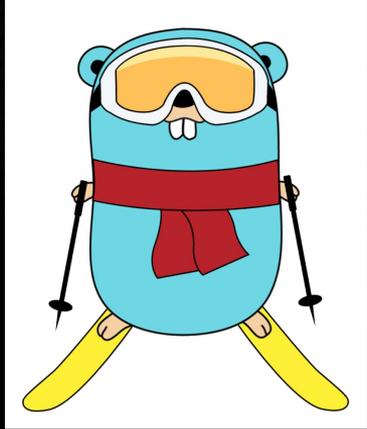


Technical Recruiters: Choosing One that is Worth Your Time



JFrog
GoCenter
GoCenter.io



Ari Waller

- Meetup Community Manager
- 23 years in Information Technology Recruiting
- Python and Programming Newbie
- Father of many!

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How's the Job Market (Before Covid-19) ?

- Unemployment 3.5% (Feb 2020)
- IT Unemployment 1.3% (May 2019)





Software Developer Overview

Overall Score 8.3 / 10

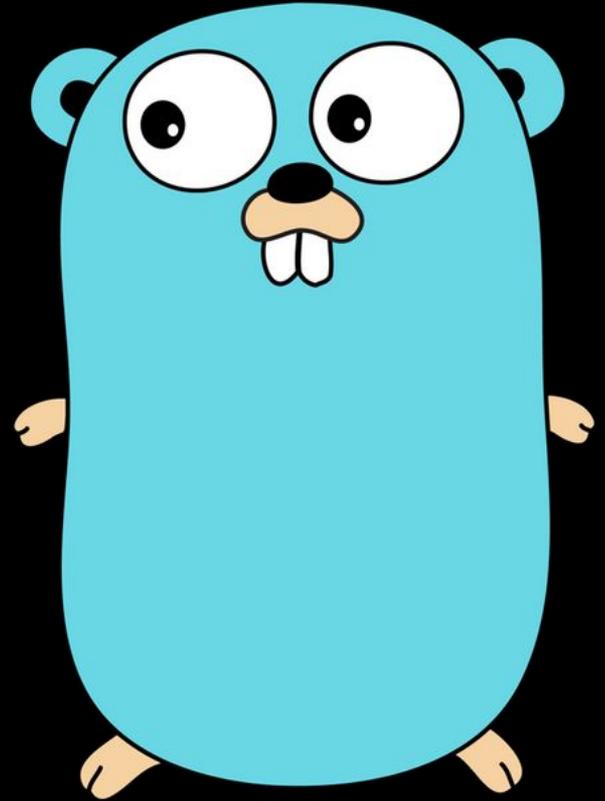
#1 in 100 Best Jobs | **#1 in Best STEM Jobs** | **#1 in Best Technology Jobs**

How Does GoLang Rank?



- **12th** most popular language on the **Tiobe Index (10th in March)**
- **14th** ranked language on **PYPL** (Tutorial Searches)
- **5th** most loved programming language on **Stackoverflow**
- **2018 - 2019** saw a 147% increase in **Github Repositories**

So what
does this
mean for **GO**





Technical Recruiting Agencies

Potential Drawbacks

- “My network in the Go Community has always been the most valuable resource”
- Too many recruiters calling me about the same jobs
- Potential double submissions of my resume
- “All they care about are my skills”
- “They don't get what I do”



Technical Recruiting Agency Benefits

- Direct relationships managers – especially for contract roles
- Sometimes exclusive job opportunities
- If you are a match for the job, they are motivated to get you the offer
- Many have a good understanding of the local market, and some focus on specific skill sets
- Confidentiality and partnership





On Selecting the Best Recruiters to Work

1. Go Developer Colleague Referral



2. Screen Emails / Voicemail

**"This is Bill from
ABC Tech and I
have your
Dream Job!"**



3. Interview the Technical Recruiter



INTERVIEW
IN PROGRESS

- **“How many Go Engineers have you placed in the last two years?”**
- **“How many placements have you made with the company you called me about?”**
- **“Does your company have a relationship to the hiring manager?”**
- **“What can you tell me about the Software Engineering market in Salt Lake City?”**

4. LinkedIn Recommendations

LinkedIn RECOMMENDATIONS



Michael Forrester

Senior Technical Trainer |
DevOps Leader/Advocate |
Cloud Architect |
Infrastructure Engineer

February 10, 2010, Michael
worked with Ari but at different
companies

Ari was always a pleasure to work with. As a talent coordinator for Thompson, he always sought to understand my talents and direction so that he could present me to the most appropriate accounts from his client base. Of all the recruiting contacts that I have worked for, I have had the most success whenever Ari is at the helm. I have spent over two years working with Ari on contracts and I wouldn't hesitate to do so again. [See less](#)

5. Break the Ice and Trust



Q & A

“Follow my daddy  @ariwaller”

