Notification Pop up         | Nub of PRECIOUS<br>Mointuriser (I)   | WILD OF PRECIDES         WILD OF PRECIDES         WILD OF PRECIDES           WILD OF PRECIDES         WILD OF PRECIDES         WILD OF PRECIDES           WILD OF PRECIDES         WILD OF PRECIDES         WILD OF PRECIDES           WILD OF PRECIDES         WILD OF PRECIDES         WILD OF PRECIDES           WILD OF PRECIDES         WILD OF PRECIDES         WILD OF PRECIDES           WILD OF PRECIDES         WILD OF PRECIDES         WILD OF PRECIDES           WILD OF PRECIDES         WILD OF PRECIDES         WILD OF PRECIDES           WILD OF PRECIDES         WILD OF PRECIDES         WILD OF PRECIDES           WILD OF PRECIDES         WILD OF PRECIDES         WILD OF PRECIDES           WILD OF PRECIDES         WILD OF PRECIDES         WILD OF PRECIDES           WILD OF PRECIDES         WILD OF PRECIDES         WILD OF PRECIDES           WILD OF PRECIDES         WILD OF PRECIDES         WILD OF PRECIDES           WILD OF PRECIDES         WILD OF PRECIDES         WILD OF PRECIDES           WILD OF PRECIDES         WILD OF PRECIDES         WILD OF PRECIDES           WILD OF PRECIDES         WILD OF PRECIDES         WILD OF PRECIDES           WILD OF PRECIDES         WILD OF PRECIDES         WILD OF PRECIDES | Maranana<br>Maji di Fesicoli<br>Saring Geli |
| Ø  | Product Notification Pop up | August Contract of | Read OF RECENT  |   |
| Ø  | Product Offers              | A complet  | e range of natural skincare, toiletr  | y and                                       |
| ŗ  | Checkout                    | laundry p  | roducts that are effective and a joy  | to use                                      |
| Th | eme actions 🗸 🕤 🗸           |  | Shop  |   |



### Developing Shopify Themes



# Liquid

### Wordpress

<?php the\_title(); ?>

### Shopify

{{ post.title }}

<?php \$pagetitle = get\_the\_title();</pre>

if ( "About Me" == \$pagetitle ) : ?>
 This is the About Page
<?php endif; ?>

{% assign pagetitle = page.title %}

{% if "About Me" == pagetitle %}
 This is the About Page
{% endif %}



# Timber (Twig)

### SINGLE.TWIG

```
{% extends "base.twig" %}
{% block content %}
        <h1 class="big-title">{{foo}}</h1>
        <h2>{{post.title}}</h2>
        <img src="{{post.thumbnail.src}}" />
        <div class="body"> {{post.content}} </div>
{% endblock %}
```

### Twig

|        | <pre>{% if product.availabe %}</pre> |
|--------|--------------------------------------|
| • • •  | <h2>Price: £99.99</h2>               |
| _iquid | {% else %}                           |
|        | <h2 class="sold-out">Sorry</h2>      |

</h2> ut">Sorry - sold out</h2> {% endif %}



### Liquid Cheat Sheet

### https://www.shopify.co.uk/partners/shopify-cheat-sheet





×

The Shopify Cheat Sheet is a resource for building Shopify Themes with Liquid

| <u>Wha</u> | t is | Liq | uid? |
|------------|------|-----|------|
|            |      |     |      |

| ۹ | Enter your search |
|---|-------------------|
|   | Basics            |
| ~ | Tags              |
|   | Filters           |
| ~ | Objects           |
|   |                   |



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| paginate  | • |
|---|---|
|   |   |
| search  | • |
|   |   |
| shop  | • |
| The shop object. Learn more   |   |
| shop.address  | • |
| shop.collections_count  | • |
| shop.currency   | • |
| shop.description  | • |
| shop.domain   | • |
| shop.email  | • |
| shop.enabled_payment_types  | • |
| shop.metafields   | • |
| Returns the shop's metafields. Metafields can only be set using the Shopify API. Learn more |   |
| shop.money_format   | • |

| product  | • |
|--|---|
| The product object. Learn more                                       |   |
| product.available  | • |
| product.collections  | • |
| product.compare_at_price_max   | • |
| product.compare_at_price_min   | • |
| product.compare_at_price_varies                                      | • |
| product.content  | • |
| product.description  | • |
| product.featured_image   | • |
| Returns the relative URL of the product's featured image. Learn more |   |
| product.first_available_variant                                      | • |
| product.handle   | • |
| product.id   | • |



### Slate



### Slate

- Dependency management via Webpack
- ES6+ support via Babel
- Local development asset server
- Local SASS compilation
- Theme Linting
- Starter Themes
- Deploy Environments
- Safe watch and deploy
- Asset minification
- Configuration via slate.config.js



config/

- settings\_data.json
- settings\_schema.json

layout/

- gift\_card
- password
- theme

templates/

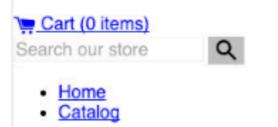
- 404
- article
- blog
- cart
- collection
- gift\_card
- index
- page.contact
- page
- password
- product
- search

customers/

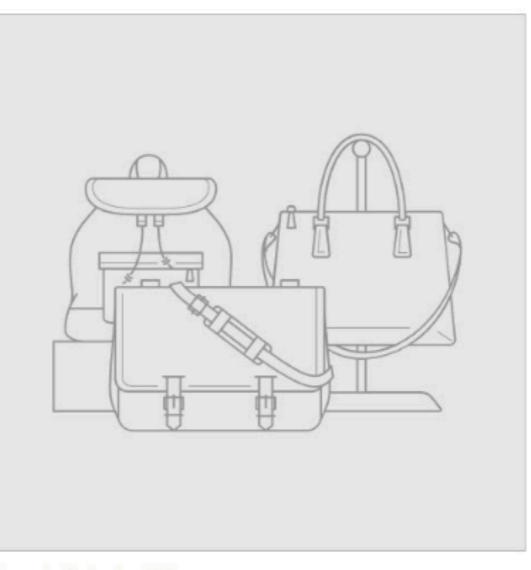
- account
- activate\_account
- addresses
- login
- order
- register
- reset\_password



### Slate Demo



### **Collection list**



Example Collection Title



### Slate

### https://shopify.github.io/slate/

### https://github.com/Shopify/slate/wiki



# Shopify Apps



# Apps

- App code will never run on a client's server.
- Host on platforms such as <u>Heroku</u>, <u>Digital</u>
   <u>Ocean</u> or <u>AWS Free Tier</u>
- Shopify is a central platform that provides an interface for Apps via an <u>HTTP-based API</u>.



# Apps

- You don't have to worry about what version of Wordpress the store has running or internal server bugs.
- Any communication between your app and the client's store can be kept to a minimum.
- You can use any language.
- Most Apps have a monthly subscription.



# What I like about Shopify

- Money! (Earning an income from referrals)
- Hosting and secure SSL
- Email Newsletters
- Webinars
- Liquid



# What I like about Shopify

- Standardised and familiar checkout
- Language files for multi-lingual themes
- Mobile App
- Scalability & POS options





Overview All-In-One Card readers Receipts Cash Barcodes Gift Cards Return Policy

CARD READERS AND STANDS

### Card Reader - Tap, Chip, and Swipe



**Product information** 

Applying your Wordpress Skills to Shopify



`ஜ Cart

# What I dislike about Shopify

- Email Newsletters
- Permalinks aren't as flexible as Wordpress
- Downtime on servers
- No in-built Custom Fields
- Backups are not included



# What I discovered about Shopify

- Installing Apps can change your theme code
- A lot of Apps are at an added cost
- Not all features are supported in all countries.



### Conclusion

- Shopify is great for e-commerce
- I still love Wordpress!
- Working with new platforms improves your skills
- Say YES to projects out of your comfort zone!



### Thanks for listening!



### Resources

https://www.shopify.com/partners/blog/introduction-toshopify-theming-for-wordpress-theme-developers

<u>https://www.shopify.co.uk/partners/blog/topics/</u> webinars

https://shopify.github.io/slate/

https://github.com/Shopify/slate/wiki

https://www.shopify.co.uk/partners/shopify-cheat-sheet

