

Hello!

I am Che Harvey!

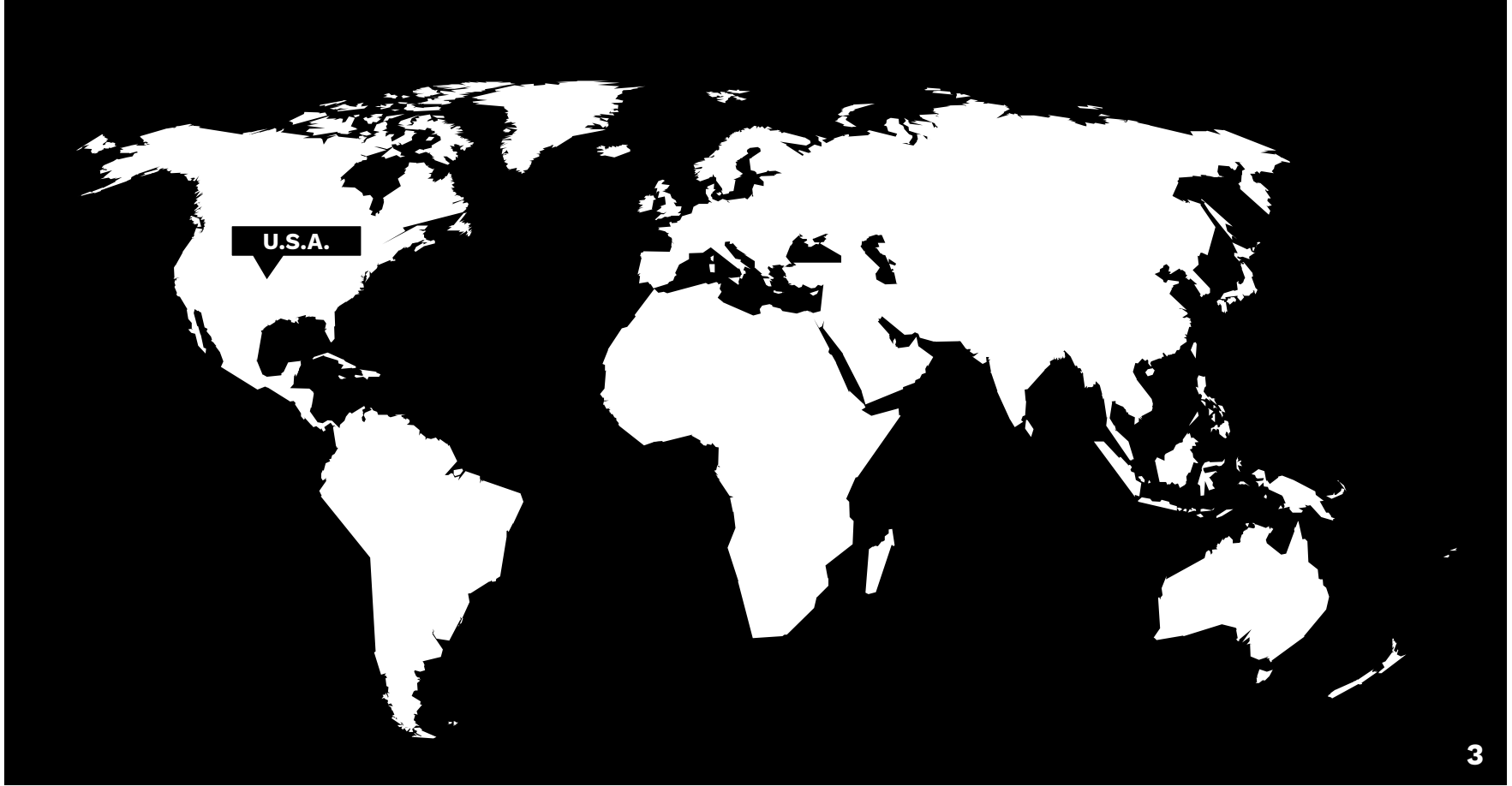
UX Designer

@chebydesign



A nighttime photograph of a Berlin street scene. On the right, the Berlin Cathedral (Berliner Dom) is illuminated with purple and blue lights, its large dome and ornate facade clearly visible. To the left, a modern, multi-story building with a glass facade and balconies is lit up with warm yellow lights. A canal or river runs through the center of the image, reflecting the lights from the buildings and the sky. The sky is a mix of blue and green, suggesting a twilight or dusk setting. The overall atmosphere is vibrant and urban.

Berlin.






Stakeholder Centric Design

How retargeting your design process can make you a more influential part of your organisation.





A photograph of Michael Schumacher, a Formula 1 driver, celebrating a victory. He is wearing a red Ferrari racing helmet with the Scuderia Ferrari logo and a white racing suit with various sponsor logos including Mobil 1, BOSS, and NISSAN. He is holding a large, ornate silver trophy with both hands, looking up at it with a wide, joyful smile. A speech bubble containing the text "Not me." is positioned above his head. The background is a dark wall with white text, including the word "MONTE" visible on the right.

Not me.

A photograph of Michael Schumacher celebrating a victory. He is wearing a red Ferrari racing helmet with 'ESTUDE' and '1995' visible, and a white racing suit with 'FedEx', 'Mobil 1', 'BOSS HUGO BOSS', 'NASCAR', and 'ANDICO' logos. He is holding a large, ornate crystal trophy with both hands, looking up at it with a wide, joyful smile. A speech bubble containing the text 'Not me.' is positioned above his head. The background is dark with some white text, including 'MON'.

Not me.





christopher
@reathchris



apparently my girlfriend doesn't appreciate me calling our dates one-on-ones



MESSAGES

Mika Morgan Annie Kunisaki
I am not a colleague



Chris/Mika 1:1 (Onsen)

Saturday, Mar 16 · 10–11 AM



30 minutes before



2 guests

1 yes, 1 no



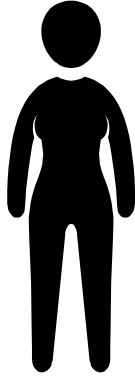
Christopher Reath
Organizer



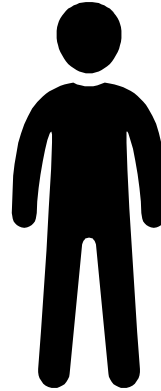
Mika Kunisaki

7:50 PM · Mar 12, 2019 · [Twitter Web Client](#)

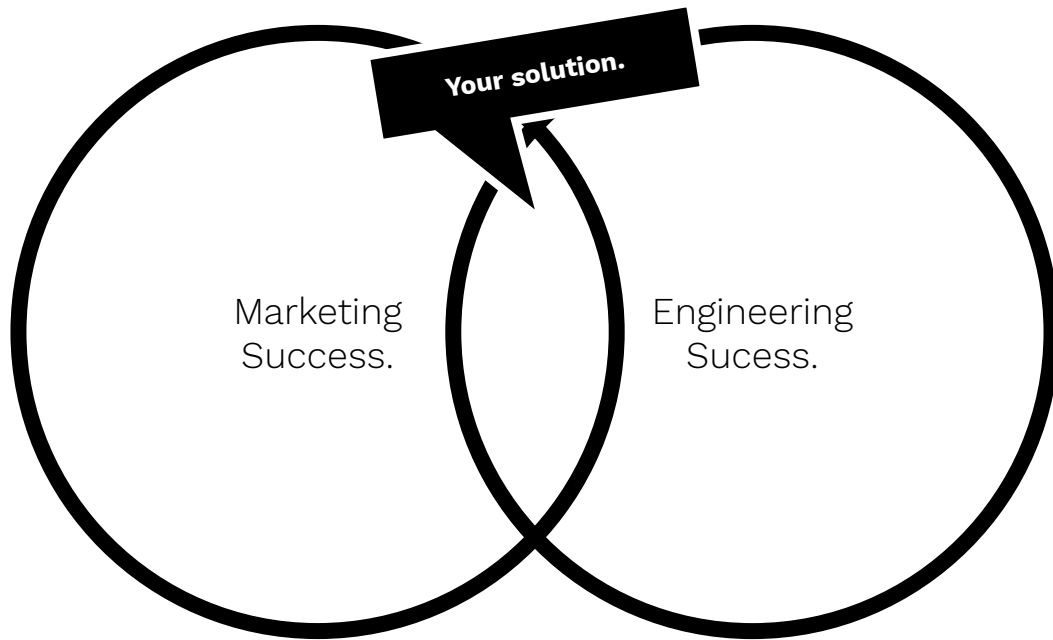
Product.



Product.



You are the product.



**Why
compromise?**

Don't Outshine

The dangers of going just a little to far too quickly.



Don't Outshine

The dangers of going just a little to far too quickly.



A MASQUERADE.

Don't Outshine

The dangers of going just a little to far too quickly.



Don't Outshine

The dangers of going just a little to far too quickly.



Don't Outshine

The dangers of going just a little to far too quickly.



Don't Outshine

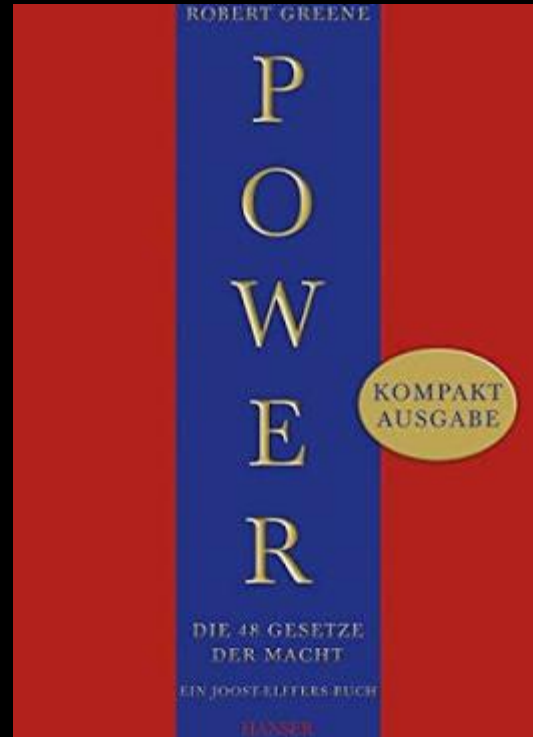
The dangers of going just a little to far too quickly.



48 Laws of Power

Robert Greene

It's a super ruthless book.



**How to
compromise?**

Think before you act.

Empathize with Stakeholders

What do they want?



A close-up photograph of a Black man with curly hair wearing a headset, looking down in a call center environment. The background is blurred, showing other people and office equipment. A black text box with white text is overlaid on the center of the image.

Know stakeholder objectives.

Evernote interface showing a list of notes on the left and a detailed view of a note titled "Creating a Product Roadmap" on the right.

Left Panel (Notes List):

- UX
 - Content Checklist
 - Creating a Product Roadmap (Selected)
 - Design Activity: Find My Pet
 - Design Better: Design Systems Handbook
 - Design Process
 - Design Talk Outline

Right Panel (Note Content):

Creating a Product Roadmap

Taught by: C. Todd Lombardo
Head of Product & Experience at Workbar, co-author of Product Roadmaps Relaunchd

What is a Roadmap?

Common issues with current roadmaps

After completing an exercise called "Dear Roadmap" where we wrote letters to our current roadmap, a few observations were that roadmaps have:

Prepare.

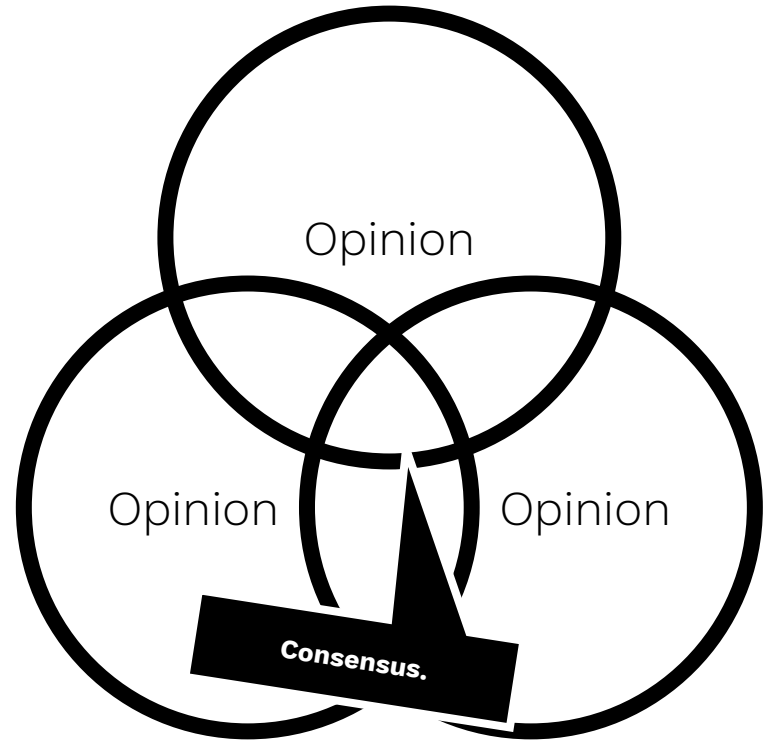
- Not tied to business strategy
- Not enough customer input
- Lack of stakeholder alignment
- Unclear prioritization
- Broken promises
- Overly incremental
- "Shiny object syndrome"
- No clearly defined target
- Poor use of data
- "Groundhog Day" or the same content every time and do not update

A roadmap is a strategic communication tool
A roadmap is a statement of intent and direction

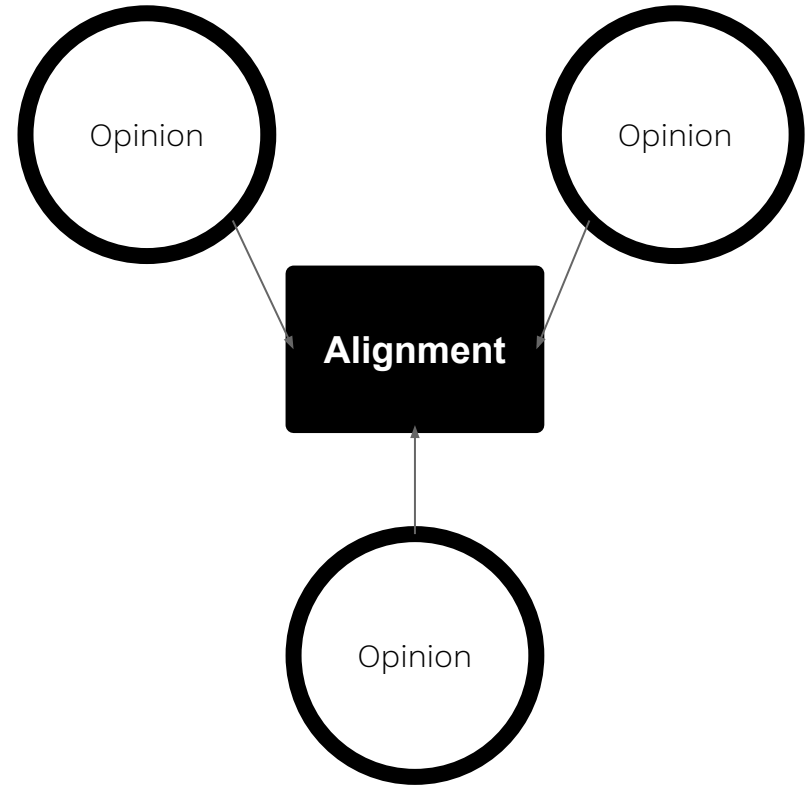
What should a roadmap accomplish?

- Put strategic lan in content
- Focus of delivering value

Consensus vs. Alignment



Consensus vs. Alignment





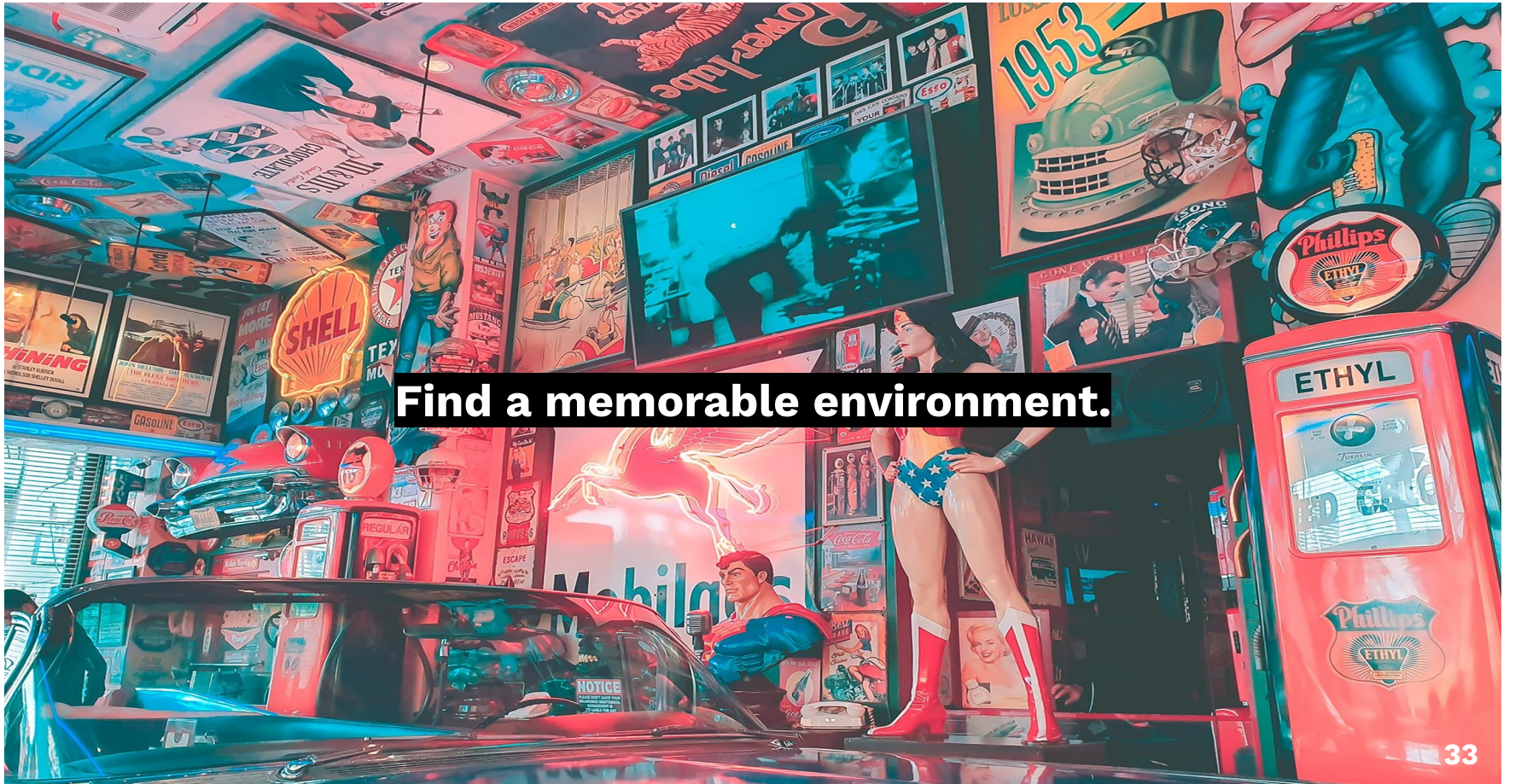
Pick something which has no value to the company currently... and choose that to do a rapid kind of workshops.

Abigail Hart Gray

Google Director, UX

Make learnings available.

Make learnings available.

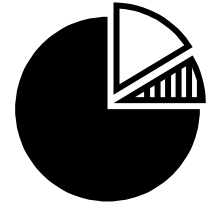


Find a memorable environment.

Don't Underestimate the Power of Legacy

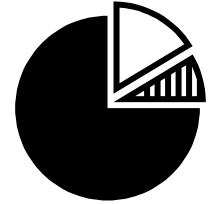
Respect the old ways.

Endowment Effect



	End with the Mug	End with the Candy
Free choice		
Given Mug		
Given Candy		

Endowment Effect



	End with the Mug	End with the Candy
Free choice	55	45
Given Mug		
Given Candy		

Endowment Effect



	End with the Mug	End with the Candy
Free choice	55	45
Given Mug	90	10
Given Candy		

Endowment Effect



	End with the Mug	End with the Candy
Free choice	55	45
Given Mug	90	10
Given Candy	10	90



Summary



**Include
Stakeholders**



Summary

**Include
Stakeholders**

**Understand
Resistance**



Summary

**Include
Stakeholders**

**Understand
Resistance**

**Educate &
Learn**

Thank you!

Say hi.

- @chebydesign
- hello@cheharvey.com



Credits

- Presentation template by [SlidesCarnival](#)
- Photography by Joshua Kissi & Dale de Vera