

CONVEYING EMPATHY & AUTHENTICITY
VERBAL FOLLOWING, EXPLORING, & FOCUSING SKILLS

COMMUNICATION SKILLS

LAB DAY



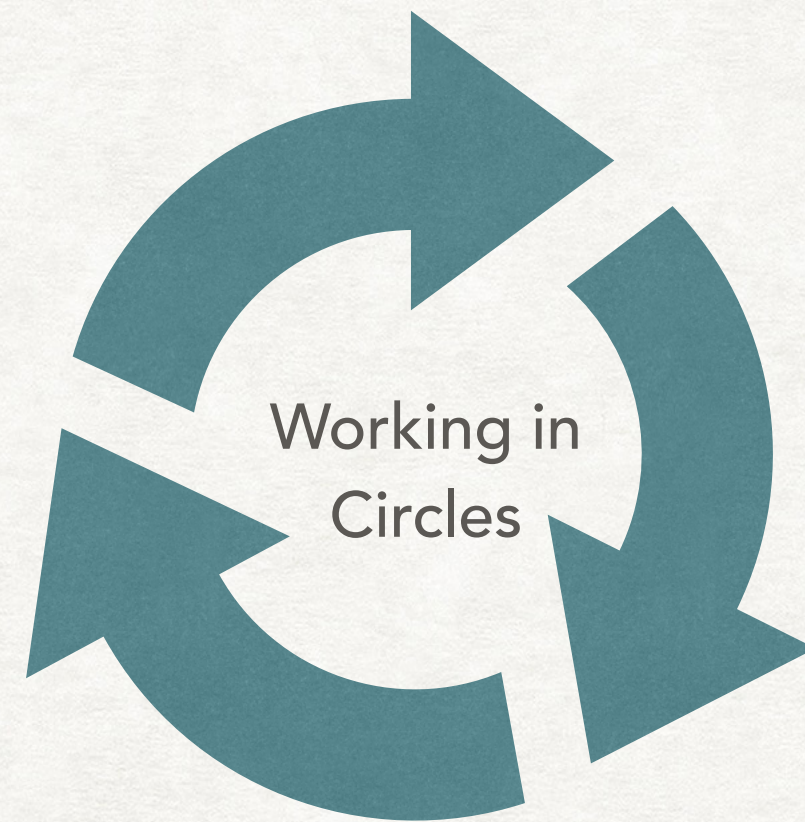
AGENDA

OUR TENTATIVE PLAN FOR WEEK FIVE

- Check-in about learning so far
- Teaching empathy to clients
- Following skills
- Practice implementing following skills
- Authentic responding and praise
- Sharing following skills

WHAT WE HAVE BEEN LEARNING

CHECKING IN



Respect the talking piece
Speak from the heart
Listen from the heart

Trust that you know what to say
Say just enough

(Clifford, n.d.)

- What are some things that you feel like you can take away from this class so far?
- What are ways that you are implementing or incorporating things you have been learning in any of your classes into your life?
- What do you need to be a better social worker as you progress through your education?

OBSERVATION YOUR CONVERSATIONS THIS WEEK



- A. As you interact with others and observe others' interactions during the week, notice how frequently infrequently people send empathic messages. Also, observe the types of messages that are sent and how these messages influence the course of conversations.
- B. As you interact with your spouse, parents, children, friends, and fellow students, practice listening carefully and responding with empathic messages when appropriate. Be alert to how empathic messages influence interactions and to the feeling tones that these responses create.

PRACTICE WITH EMPATHIC COMMUNICATION

- Single woman, age 80 [to social worker concerning her request to move to an independent living complex provided for ambulatory older persons]:
- Goodness, the more I think of moving, the more scared I get. I have neighbors here who look after me, and I won't know a soul there. I'm afraid I'll be all alone.

PRACTICE WITH EMPATHIC COMMUNICATION

- **Male, age 16 [in weekly visit to social work probation officer]:**
- I don't see the sense in having to come here every (expletive) week. I haven't been in any trouble now since I went to court a month ago. You should know by now you can trust me."

TEACHING EMPATHY

HOW TO SHARE WITH CLIENTS

- Teach clients the paradigm for empathic responding.
- Introduce clients to the list of affective words and phrases and to the Leads for Empathic Responses list.
- Intervene in sessions when clients ignore or fail to validate messages.
- Give positive feedback when clients listen to each other.



Work in teams of three or four to design a planned intervention for teaching empathy. What population would you work with, how would you teach them empathy, what would some of the sessions look like?

You will have about 15 minutes to come up with ideas, and then you will share back with the group.



FOLLOWING SKILLS

FURTHERING RESPONSES

REFLECTION RESPONSES

CLOSED-ENDED RESPONSES

OPEN-ENDED RESPONSES

PROVIDING & MAINTAINING FOCUS

SUMMARIZING

SEEKING CONCRETENESS



FOLLOWING SKILLS

FURTHERING RESPONSES



- Nonverbal minimal prompts
- Verbal minimal prompts
- Accent responses

FOLLOWING SKILLS

REFLECTION RESPONSES



REFLECTION OF CONTENT

emphasize the cognitive aspects of client messages, such as situations, ideas, objects, or persons

- Simple reflections
- Complex reflections
- Reframing

REFLECTION OF AFFECT

In reflections of affect, social workers relate with responses that accurately capture clients' affect and help them reflect on and sort through their feelings

FOLLOWING SKILLS

CLOSED-ENDED RESPONSES



Define a topic and restrict the client's response to a few words or a simple yes or no answer.

FOLLOWING SKILLS

OPEN-ENDED RESPONSES



Invite expanded expression and leave the client free to express what seems most relevant and important.

FOLLOWING SKILLS

PROVIDING & MAINTAINING FOCUS



1. Selecting topics for exploration
2. Exploring topics in depth
3. Managing obstacles to focusing

FOLLOWING SKILLS

SEEKING CONCRETENESS

- Checking out Perceptions
- Clarifying the Meaning of Vague or Unfamiliar Terms
- Exploring the Basis of Conclusions Drawn by Clients
- Assisting Clients in Personalizing Their Statements



FOLLOWING SKILLS

SEEKING CONCRETENESS



- Eliciting Specific Feelings
- Focusing on the Here and Now
- Eliciting Details Related to Clients' Experiences
- Eliciting Details Related to Interactional Behavior

FOLLOWING SKILLS

SUMMARIZING



1. Highlighting key aspects
2. Making connections
3. Reviewing major focal points
4. Recapitulating highlights and progress

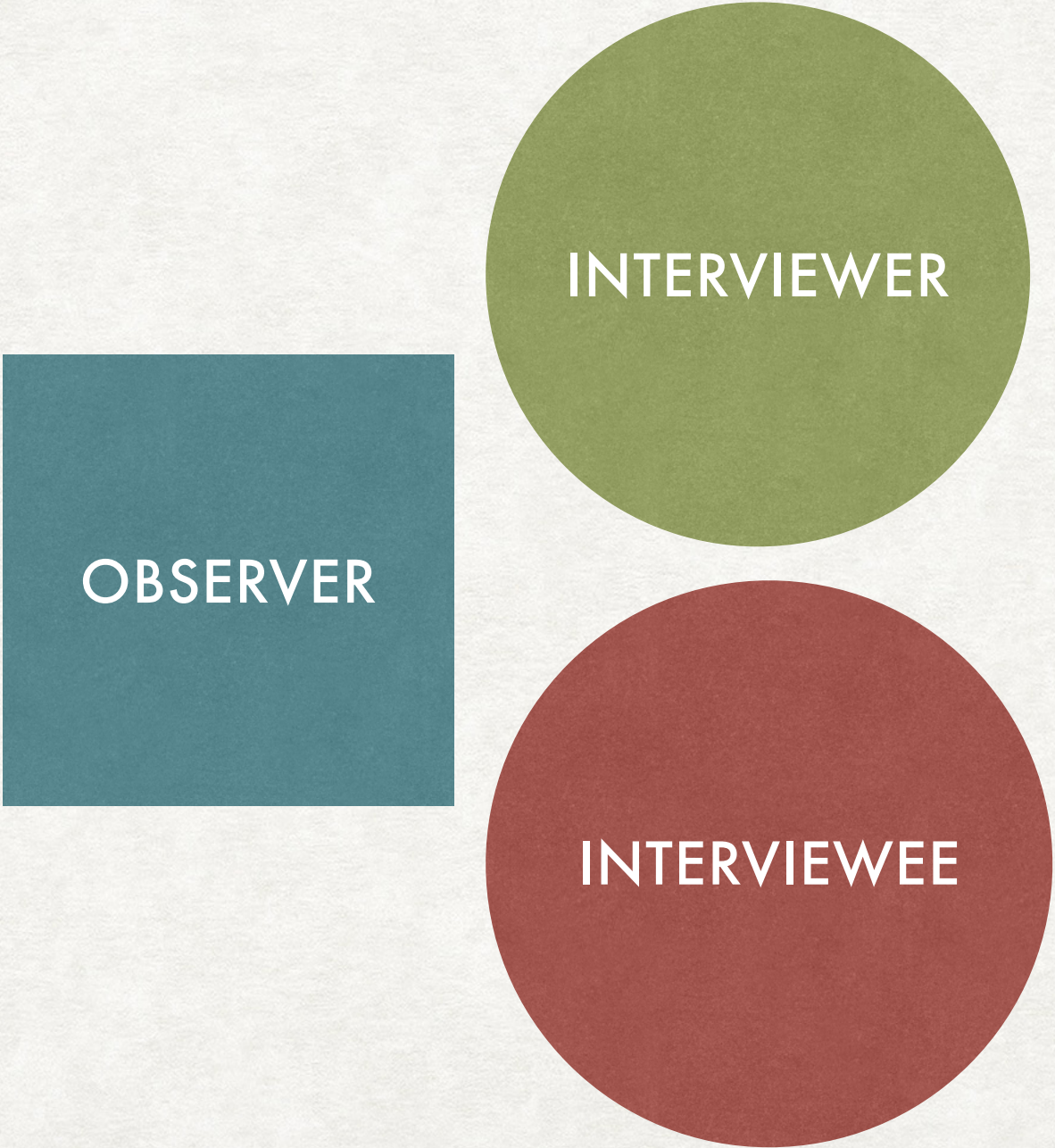
FOLLOWING SKILLS & INITIAL INTERVIEW

Activity	✓	Comments
Explores what brings client in for contact		
Explains client rights		
Briefly explains agency function		
Paraphrases		
Uses minimal prompts		
Uses accent		
Uses open-ended response		
Uses closed-ended response		
Focuses		
Seeks concreteness		
Summarizes		

BEFORE

Brainstorm what potential information would you want to know about for this scenario or what are some common experiences for people in this situation

DEBRIEF AFTER



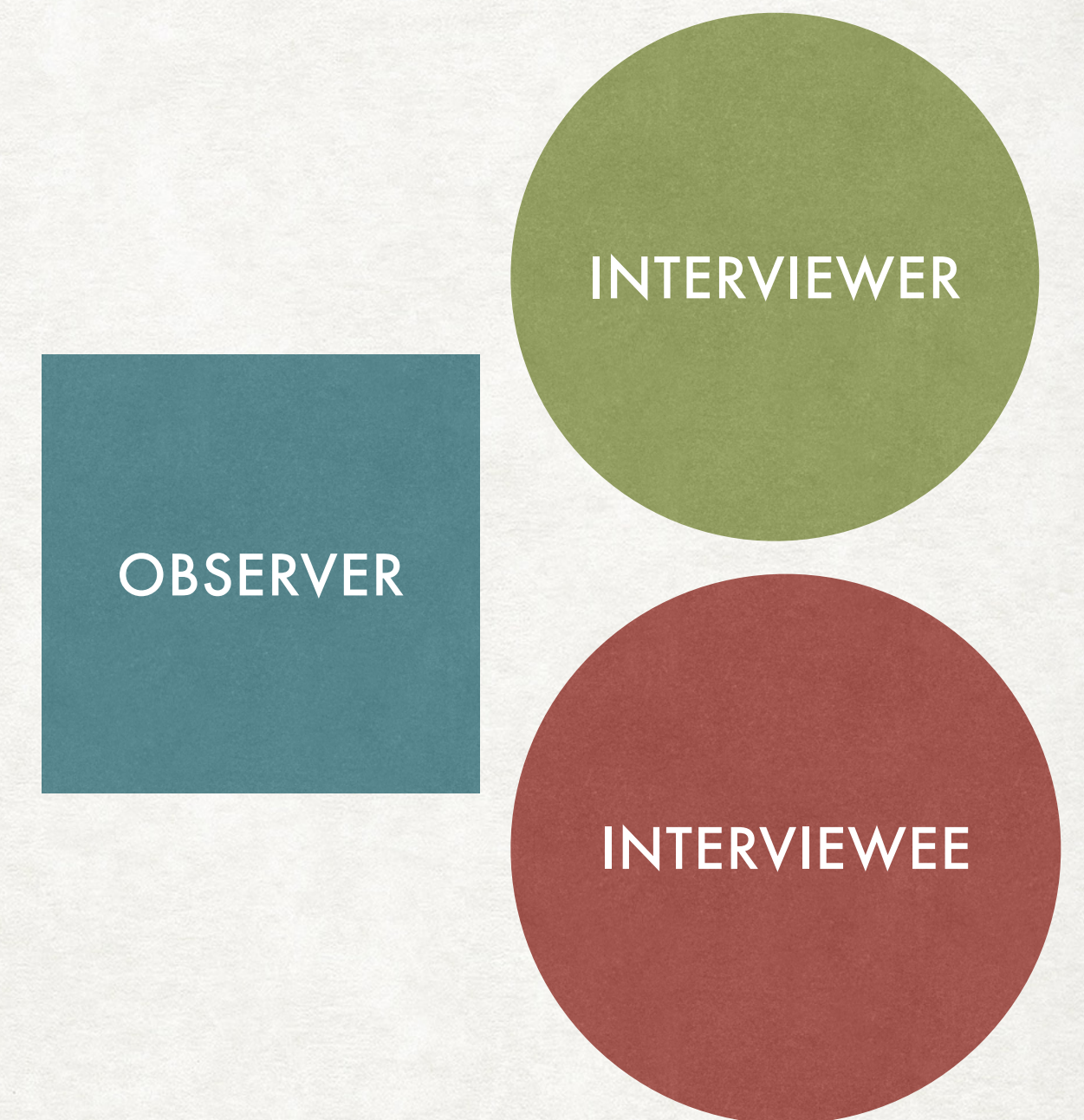
- How did it feel as the interviewer to use the techniques?
- How did it feel as the interviewee?
- What did the observer notice?
Share feedback from form

You are a BASW student and have been referred to meet with your field practicum placement adviser to help determine what practicum placement you will be going into next year.

DEMONSTRATION

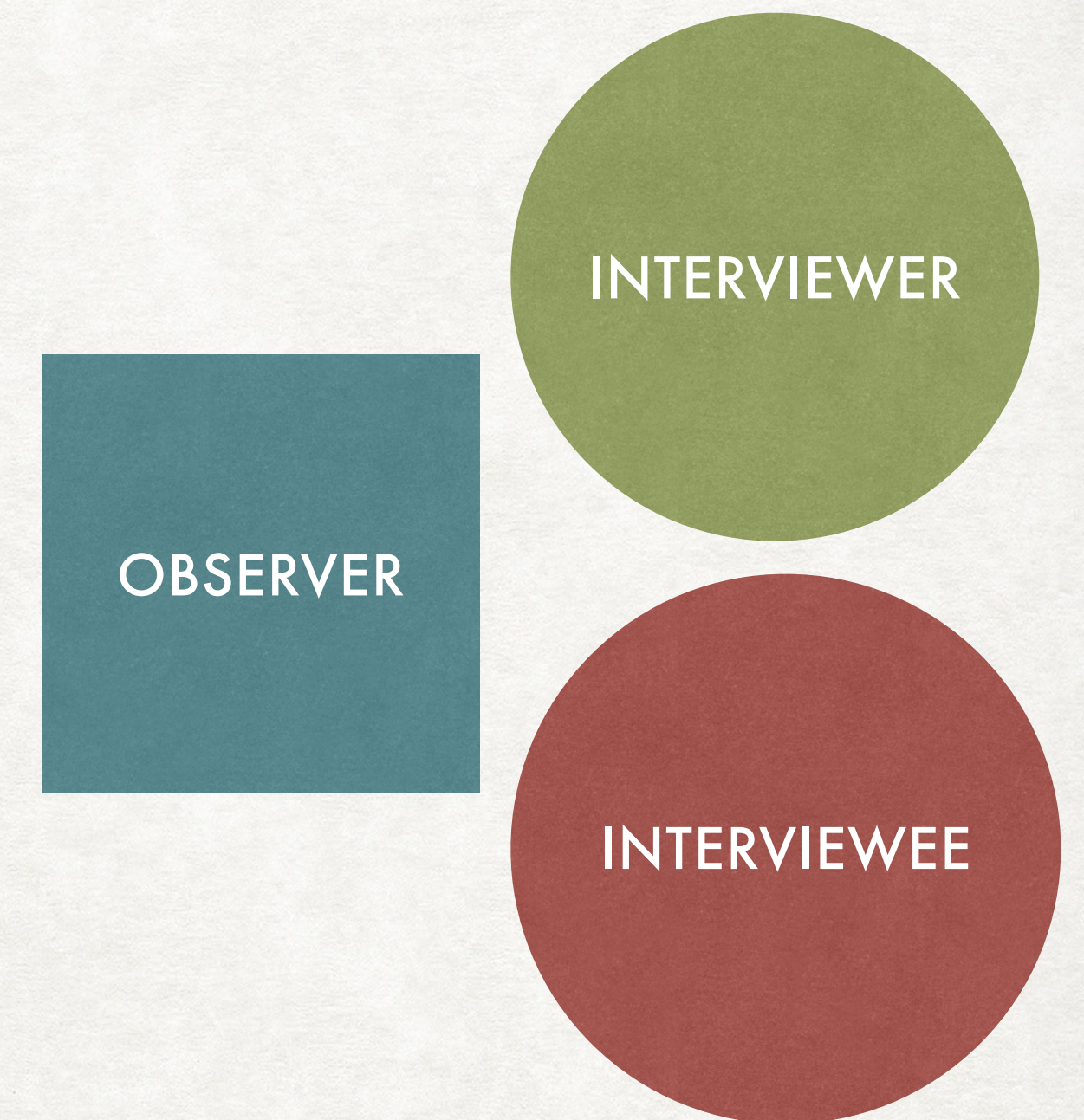
ROLE PLAY SESSION 1

You are a freshman college student. You went to a student health clinic because you were having difficulty sleeping and were experiencing anxiety. They have referred you to the counseling clinic for an assessment. You are anxious about this referral, wondering if it means that you are going crazy. You are homesick and miss the people back home. You sometimes wonder if you are ready for this. You have begun to drink with people in the dorm; it makes you feel less lonely.



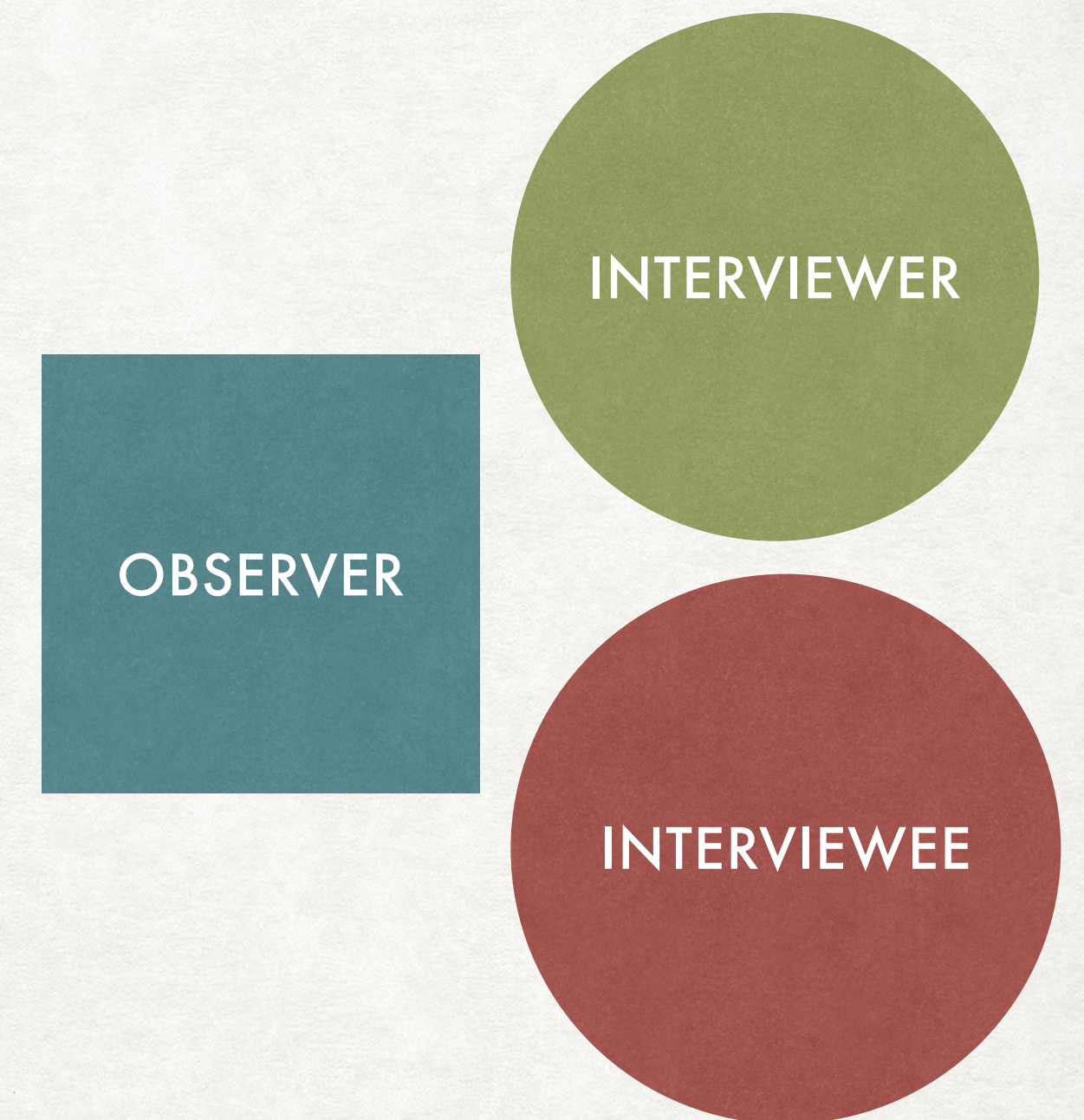
ROLE PLAY SESSION 2

Estrella (or Erik) was referred to a social worker at the battered women's shelter by a friend. The friend urged her to come to get help because the friend felt that Estrella was being abused by her husband. Estrella feels conflicted because she acknowledges that there is some violence, but feels that marriage is sacred, that she should be loyal, and that things will just work out.



ROLE PLAY SESSION 3

You have been homeless for the last few months after a relationship ended. You have been couch surfing and staying with various friends. You are seeing a therapist and they referred you to case manager to help find options around housing and to practice working on some coping skills.



CUES FOR AUTHENTIC RESPONDING

CLIENTS REQUEST FOR SELF-DISCLOSURE

- Request for personal information
- Request for social worker's opinions, views and feelings

(Hepworth, et al. 2022)

SOCIAL WORKERS DECISION TO SHARE PERCEPTIONS AND REACTIONS THEY BELIEVE WILL BE HELPFUL

- Requests for social worker's opinions, views, and feelings
- Disclosing personal past experiences
- Providing Feedback
- Experiencing discomfort in session
- Shareing feelings of frustration, anger, and hurt
- Responding to positive feedback
- Giving positive feedback
- Saying no and setting limits

A STUDY ON PRAISE AND MINDSETS

CAROL DWECK

2. PRAISED IN ONE OF TWO WAYS





OPPORTUNITY FOR PRAISE

POPCORN POSITIVES



FOLLOWING SKILLS

TEACHING THESE SKILLS



FURTHERING RESPONSES
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