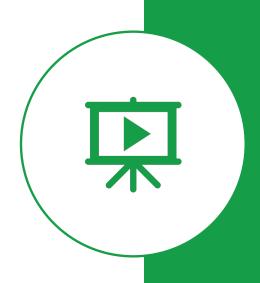
FROM ZERO TO HERO IN 7 YEARS (AND COUNTING) TALES OF DEVREL PRACTITIONER

http://jfrog.com/shownotes

- **S**lides
- Video
- **U**Links
- **Comments**, Ratings
- **-Raffle**



BARUCH SADOGURSKY

CHIEF STICKER OFFICER
(ALSO, HEAD OF DEVELOPER RELATIONS)



@JBARUCH













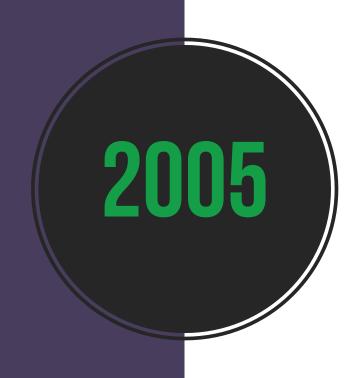
Less than a year

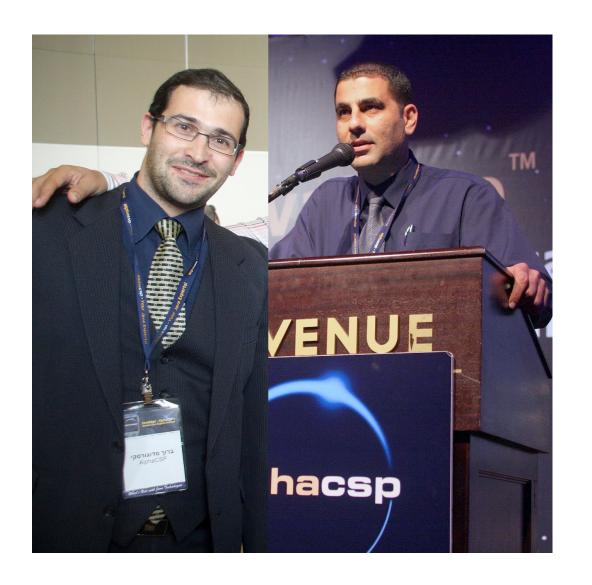
\@jbaruch

POLL TIME!

baruch #DevRelCo

#DevRelCon http://jfrog.com/shownotes



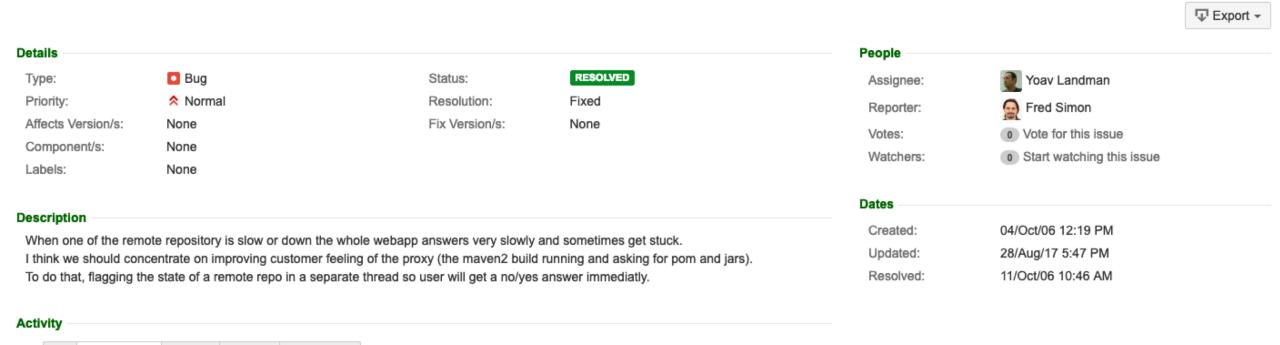


2006



Artifactory Binary Repository / RTFACT-1

Artifactory get stuck when ibiblio is down



There are no comments yet on this issue.

Comments

History

Activity

Transitions

2009

Artifactory Online – The First Cloud-based **Maven Repository Manager Just Went** Live!



Artifactory Online is a new SaaS-based solution for managing your build artifacts on the cloud, offering a value-added version of the Artifactory open source Maven Repository Manager with SLA-based hosting and support.





FIRST SHOT

Calling REST API With CURL



```
http://repo-demo:8080/
artifactory/api/plugins/
build/promote/snapshotToRelease/
gradle-multi-example/1?
params=snapExp=d14|
targetRepository=gradle-release-
local
```

QCon London 2012 51



Let's help the developers by telling them how to do their job (here's a demo – use our tools)

GOALS CIRCA 2012: LEAD CONVERSIONS









NUMBER OF CONFERENCES / MEETUPS

NUMBER OF PEOPLE IN THE ROOM

TWITTER FOLLOWERS / TWEETS REACH

NUMBER OF BLOG POSTS / POST VIEWS









TELL PEOPLE HOW AWESOME WE ARE

THEY ARE GOING TO TRY US OUT

THEY ARE GOING TO BUY

ORG STRUCTURE CIRCA 2012-2015

CEO

CTO

VP of Marketing



DEVRELCON 2016



WHO OTHERS THINK I AM

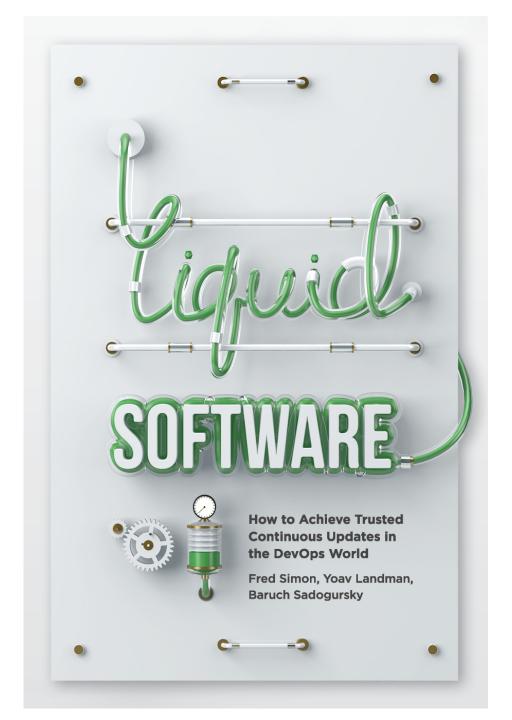




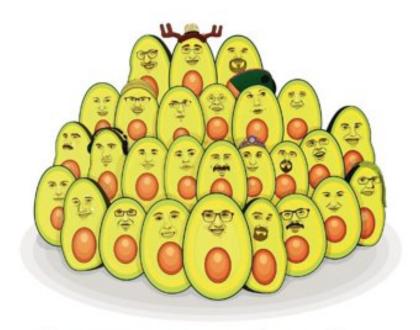
WHO I REALLY AW



2018: LIQUID SOFTWARE BOOK



2018: THE DEVREL BOOK



The Business Value of Developer Relations

How and Why Technical Communities Are Key To Your Success

With a Foreword by Jono Bacon

Mary Thengvall

apress[®]

CONCEPT CIRCA 2019: DEVELOPER RELATIONS/EXPERIENCE

Let's help the developers being more productive by listening to their problems and working together to solve it









DEVELOPERS FEEL THEY
ARE BEING HEARD

PRODUCT GETS VALUABLE FIELD FEEDBACK

COMPANY PERCEIVED AS RESPONSIVE









HOW MANY CARE ABOUT YOUR CONTENT

HOW MANY SHARED YOUR MESSAGE

HOW MANY INFLUENCERS
YOU INFLUENCED

GOALS CIRCA 2019: LEADERSHIP AWARENESS







JFROG LEADS BY HELPING
DEVELOPERS IN
INNOVATIVE WAYS

HELP US DO EVEN MORE BY TALKING TO US

CHECK US OUT IF IT MAKES SENSE IN YOUR CASE





NETWORKING CIRCA 2019: FROGS AND FRIENDS







ESTABLISHED INFLUENCERS PROGRAM

MUTUAL BENEFITS

COLLABORATION AND FRIENDSHIP OF EQUALS



TWITTER ADS AND Q&A

- **J** jfrog.com/shownotes
- @jbaruch
- #DevRelCon