



# Insights from Anywhere

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# THIS SUCKS

But we're all in the same boat

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# Technology options

Choosing the right tool for the job

# Tool Selection Comes Last

Define your research first



# Platforms

Simple to complicated

## Meeting Software

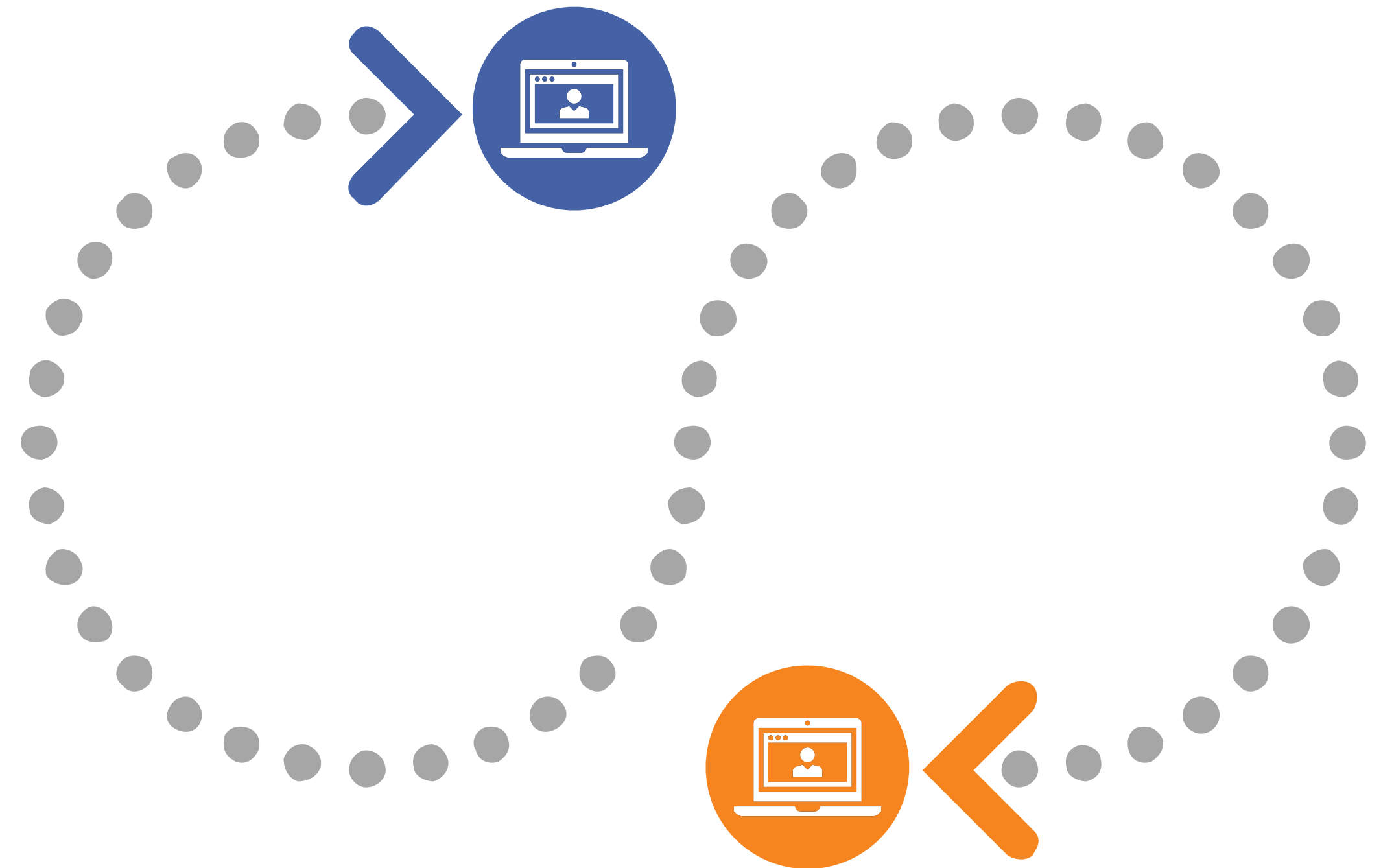
We're all familiar with these. We use them all the time.  
Especially now.

But they're not built specifically for research and they require some finesse to make work for our purposes.

## Research Software

These help manage the participants and the clients/stakeholders and provide features to make the research process easier. There are different types of services depending on your needs:

- Usability testing
- Interviews
- Focus groups
- Bulletin board focus groups
- Chat/text-based focus groups
- Digital ethnography/diary studies
- Eye-tracking
- Facial coding
- Dial studies



**Moderator View**  
Support ID:0001C-008B4-014GV

DISCUSSION | PROFILE LIST | MY PROFILE | USERS | REPORTS

Matthew  
PARTICIPANT

RECORDING 00:34:30

MODERATOR GUIDE

-- No Whiteboard --

**Questions**

- What is does a typical morning routine look like for you?  
✓ Mark as Finished
- What type of food do you eat?
- Tell me more about the breakfast sandwiches and bagels.
- Where do you purchase the frozen breakfast sandwiches and bagels?
- Tell me about how you purchase breakfast foods.
- Do you purchase your food directly from the store or online? Do you ever research
- Can you go to the site: <https://starthealthyfoods.com/>
- Please share your thoughts about the website.
- Next I am going to share a package concept in the whiteboard area of the software.
- Sleeve exploded view.png

USER LIST  
PARTICIPANT CHAT 1  
BACKROOM 2

Stop Recording End Group

Version: 2.5.7 Terms of Service

# In-Depth Interviews

Meeting software built for research

- 1 participant at a time, or 2 for dyad studies
- Can use video or phone
- Provides a virtual backroom for stakeholders
- Technical support and communication scheduling
- Show multimedia stimuli
- Program your guide into the interface

# Usability Testing

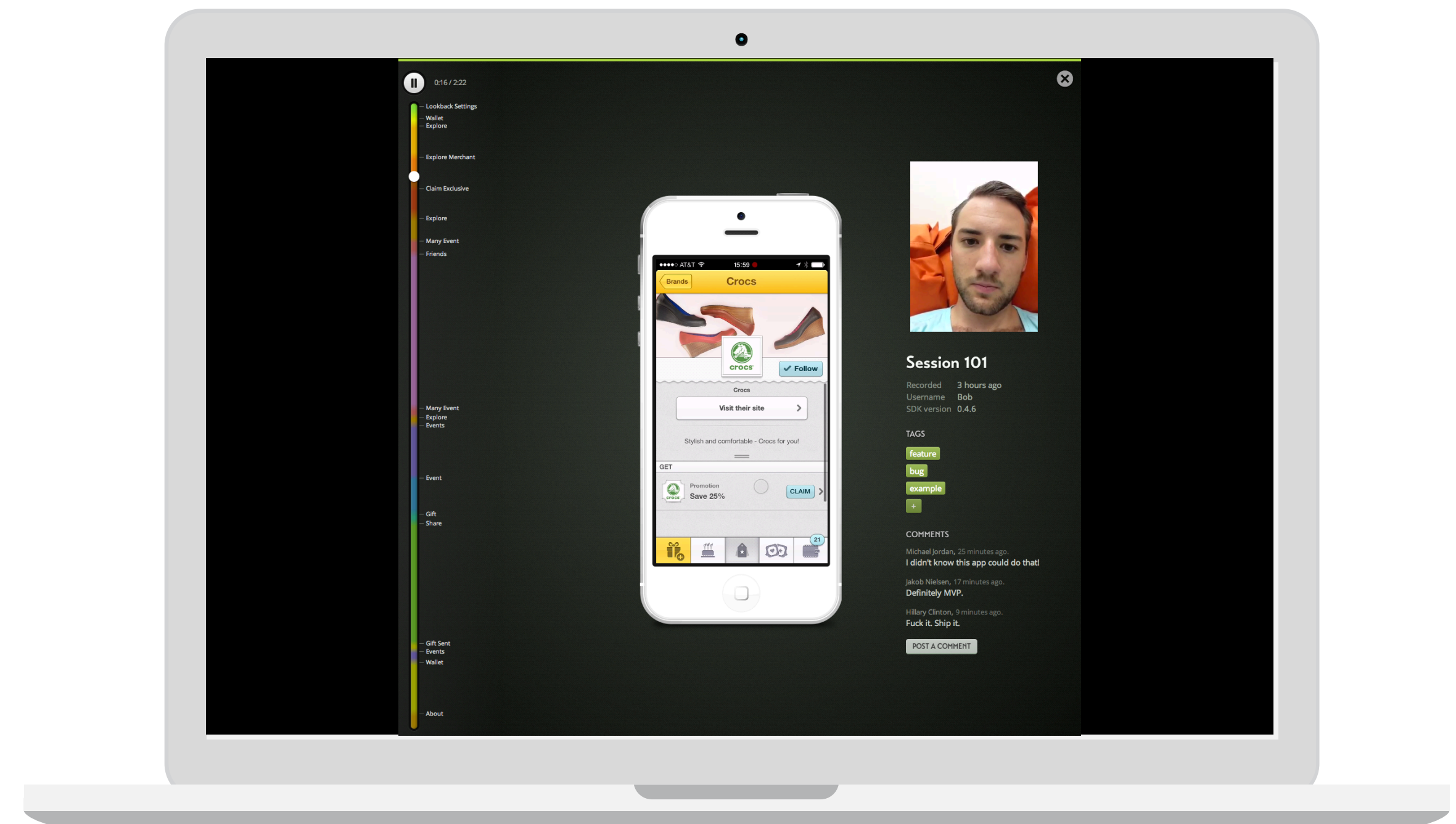
Moderated and unmoderated options

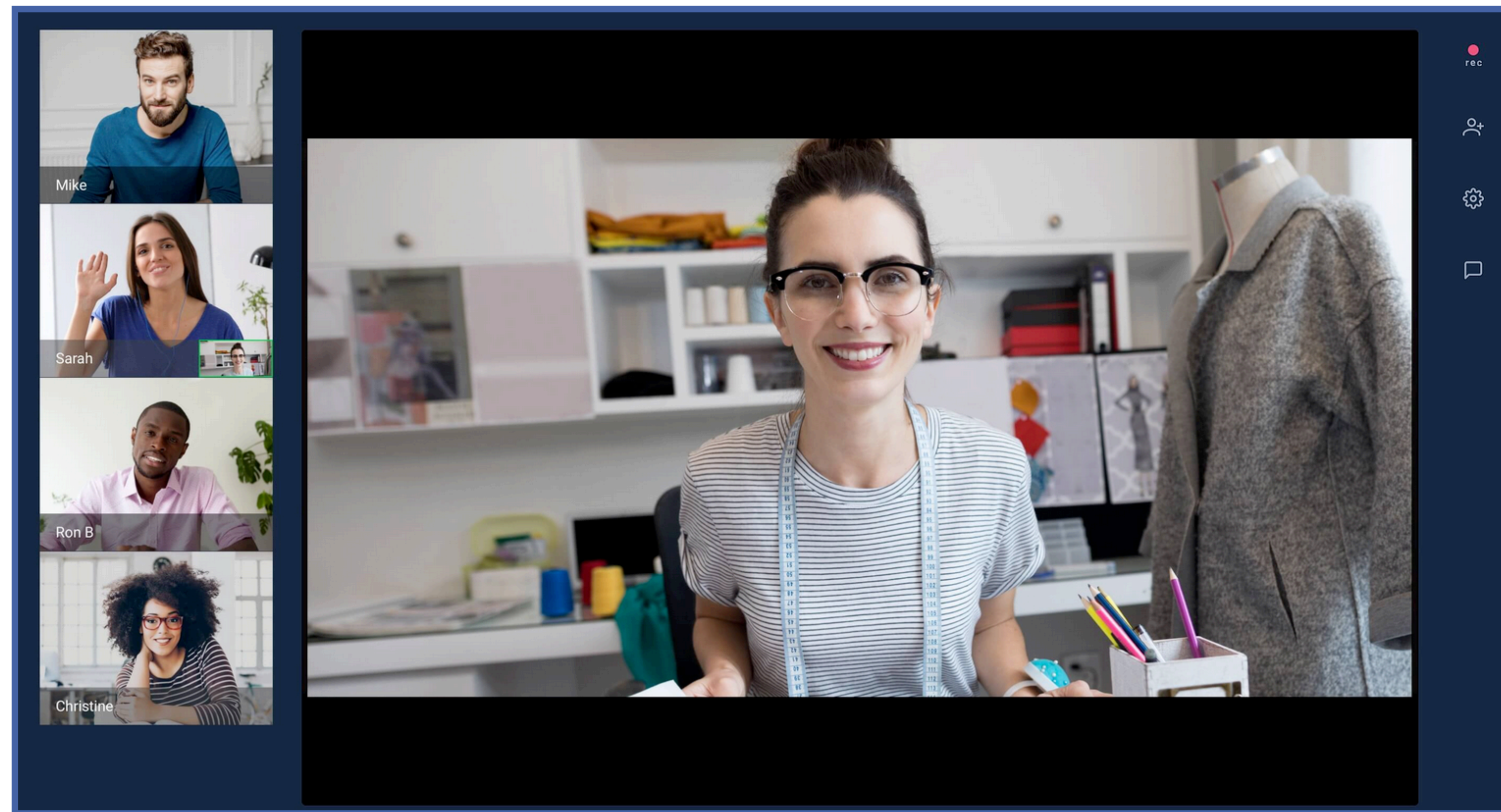
## Moderated

- A lot like IDI software, but built to test interfaces and online prototypes.
- Streamlines the testing process from recruiting to analysis.
- Can do desktop or mobile, but not at the same time.

## Unmoderated

- Great for small and self explanatory interactions.
- Easy and fast, but the task requests need to be carefully worded to avoid confusion without a moderator present.

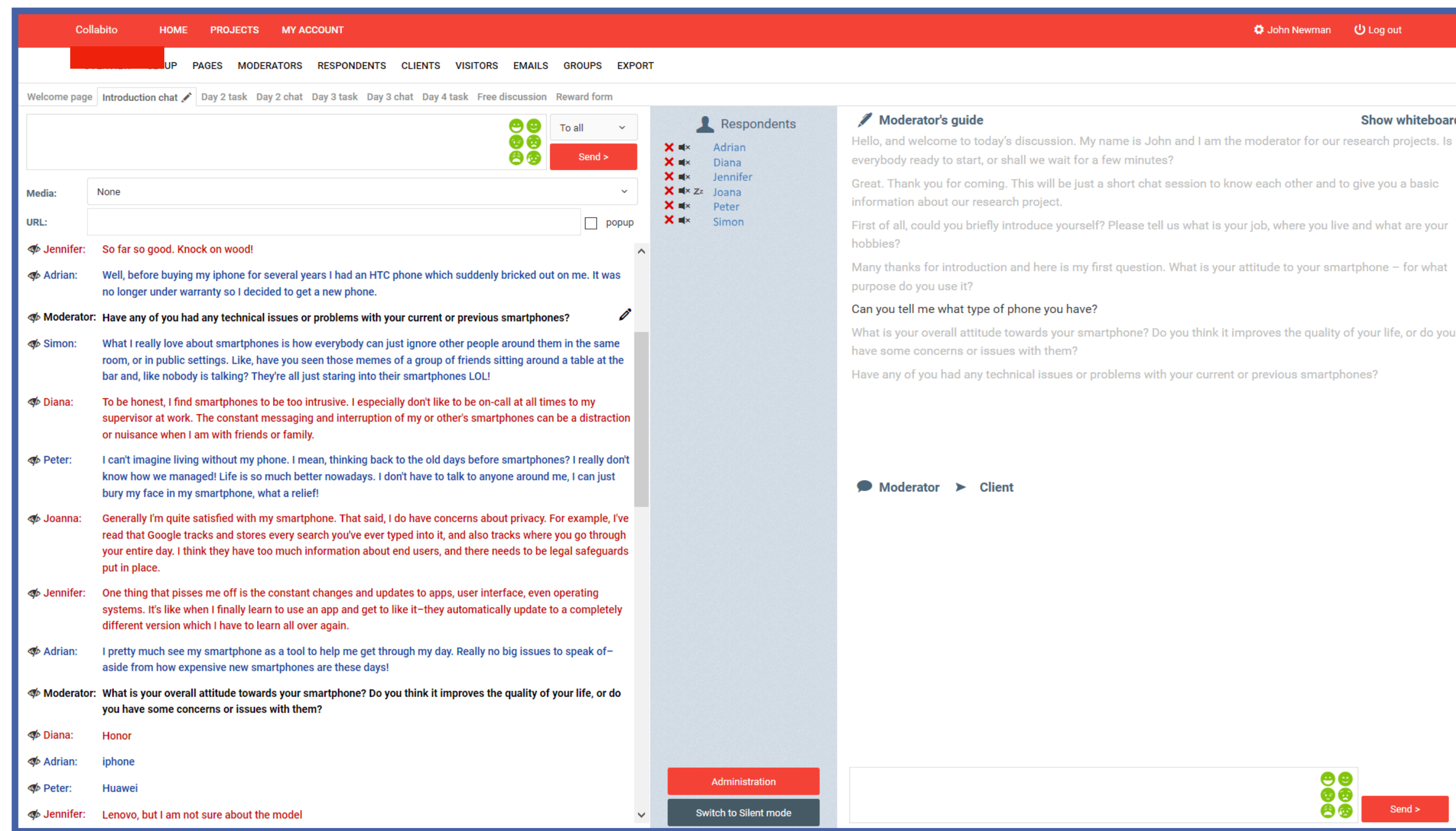




# Video Focus Groups

Meeting software on steroids

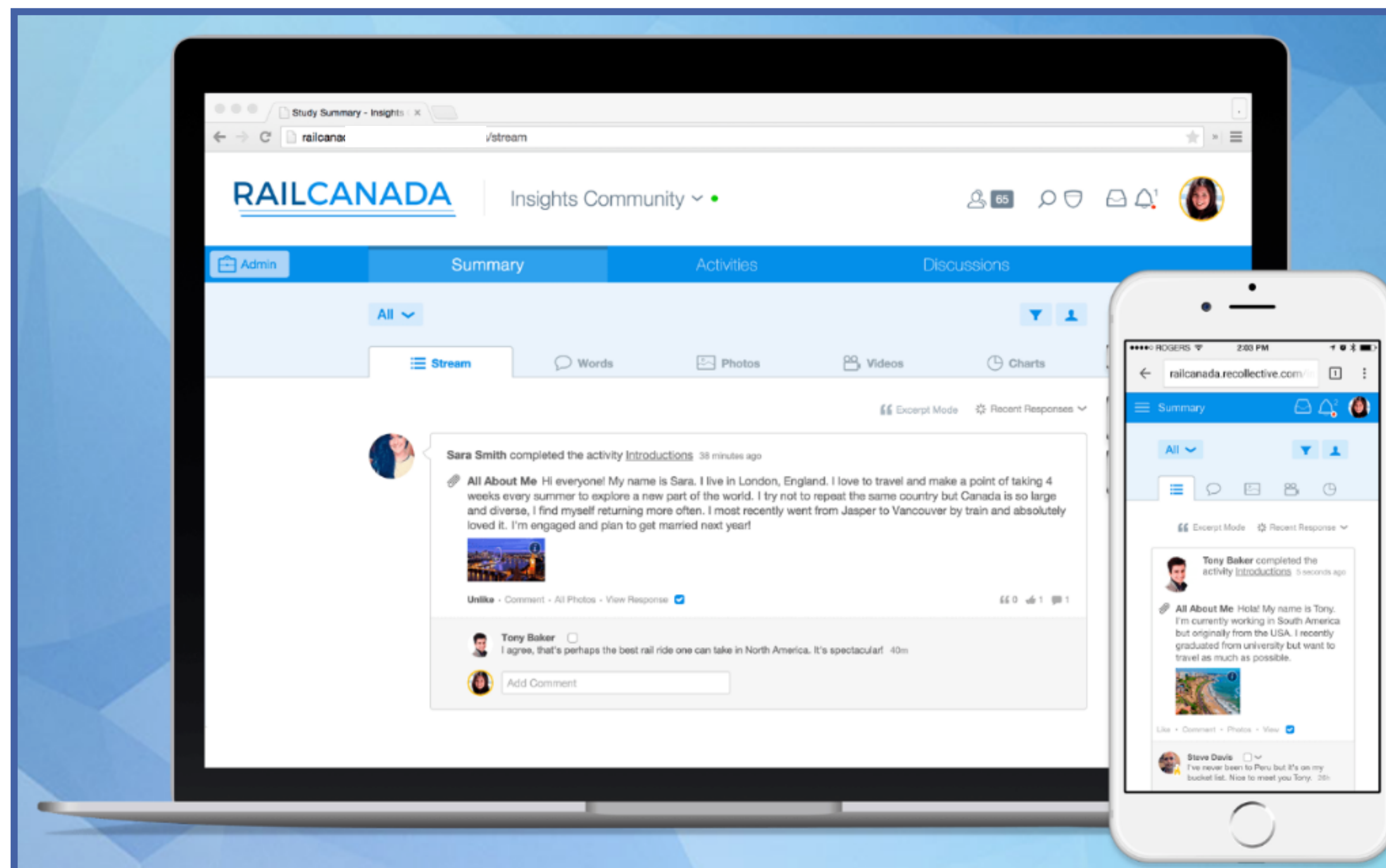
- Can accommodate 5 -6 participants
- Provides a virtual backroom for stakeholders
- Technical support and communication scheduling
- Show multimedia stimuli and provide makeup capabilities without having to switch systems
- Program your guide into the interface



# Chat/Text-based Focus Groups

For quick, surface level insights

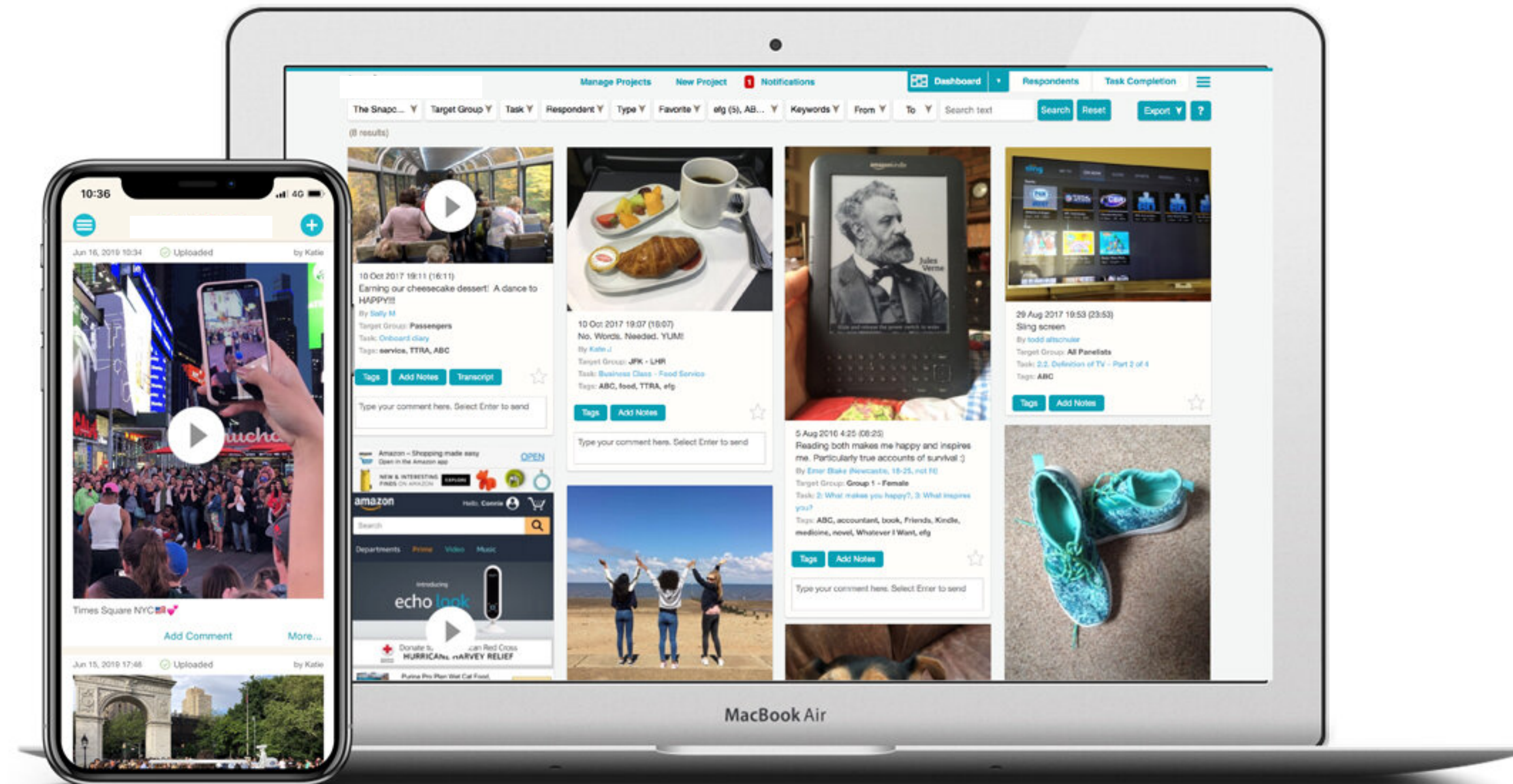
- Can accommodate 8 participants or more
- Provides a virtual backroom for stakeholders
- Technical support and communication scheduling
- Great for when you need fast insights from a number of people. Synchronous.
- Can also use WhatsApp or Signal for free, but think about the analysis component.



# Online Asynchronous Focus Groups

For insights with breadth and depth

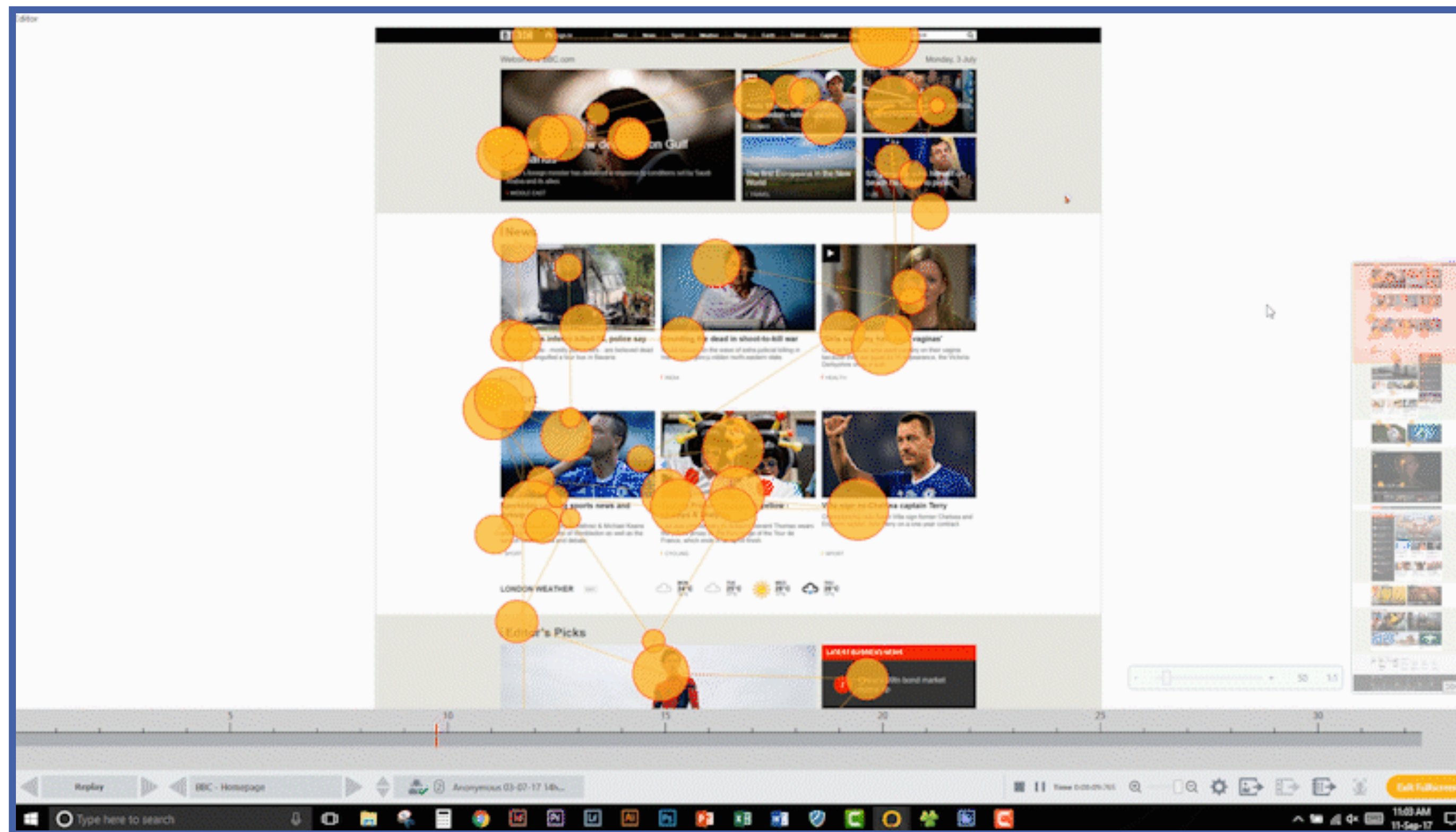
- Can accommodate up to 16 participants over 2 -3 days
- Participants can participate at their convenience and communicate with each other
- Provides a virtual backroom for stakeholders
- Technical support and communication scheduling
- Show multimedia stimuli and provide makeup capabilities without having to switch systems
- Program and schedule your guide into the interface



# Digital/Remote Ethnography

Let participants show you how they live

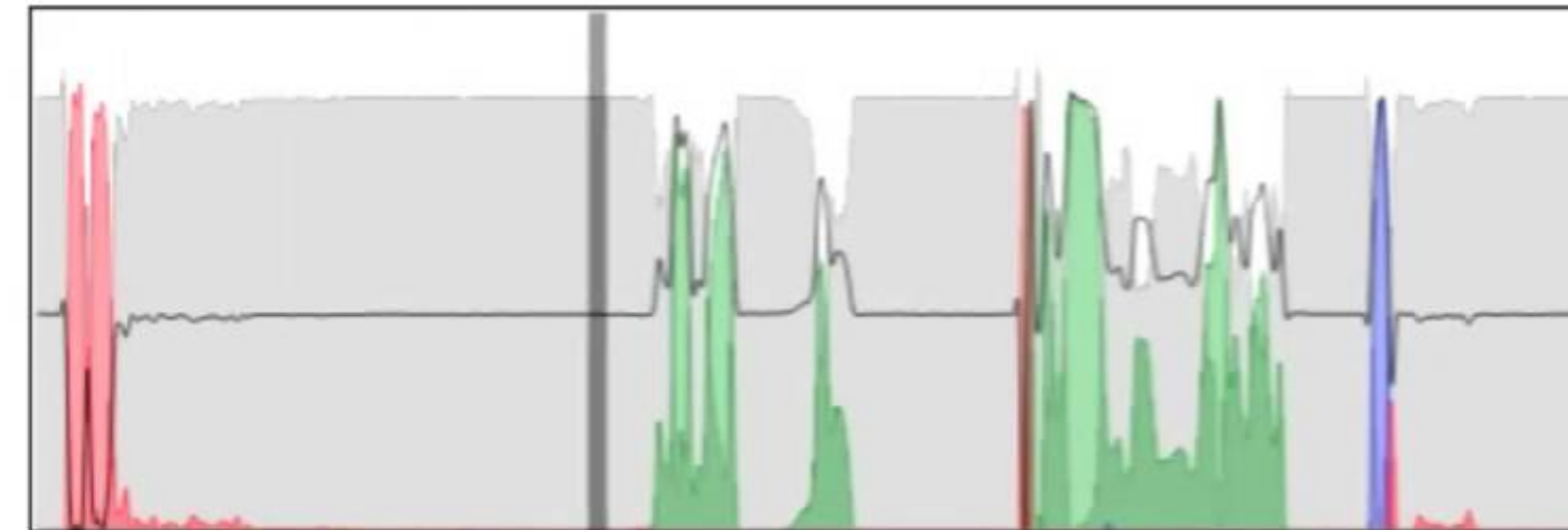
- Can accommodate up to 16 participants
- Provides a virtual backroom for stakeholders
- Technical support and communication scheduling
- Participants can upload audio, video, and pictures of their experiences
- Program and schedule your guide into the interface
- Flexible study length, but incentivize participation



# Eye Tracking

What are they looking at?

- Good for in-depth interviews or unmoderated studies
- Calibrates the participant's camera to track their eye movements
- Be wary of the technical requirements participants need to meet to make the software work on their computers

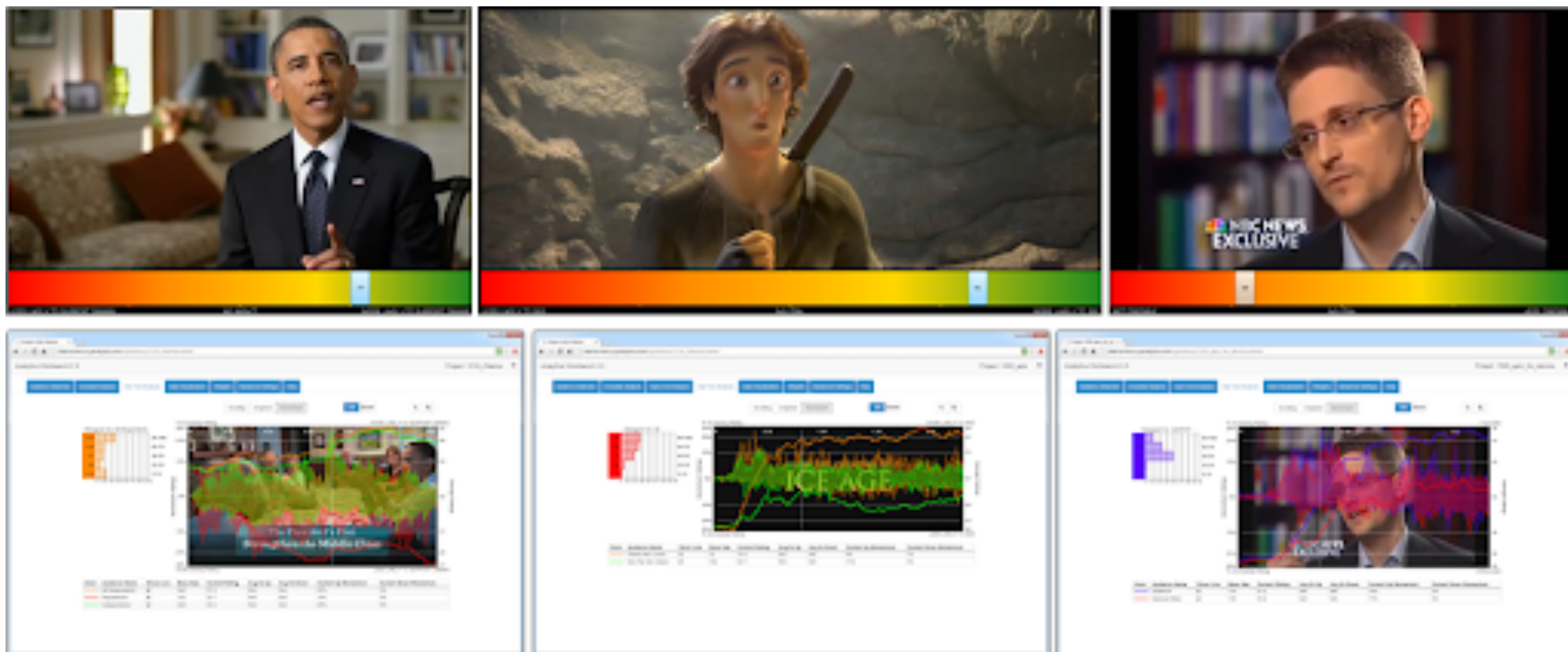


Neutral Happy Heightened interest  
 Afraid Disgusted Surprised Sad

# Facial Coding

How do you REALLY feel?

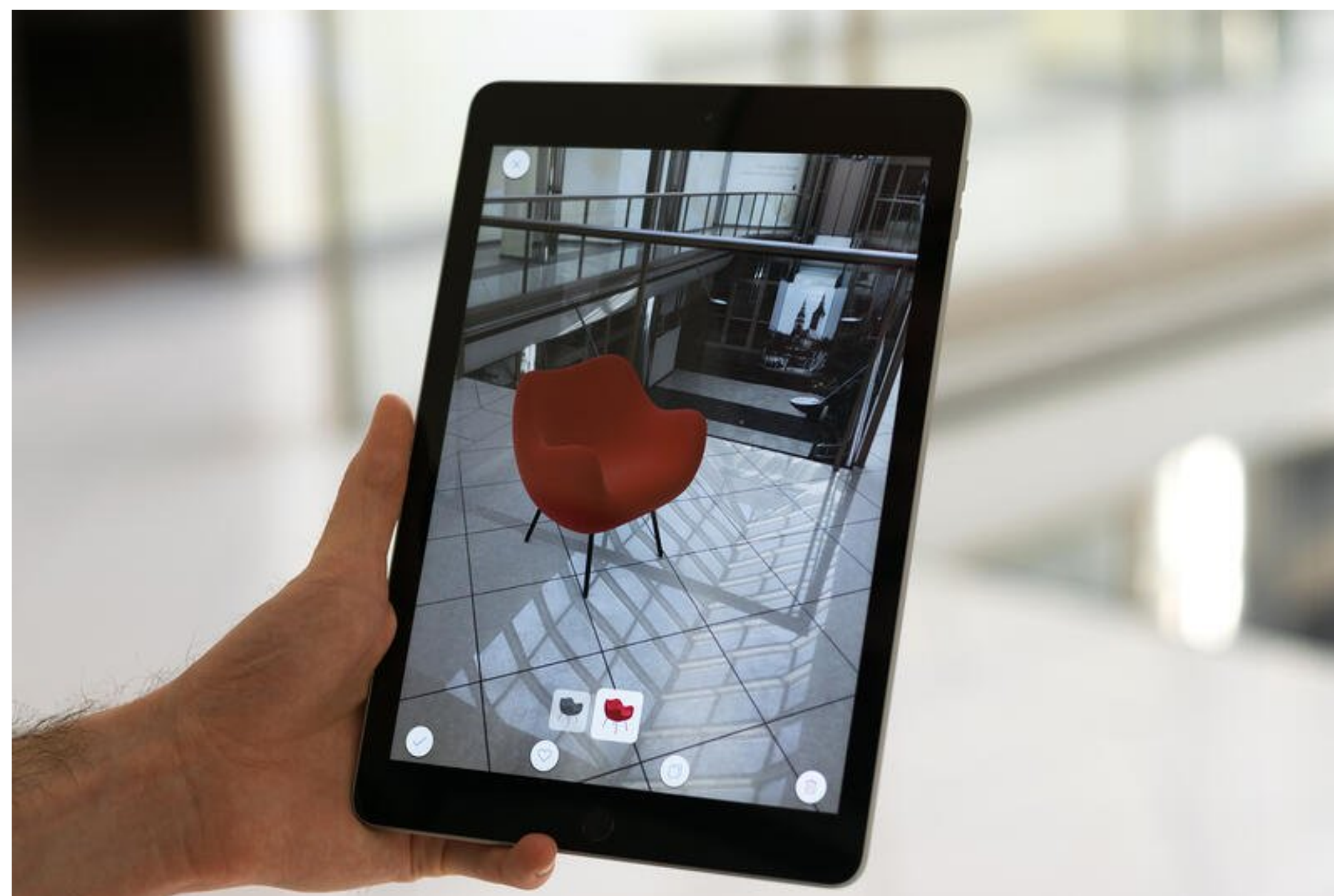
- Flexible participant counts
- Great for monitoring reactions to video, audio, or motion stimuli
- Uses the participants' computer camera to analyze facial expressions
- Can interview participants post analysis to understand reactions



# Dial Testing

Real time like/dislike rating

- Like facial coding, but more subjective
- Participants self-gauge their reactions to audio or visual stimuli
- Participants can be interviewed later to understand their reactions



# Augmented & Virtual Reality

Test products without the products

- Uses the phone screen or VR headset
- Participants are able to see and evaluate a product or experience without leaving their homes
- Participants can give feedback on products in early development stages
- Can capture eye tracking information

# Practice makes perfect

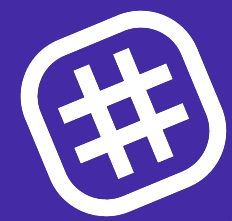
These are tools you've never used before. Don't expect to nail it on your first try.

- Ask the platform provider for a walk through and a dry run.
- Get some friendlies to do a test run with you.
- Figure out how this works from your perspective, the participant's perspective, and the stakeholder's point of view to help write the instructions and troubleshoot if necessary.
- For platforms offering automated analysis, ask how to correctly interpret the results.



# Backchannel

For stakeholder buy-in and real-time feedback



**Messaging  
platforms or  
groups**



**Text messages**



**Built-in  
options with  
research  
software**

Making your stakeholders an active element of the research process improves the chances your research will be successful and the resulting insights will be adopted. Give them the ability to point out opportunities for additional probes without interacting with the research participant(s).

# Research on Mobile

## Mirroring software

Good, but complicated.

The software and the set up process varies depending on the phone being used and the computer being mirrored to.

## Usability testing platforms

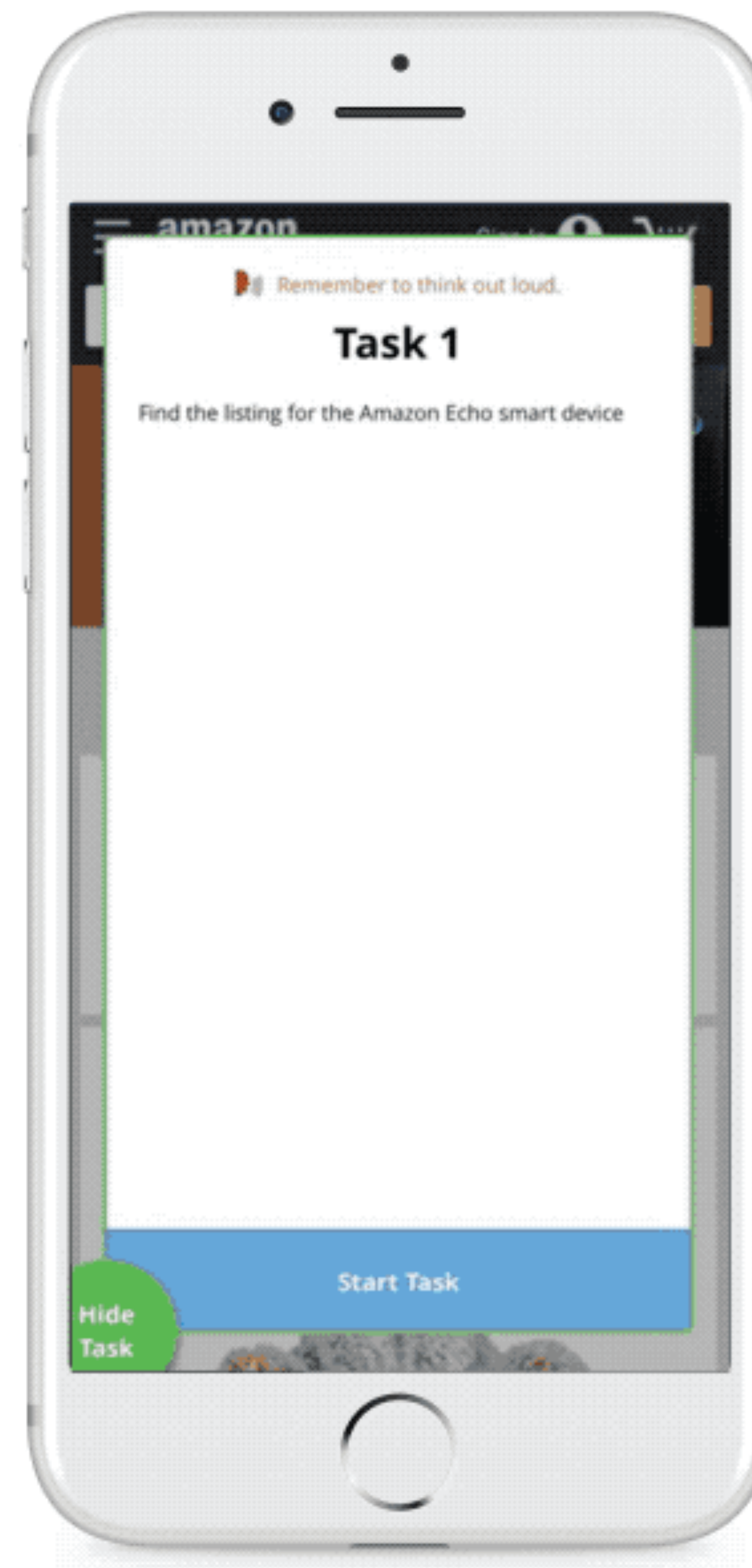
Your best and easiest option.

Walks your participant through the process of sharing their screen so you just have to think about the research

## Meeting software

Doable, but not recommended.

A lot can go wrong and sharing a screen using meeting software can be really unreliable.



# Transcripts

Speed up your analysis

Photo by Bernd Klutsch on Unsplash



## Human Powered

- Expensive. About \$150 for a 60-minute interview.
- Usually has roughly a 24-hour turnaround.
- Highly accurate depending on the transcriber.

## AI Powered

- Cheap. About \$6 for a 60-minute interview.
- Transcript can be delivered in about 20-minutes.
- Not accurate, but good enough if you don't have much of a budget.

### Pro Tips:

- Get time stamps to help refer back to the video for confusing moments or clips you want to save for the highlight reel.
- Convert the video to audio-only to maintain confidentiality.

# Analysis

Choose your weapon



# You've got this!

Try. Learn. Adjust. Repeat.



# THANK YOU

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