# **Beyond DevOps Metrics**



## Technical, business, & culture metrics for the software defined business

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	Bike Make	
	Bike Model	
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	Own / Lease / Financed	

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# **vm**ware<sup>®</sup>

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# Use metrics to manage and build trust

### DevOps/Technical

Are we doing it right? Does the software work? Can we troubleshoot & restore?

- 1. Deployment frequency
- 2. Lead time for changes
- 3. Time to restore service
- 4. Change failure rate

Also, SRE: latency, traffic, errors, saturation.

#### Business

Are we achieving the non-IT goals we're here for? (What even are those goals?)

- 1. Sales/workflow completion
- 2. Use
- 3. Costs time, money
- 4. Cost per transaction
- 5. Customer experience and satisfaction

### Culture

Are the executives building the right system?

- 1. Employee NPS (eNPS)
- 2. Staff belief in leaders, mission, and strategy
- 3. # of experiments, learning
- 4. Staff retention and churn rate

WWARE<sup>®</sup> Source: see <u>three part series on metrics</u> for more and for sources.

## From 37% availability to \$440m in back taxes

## Before

## After

Overv	iew by Year			Ove
YEAR	STATUS	AMOUNT		YEAR
2014	Balance Due	\$644	>	2014
2013	Taxes Paid	\$685	>	2013
2012	Refund/Applied	\$100	>	2012
2011	No Information Available			2011

Overview by Year	
YEAR	BALANCE DUE
2014	\$644.00 >
2013	\$0.00
2012	\$0.00
2011	No Return on File 🕻

Only 37% of calls answered, shrinking budgets

From 2 year to 9 week releases

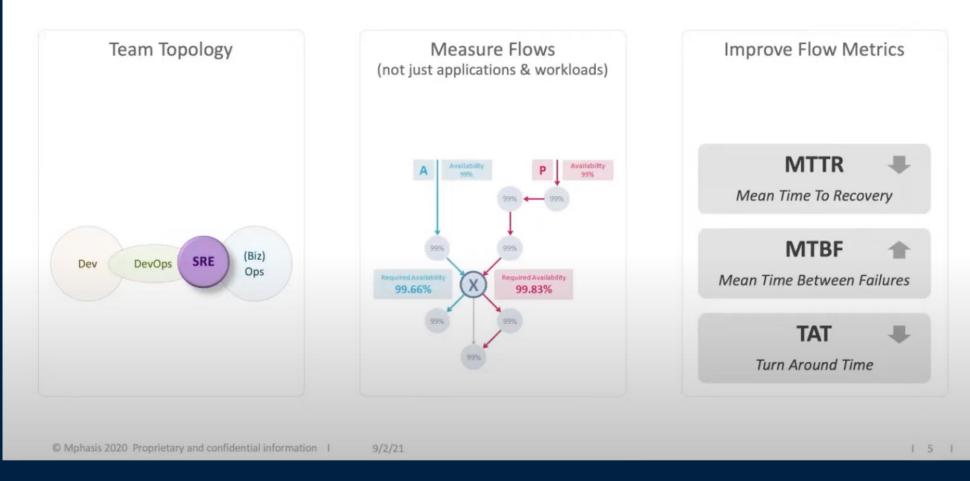
2m+ users paid \$440m in taxes



Sources: "Your IRS Wait Time is 3 Hours' - Is Lean Possible in Government?", Emily Price, Pivotal, April 2017; "Agile Transformation is Product Management," podcast, Oct 2017; "Minimum Viable Taxes: Lessons learned building an MVP inside the IRS," slides, Andrea Schneider & Lauren Gilchrist, 2015. See another write-up.

# Add in flow metrics



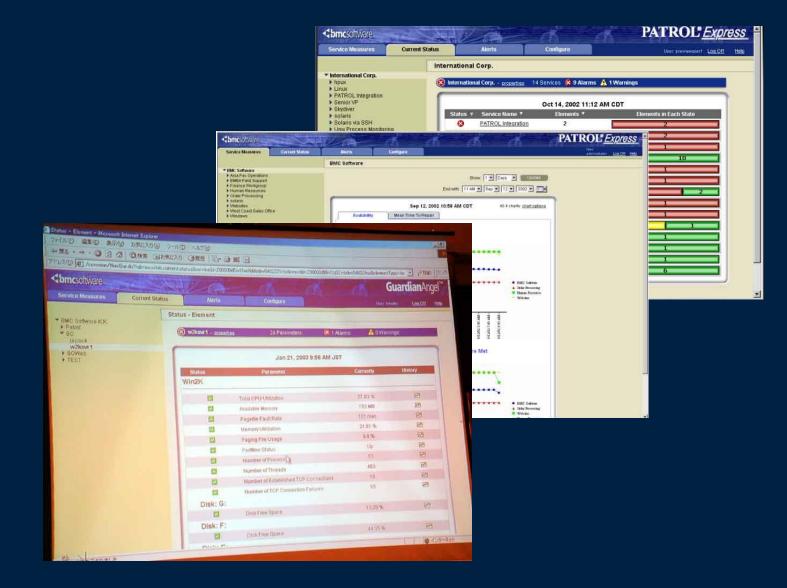


## DevOps/Technical

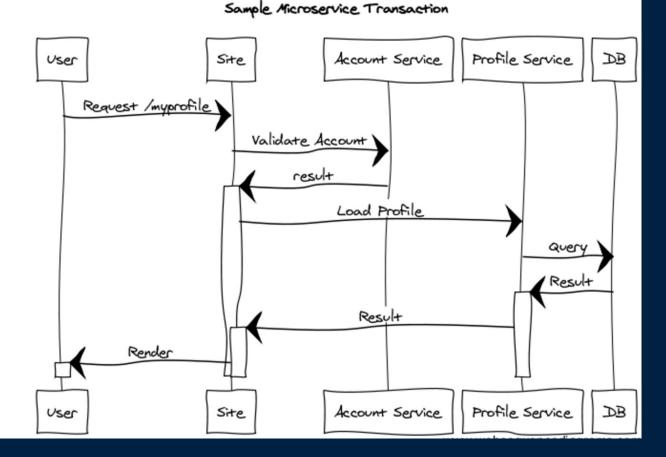
Are we doing it right? Does the software work? Can we troubleshoot & restore?

- 1. Deployment frequency
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- 4. Change failure rate

Also, SRE: latency, traffic, errors, saturation.



## Tracing – programmers can now add instrumentation



Origination ID	Span ID	Activity
abc123	span1	User Requests the page /myprofile
abc123	span1	Page calls account service
abc123	span2	Account service handles request
abc123	span1	Page calls profile service
abc123	span3	Profile service handles request
abc123	span3	Profile service queries database
abc123	span1	Render requested page

#### Source: <u>"Implementing Distributed Tracing,</u>" Tanzu Development Center Guide.

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Just 24% of devs measure their success in terms of business value metrics Most of our software development is supporting legacy capabilities that are inhouse and don't provide a competitive advantage, which is opposite of what I would want to have." CIO at US Retail Company

• **76%** of executives said they are too invested in legacy applications to change.

- 69% of executives say high technical debt is very or extremely important to overcome to improve apps.
  - **48%** say it has been more than a year since they made improvements to their application portfolios.



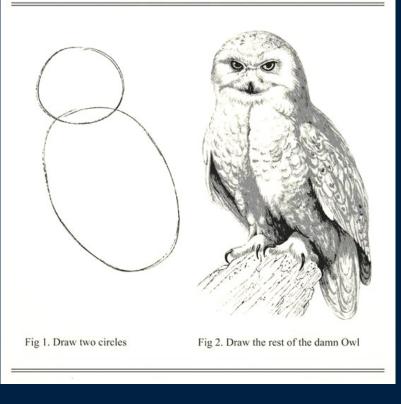
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# How to draw an Owl.

"A fun and creative guide for beginners"

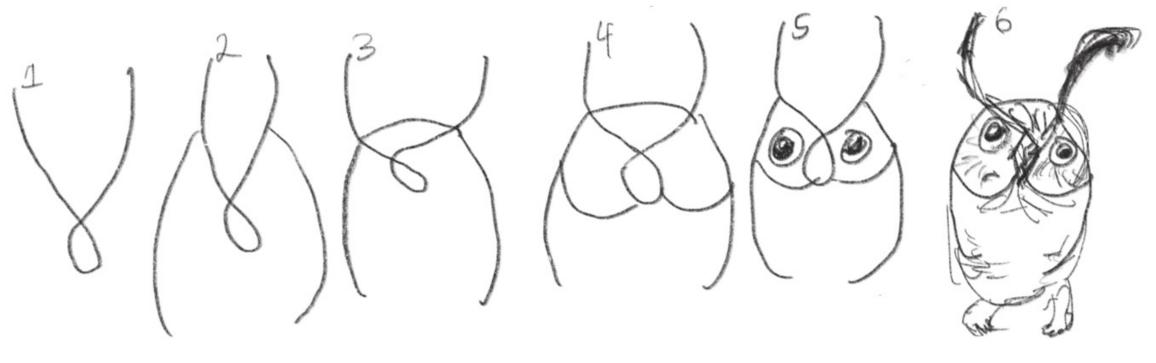


# Metrics Build the Trust Needed to Change Culture

- Showing progress
- Feedback on what works
- Transparency

Source: <u>Changing Mindsets: The Missing Ingredient to Digital Transformation</u>, Coté, May 2021.





# Thanks!

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