Red Hat + Dell

The power of partnership.

Red Hat / Dell Alliance
U.S. Intelligence Community

Team Members & Focus Areas

- **Mary Kay (MK) Falise**
  - 20+ years intelligence sales background, currently acts as team lead. Based in Annapolis, MD with focus area of NSA and NGA.

    mkfalise@redhat.com / 410.804.5060

- **Shawn Wells**
  - 10+ years deep technical and global business background in both commercial and intelligence communities. Based in Reston, VA with focus area of CIA, DIA and all DoDIIS.

    sdw@redhat.com / 443.534.0130

- **Jim Roper**
  - 25+ years intelligence sales background. Based in Denver, CO with focus on NRO and COCOMs.

    jroper@redhat.com / 303.898.5550

Corporate Dell / Red Hat Initiatives

- "Premier Partner" of Red Hat, highest level possible.

- Overall marketing theme of solutions that "just work" on Dell hardware.

- Primary HPC partner, global marketing campaigns and materials exclusively with Dell.

- Assigned alliance managers at both the global and US Federal levels.

- Joint solution center which posts white papers, customer videos/success stories, technical reference architectures

http://www.redhat.com/partners/partnerspotlight/dell/

![Red Hat + Dell - The power of partnership.]
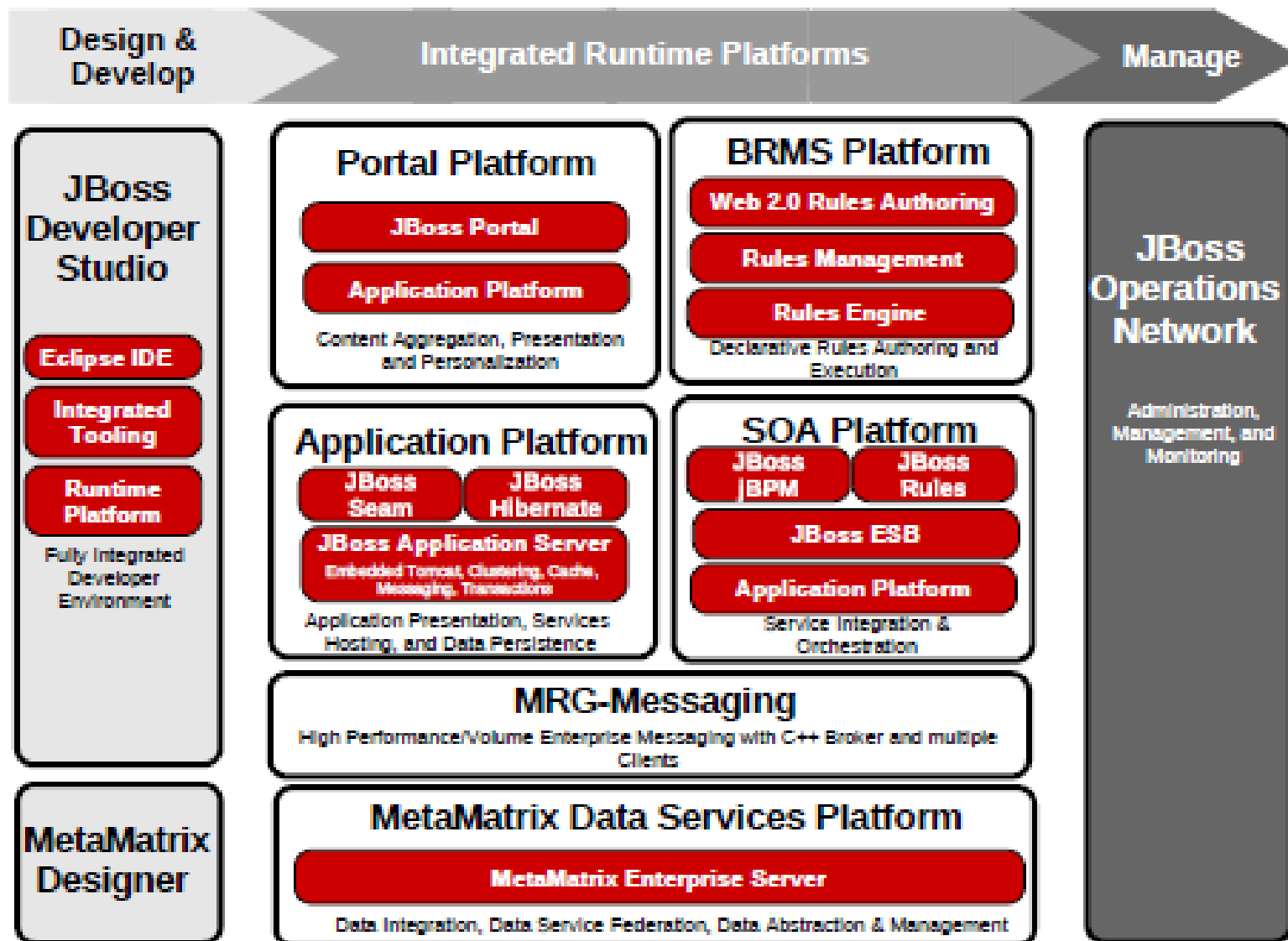
Red Hat Enterprise Virtualization

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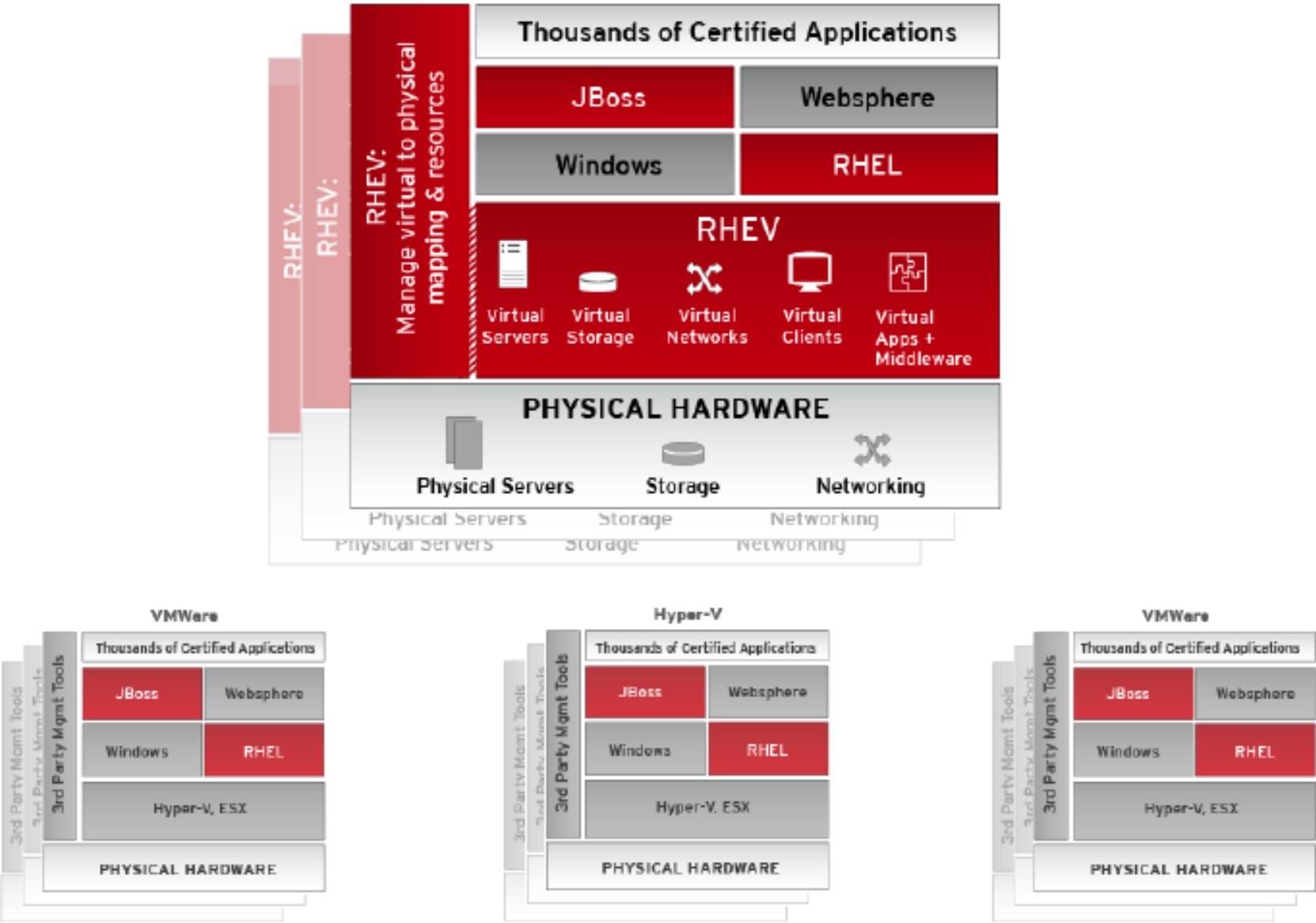
Red Hat Enterprise Messaging

Red Hat Virt + Messaging on Dell R710

- **Summary**

  Red Hat commissioned Principal Technologies to analyze the messaging performance of the Red Hat Enterprise Virtualization hypervisor (KVM) and Red Hat Enterprise Messaging on Dell R710 hardware

- **Tech Specs**
  - Red Hat Enterprise Linux 5.4 operating system
  - Red Hat MRG Messaging
  - Dell PowerEdge R710
    - 2x 2.93GHz Intel Xeon X5570s
    - 24GB RAM

Red Hat Virt + Messaging on Dell R710

Perftest results on RHEL KVM running two guest VMs
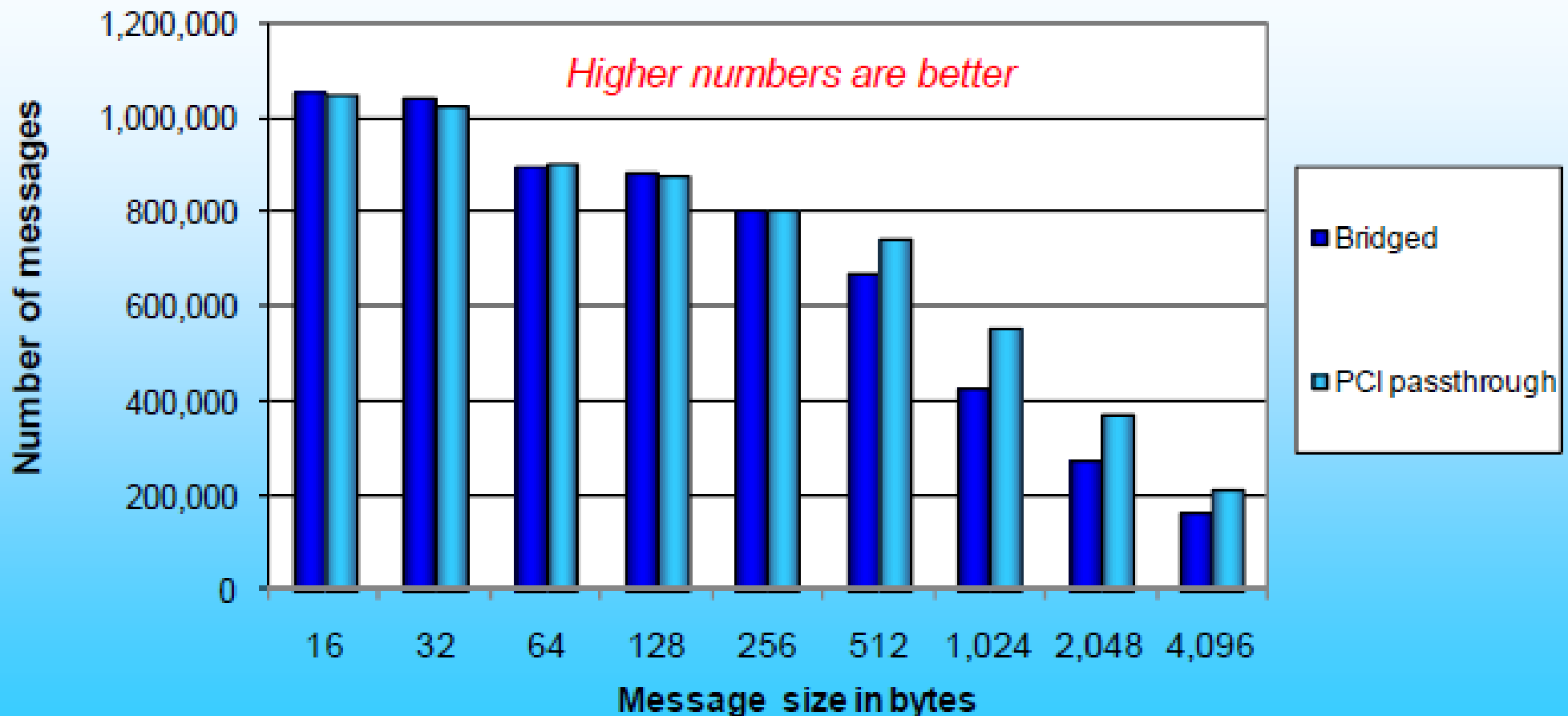
Red Hat Virt + Messaging on Dell R710

Latencytest results on RHEL KVM with PCI passthrough