



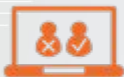
**SALES
KICKOFF**

Security as a Foundation.

Shawn Wells
Chief Security Strategist
U.S. Public Sector



Customer Challenges



Compliance

Not able to do real time compliance analysis



Large Data Volumes

Log data required, but large data volume analysis challenging



Identity/Credentials

Data breach incidents, identity/credential loss



Security & Risk Mgmt

Balancing concerns with usability



Data Loss

Insider threats, mishandling of digital assets



Cyber Attacks

Increased sophistication and prevalence of cyber attacks

Foundation Platforms: FISMA-ready IaaS

A system or application that resides on U.S. Gov networks must undergo a **formal security assessment** before being authorized to operate.



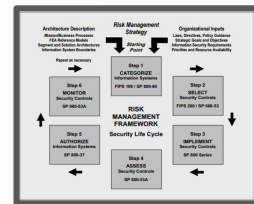
NIST RMF used by most non-DoD installations

DoD Installations & Contactors

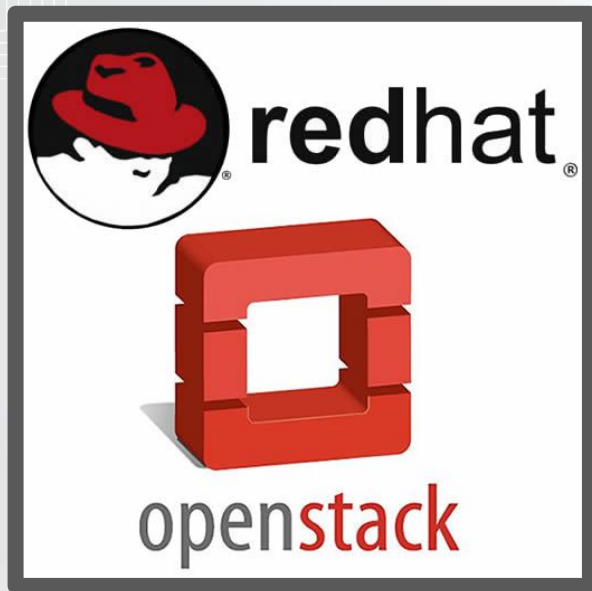
*Being phased out for DIARMF

Cloud based applications
(Red Hat Certified Cloud Providers)

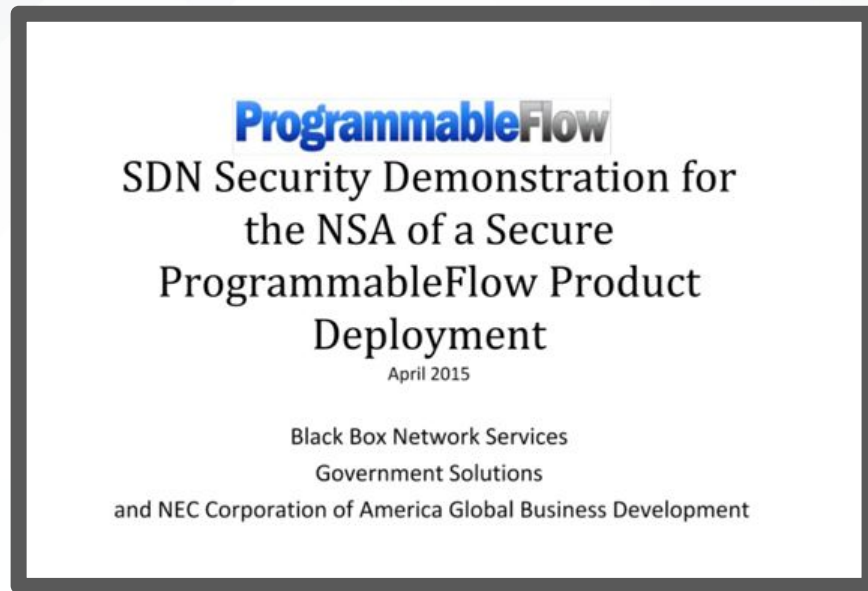
Assessment Methods



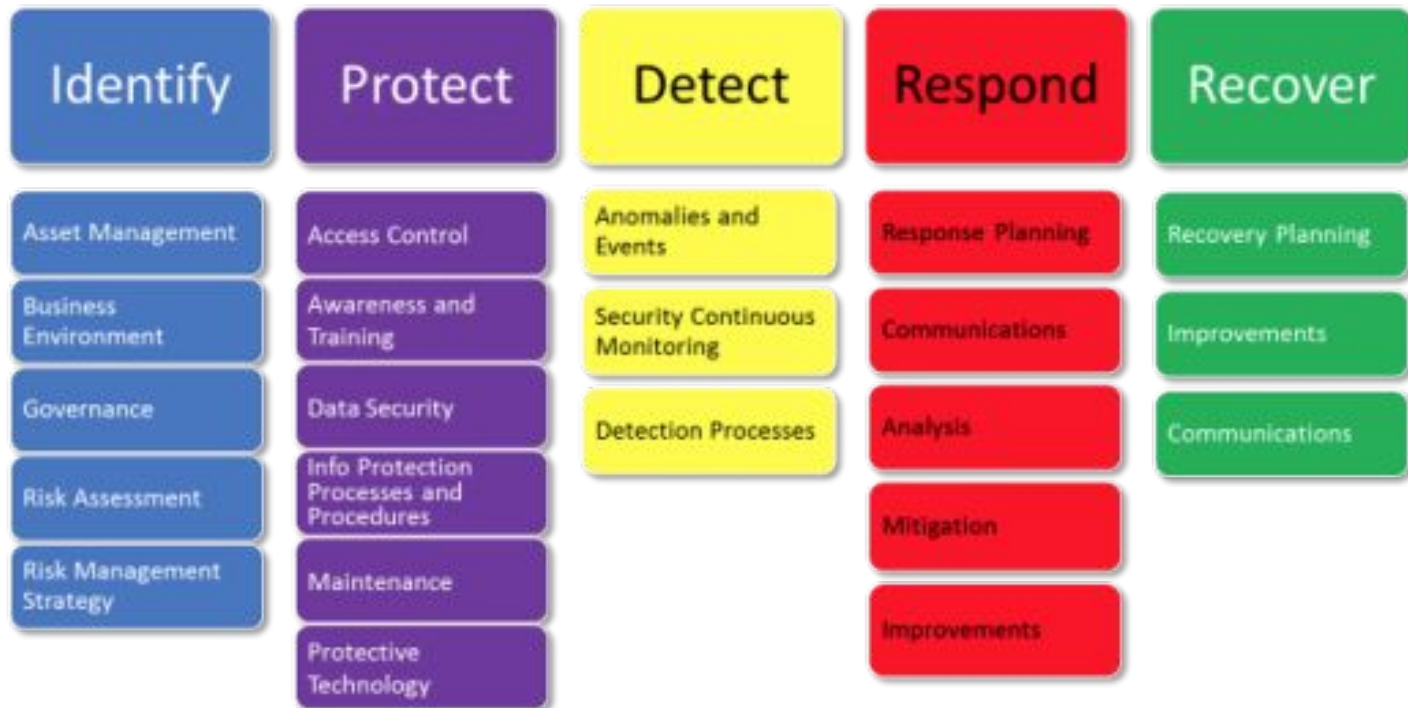
Foundation Platforms: FISMA-ready IaaS

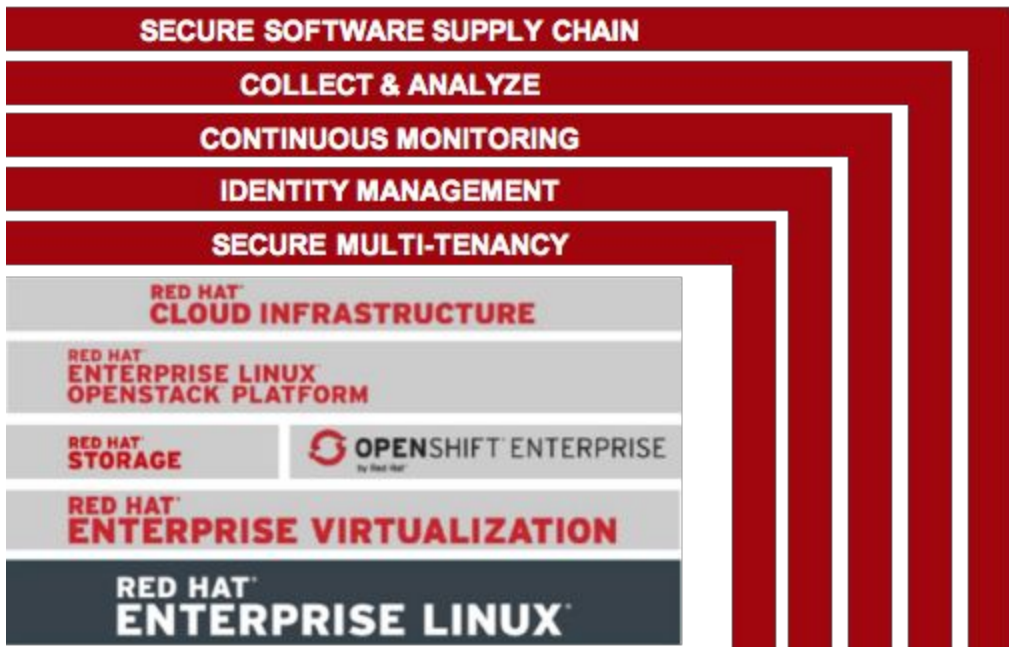


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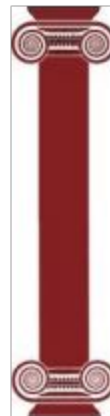


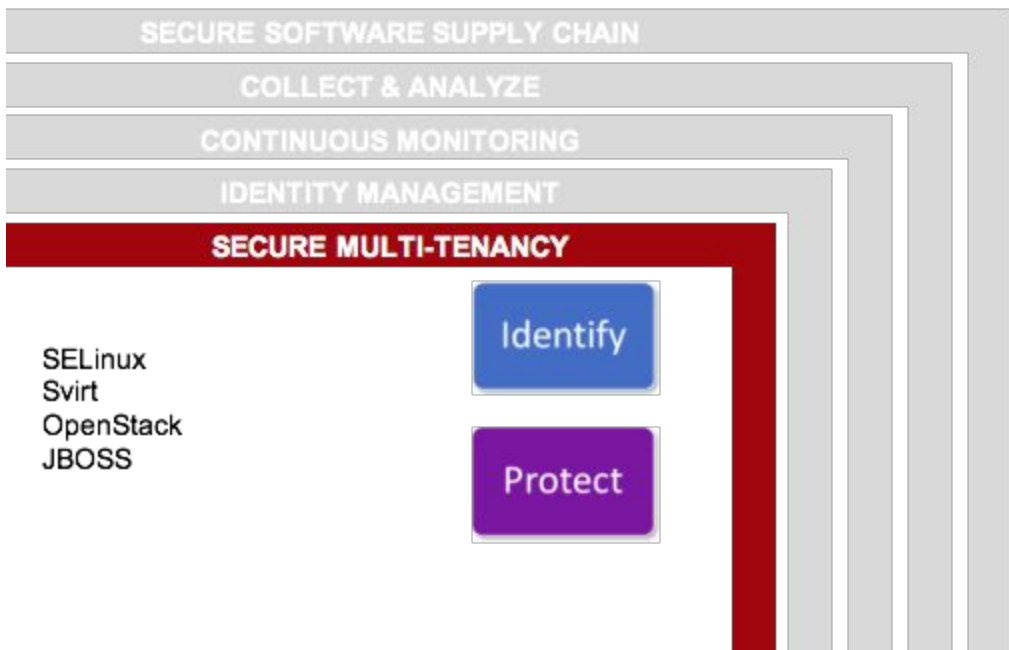
NIST Cyber Security Framework





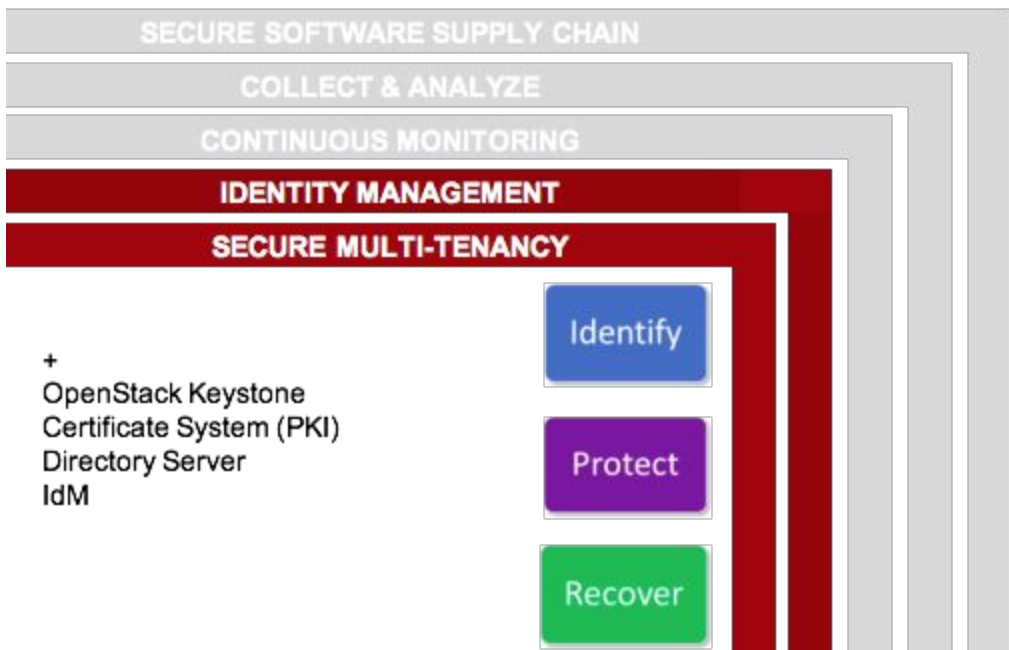
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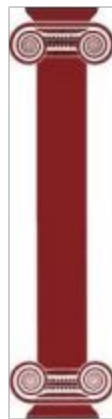


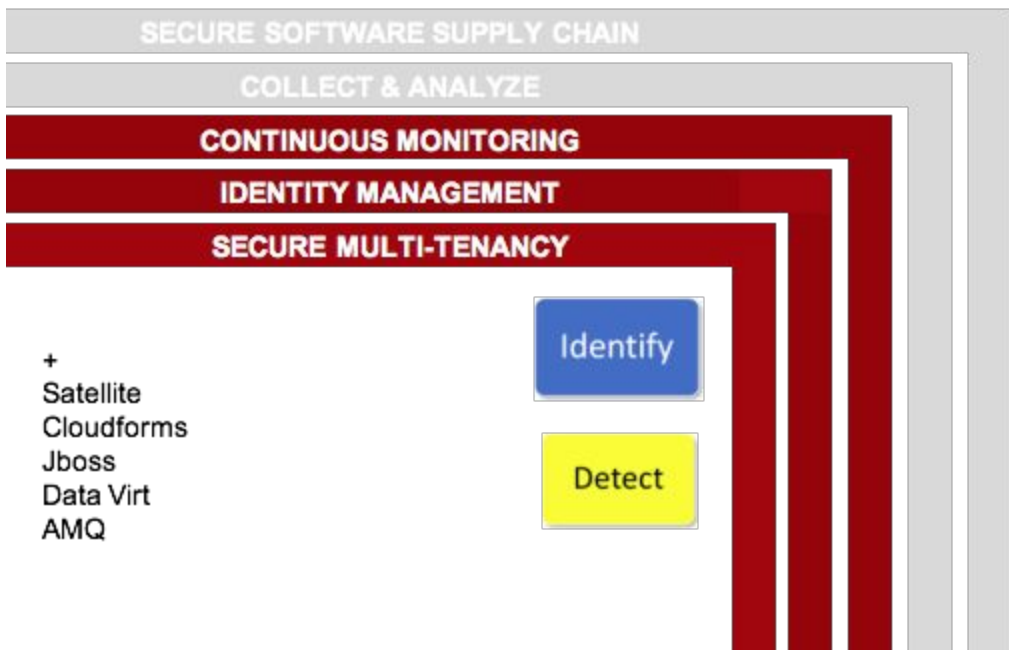
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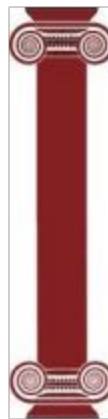


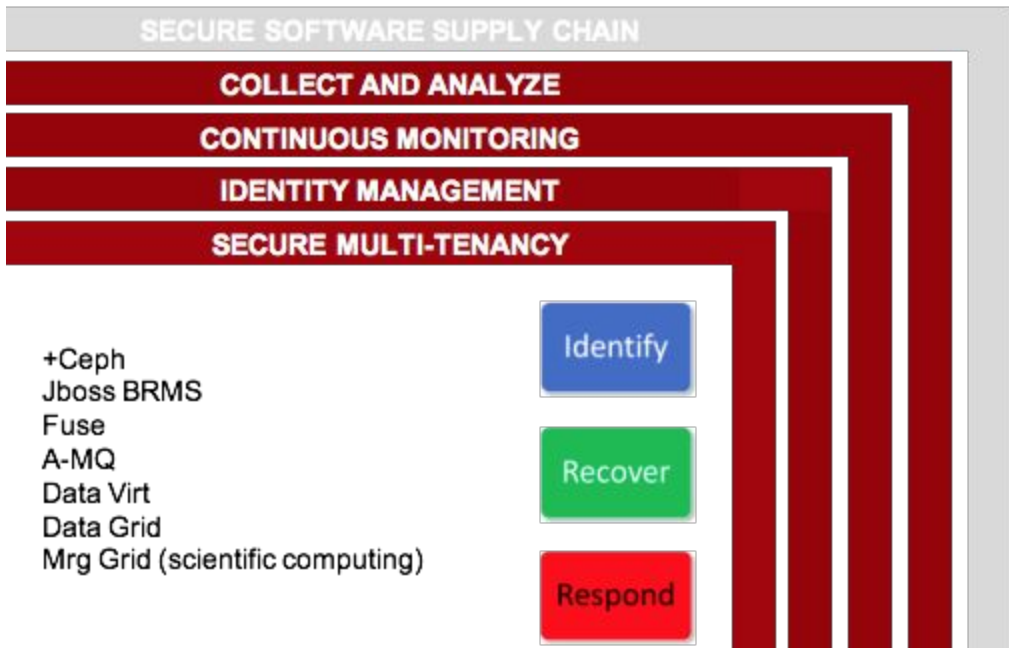
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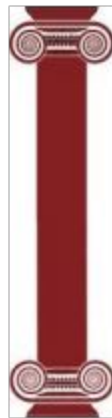


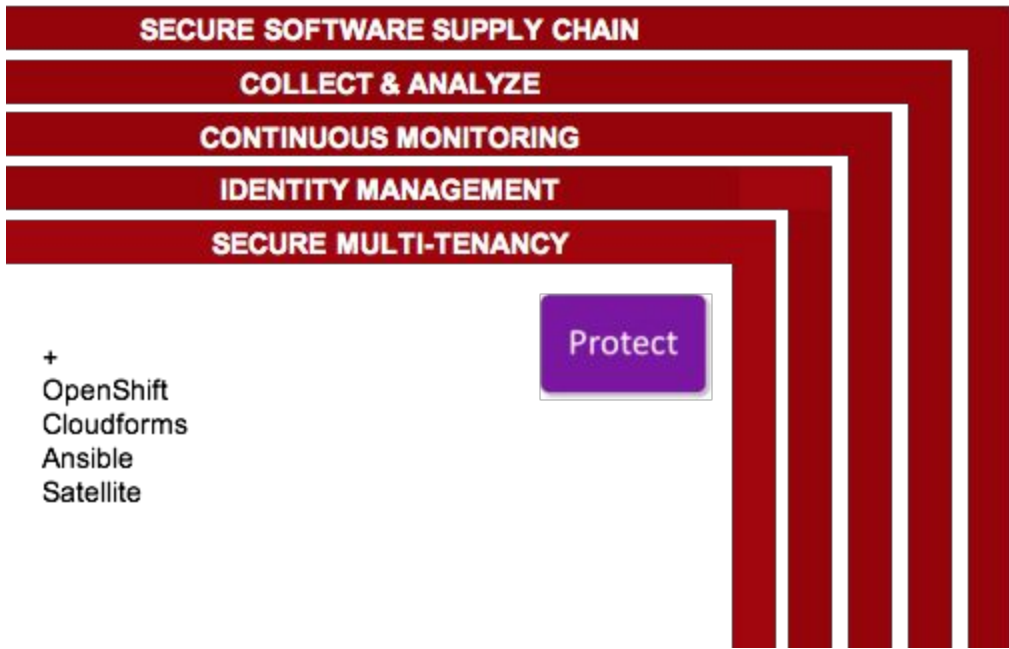
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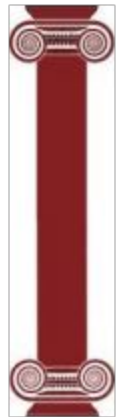


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Contact Information



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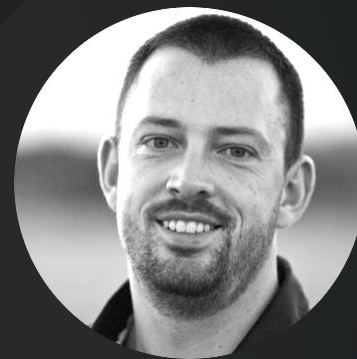


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