## Technical Recruiters: Choosing One that is Worth Your Time









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### **Ari Waller**

- Meetup Community Manager
- 23 years in Information Technology Recruiting
- Python and Programming Newbie
- Father of many!



L=AH L=AD

#### **How Does Python Rank?**









- 3rd most popular language on the Tiobe Index
- 1st ranked language on PYPL (Tutorial Searches)
- 2nd most loved programming language on Stackoverflow
- 2nd most popular language for Github Repositories

https://towardsdatascience.com/top-10-in-demand-programming-languages-to-learn-in-2020-4462eb7d8d3e



# On Selecting the Best Recruiters to Work

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## 1. Python Colleague Referral



#### 2. Screen Emails / Voicemail

"This is Bill from **ABC Tech and I** have your **Dream Job!"** 

#### 3. Interview the Technical Recruiter



- "How many Python engineers have you placed in the last two years?"
- "How many placements have you made with the company you called me about?"
- "Does your company have a relationship to the hiring manager?"
- "You said in your message this was a good job for my career, explain why please."
- "What can you tell me about the Software Engineering market in New York?

#### 4. LinkedIn Recommendations





Michael Forrester
Senior Technical Trainer |
DevOps Leader/Advocate |
Cloud Architect |
Infrastructure Engineer
February 10, 2010, Michael
worked with Ari but at different
companies

Ari was always a pleasure to work with. As a talent coordinator for Thompson, he always sought to understand my talents and direction so that he could present me to the most appropriate accounts from his client base. Of all the recruiting contacts that I have worked for, I have had the most success whenever Ari is at the helm. I have spent over two years working with Ari on contracts and I wouldn't hesitate to do so again. See less

#### 5. Break the Ice and Trust



## Q & A

"Follow my daddy 📘 @ariwaller"





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