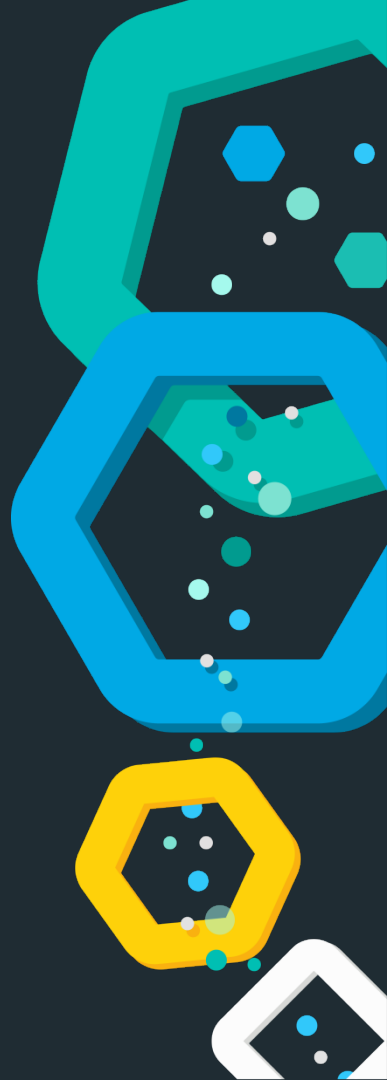


# Community @Elastic

The why, what and how

Alexander Reelsen  
@spinscale  
alex@elastic.co



# Developer Relations



# Developer Experience



# Outreach



# Community



# Product



# Education & Support



# What is Community?





# Agenda

- 🌱 Who are we?
- 🌱 What do we do?
- 🌱 How do we do it?





elastic





elastic stack



elastic stack



elastic cloud



elastic cloud  
enterprise

 elastic uptime logging metrics maps apm enterprise search site search app search security analytics business analytics

# Community Team @Elastic



**20 people**





**12 countries**



**programs & advocacy**



# Community @Elastic



**users**



[discuss.elastic.co](https://discuss.elastic.co)



meetup



**github**



**social media**





**webinars**



**blogs**



**this all great but...**



**know your audience**



**bottom up**



# Adoption



OSS



# Events





**meetups**



**conferences**



# BBLs



# hackathons



# Elastic{ON} tour



# Recognition



# Pioneer program



# Markets





**culture**



**market stage**



# Organizational setup



# product management



**marketing**



**embedded**



**engineering**



# Internal tooling





**github repos**



# integrations





**Community Slackbot** APP 02:00

New Events found

| [2019-09 PyCon UK - Cardiff, UK](#)

| [2019-10 DevOpsDays Edinburgh - Edinburgh, UK](#)

| [2019-10 DevOpsDays Ghent - Ghent, BE](#)

| [2019-10 DevOpsDays Kansas City - Kansas City, KS, US](#)



**Community Slackbot** APP 10:00

New Events found

| [2019-08 FrOSCon - St Augustin, DE](#)

| [2019-09 Go DevOps - Berlin, DE](#)



**Community Slackbot** APP 18:00

New Events found

| [2019-11 DevOps World Conference 2019 - Frankfurt, DE](#)

# Challenges



# Credibility



# Real-time communication

The background is a dark blue-grey color. On the right side, there are several overlapping hexagonal shapes in shades of teal, blue, and olive green. Inside these hexagons and scattered around them are small, semi-transparent dots in various colors including blue, green, and white, creating a network-like or molecular structure.

# Internal advocacy



# Budget





**Align with company goals**

A decorative graphic on the right side of the slide consists of several overlapping hexagons in shades of teal, blue, and olive green. Inside and around these hexagons are numerous small, semi-transparent dots in various colors, creating a molecular or network-like structure.

# Involve developers



# Metrics



# Summary



**no role definition**

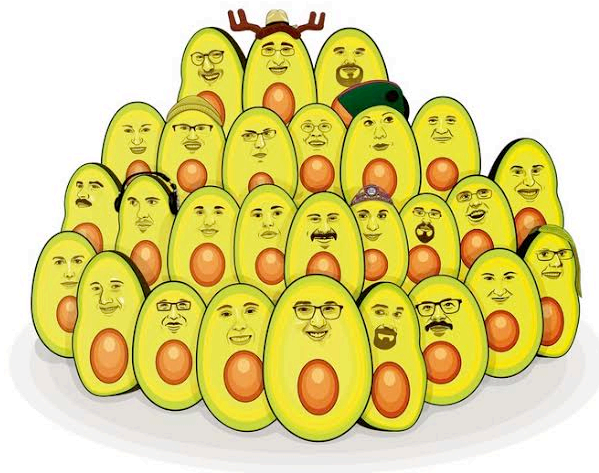


**role changes over time**



# Resources





# The Business Value of Developer Relations

How and Why Technical  
Communities Are Key To Your  
Success

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With a Foreword by Jono Bacon

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Mary Thengvall

apress®



# Links

🌐 <https://devrel.net/strategy-and-metrics/the-four-pillars-of-developer-relations>

# Thanks for listening!

## Let's discuss!

Alexander Reelsen  
@spinscale  
alex@elastic.co

