HX & Storytelling How To Make The User The True Hero

by Anna Dahlström | @annadahlstrom @uxfika InOrbit, 14 March 2019

Photo by TK Hammonds on Unsplash





What will make us successful is what will make the users successful



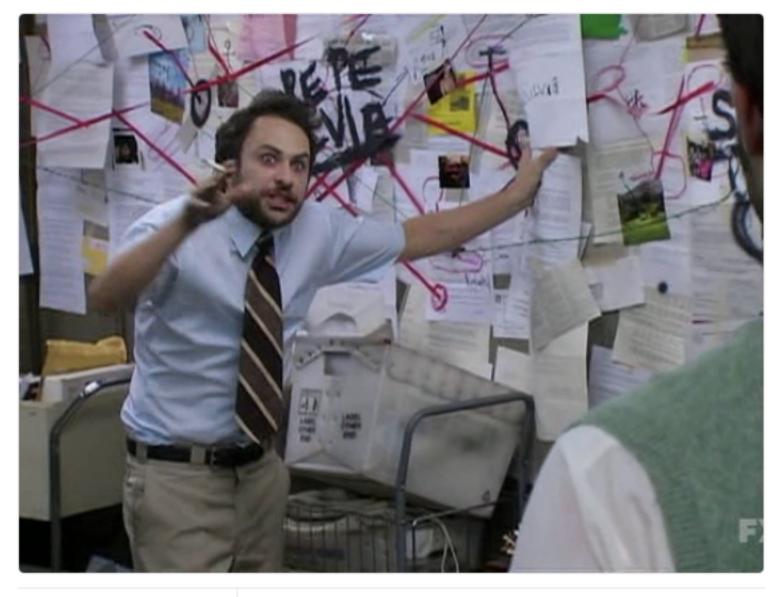


All projects are pretty much always like this



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when someone tells you "it should be an easy redesign!" and then you dig into all the requirements and dependencies

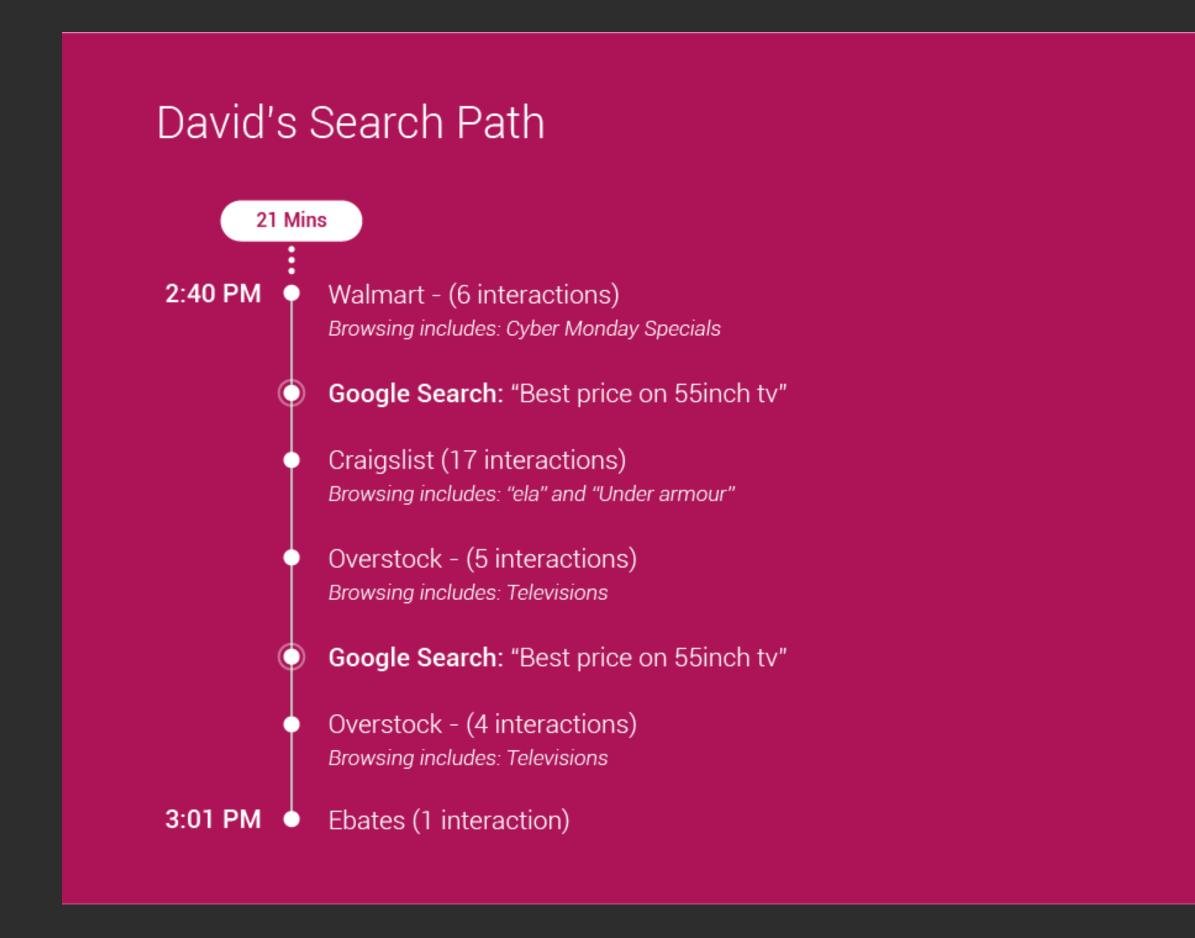


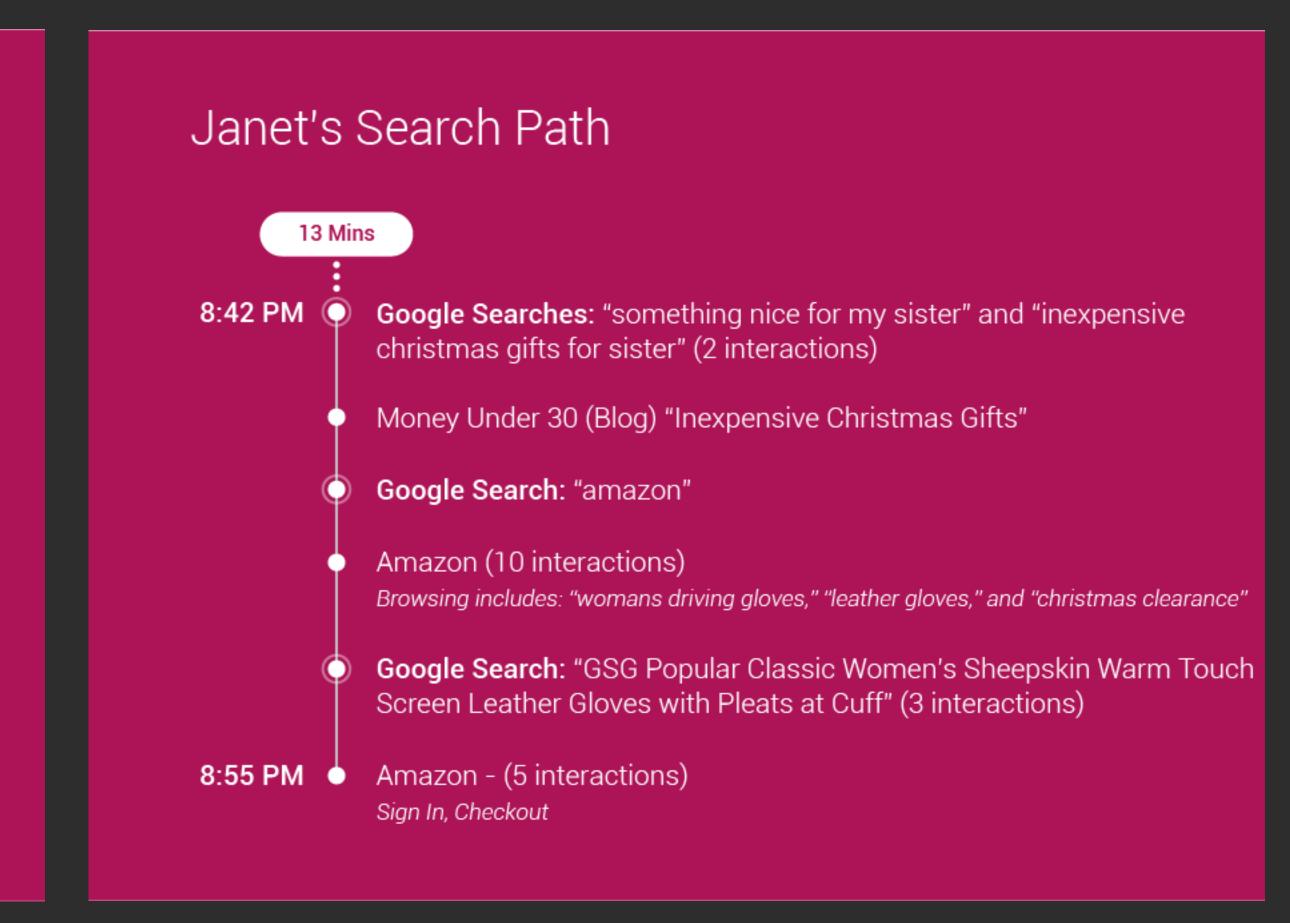
RETWEETS LIKES **221** 475



8:57 PM - 10 Mar 2017











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Athletics would be better (cleaner?) if they dropped WRs and focussed on racing.

Instagram would be better if they dropped follower counts.

You know what, sometimes metrics suck.

12:14 AM - 15 Feb 2019

Screenshot from @smörgåsbord https://twitter.com/smorgasbord/status/1096201114964447232

Sometimes metrics suck.





Warning: The next few slides are potentially sensitive to those who have experienced loss

** Skip ahead 3 slides (to slide 10) if so **





* * * WAPO UNION

Gillian Brockell 🤡 @gbrockell



 \checkmark

An open letter to @Facebook, @Twitter, @Instagram and @Experian regarding algorithms and my son's birth:

Tech Companies:

hen we millions of brokenhearted people helpfully click "I don answer your "why?" with the cruel-but-true "It's not relevant to v you knew I was pregnant. It's my fault, I just couldn't resist those Instahm decides, Tech Companies? It decides you've given birth, a eekspregnant, #babybump. And, stupid me!, I even clicked once or twices you with ads for the best nursing bras [I have cabbage leaved and the state of the best nursing bras [I have cabbage leaved and the state of the best nursing bras [I have cabbage leaved and the state of the state of the best nursing bras [I have cabbage leaved and the state of the st nity-wear ads Facebook served up. the best medical science has to offer to turn your milk off], trid

urely saw my heartfelt thank-you post to all the girl friends who came to h the night [I would give anything to hear him cry at all], and t he sister-in-law who flew in from Arizona for said shower tagging me in aby [mine will forever be 4 pounds, 1 ounce]. ibly saw me googling "holiday dress maternity plaid" and "babysafe crib

on even told you my due date, January 24th, when I created an Amazolen, after all that, Experian swoops in with the lowest tracking encouraging me to "finish registering your baby" (I never "star

idn't you also see me googling "is this braxton hicks?" and "baby not mo throughout the life he will never lead. he three days of silence, uncommon for a high-frequency user like me?

uncement with keywords like "heartbroken" and "problem" and "stillborn'

undred teardrop emoticons from my friends? Is that not something you 3, Tech Companies, I implore you: If you're smart enough to re ven birth, then surely you're smart enough to realize that my t

ee, there are 26,000 stillbirths in the US every year, and millions more accordingly, or maybe just maybe, not at all.

wide users; and let me tell you what social media is like when you finally ospital with the emptiest arms in the world, after you've spent days sobb ds. ip your phone for a couple minutes of distraction before the next wail. It'

ingly, the same as it was when your baby was still alive. Pea in the Pod. nity. Latched Mama. Every goddam Etsy tchotchke I was planning for th

8:31 PM - 11 Dec 2018



This is not how it should be handled





Dear Tech Companies:

I know you knew I was pregnant. It's my fault, I just couldn't resist those Instagram hashtags -#30weekspregnant, #babybump. And, stupid me!, I even clicked once or twice on the maternity-wear ads Facebook served up.

You surely saw my heartfelt thank-you post to all the girl friends who came to my baby shower, and the sister-in-law who flew in from Arizona for said shower tagging me in her photos. You probably saw me googling "holiday dress maternity plaid" and "babysafe crib paint." And I bet Amazon even told you my due date, January 24th, when I created an Amazon registry.

But didn't you also see me googling "is this braxton hicks?" and "baby not moving"? Did you not see the three days of silence, uncommon for a high-frequency user like me? And then the announcement with keywords like "heartbroken" and "problem" and "stillborn" and the two-hundred teardrop emoticons from my friends? Is that not something you could track?

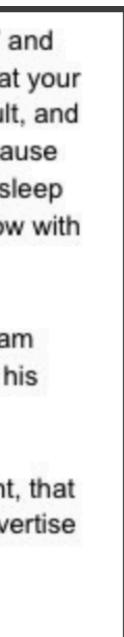
You see, there are 26,000 stillbirths in the US every year, and millions more among your worldwide users; and let me tell you what social media is like when you finally come home from the hospital with the emptiest arms in the world, after you've spent days sobbing in bed, and pick up your phone for a couple minutes of distraction before the next wail. It's exactly, crushingly, the same as it was when your baby was still alive. Pea in the Pod. Motherhood Maternity. Latched Mama. Every goddam Etsy tchotchke I was planning for the nursery.

And when we millions of brokenhearted people helpfully click "I don't want to see this ad," a
even answer your "why?" with the cruel-but-true "It's not relevant to me," do you know what
algorithm decides, Tech Companies? It decides you've given birth, assumes a happy result
deluges you with ads for the best nursing bras [I have cabbage leaves on my breasts becar
that is the best medical science has to offer to turn your milk off], tricks to get the baby to sl
through the night [I would give anything to hear him cry at all], and the best strollers to grow
your baby [mine will forever be 4 pounds, 1 ounce].

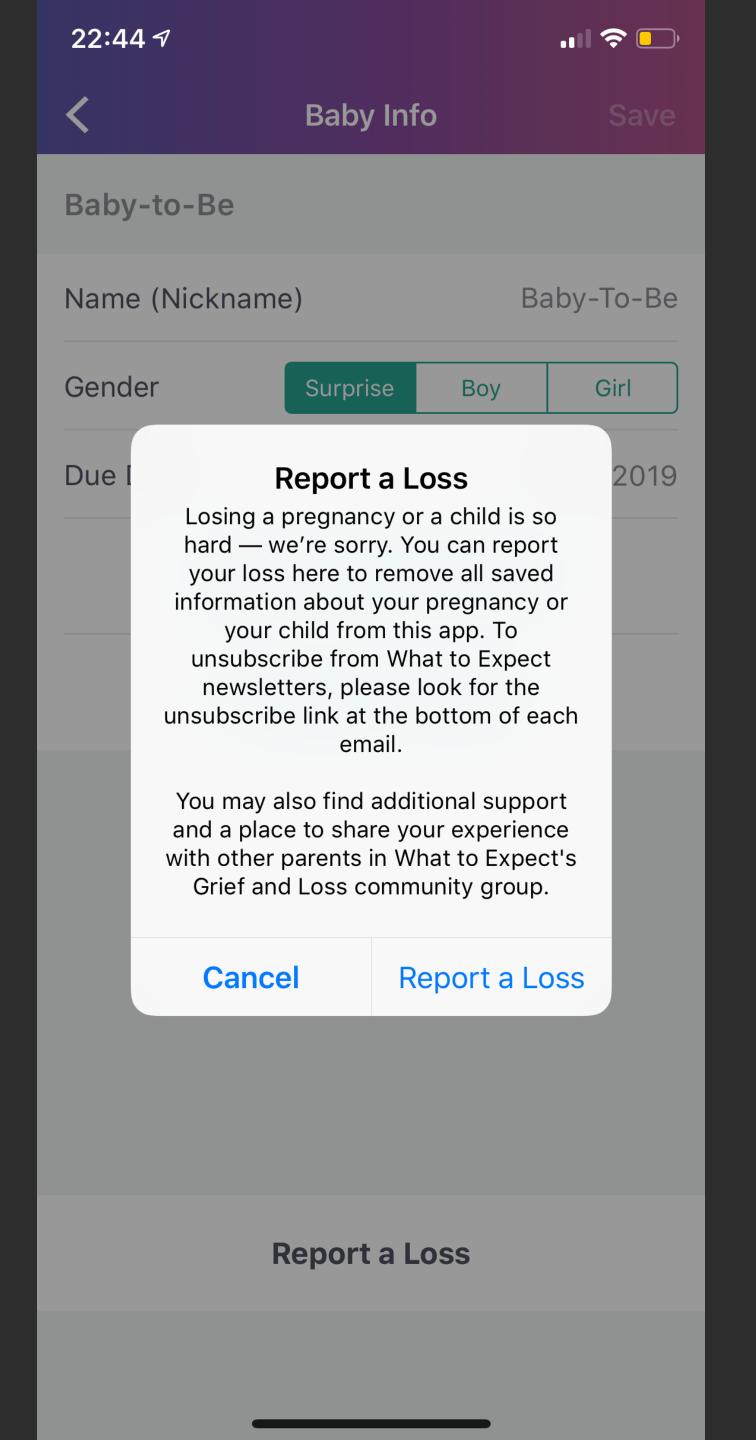
And then, after all that, Experian swoops in with the lowest tracking blow of them all: a spam email encouraging me to "finish registering your baby" (I never "started" but sure) to track his credit throughout the life he will never lead.

Please, Tech Companies, I implore you: If you're smart enough to realize that I'm pregnant, that I've given birth, then surely you're smart enough to realize that my baby died, and can advertise to me accordingly, or maybe just maybe, not at all.

Regards, Gillian







This is how it should be handled





The unhappy ending is a critical part of product story





Ends & errors are also opportunities

Photo by Dan Farrell on Unsplash



"Human Experience [...] is a critical mindset for building better businesses and products. " - Adam Tinworth





"It's simple, because all you have to do is remember that people are what matters.





"It's simple, because all you have to do is remember that people are what matters.

It's hard, because you have to balance the manifold needs and wants of a whole range of people."

Adam Tinworth







Information & Note

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Job: Provid Traings, Assesse

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Andrea, Optimizer

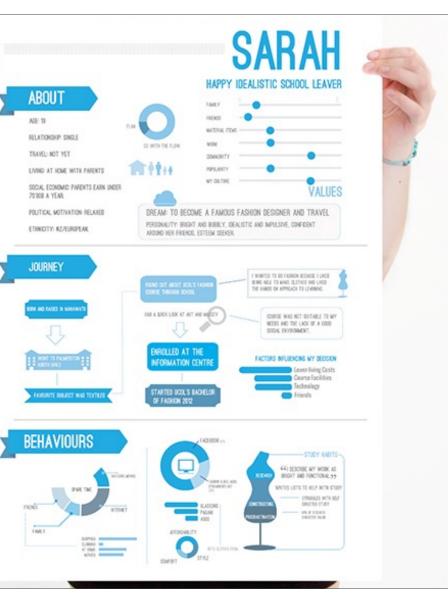
Personality "If there's an easier, cheaper, faster way to do something, I'm all about it."

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Motivation: Convenience, control, saving time and money





20 AGE: **COURSE: GRAPHIC DESIGN** RETAIL **JOB: DEVICES:**



BETH KING

Beth is a full time student living in a share house with several mates. She works in retail to help pay for rent, uni and her social life. She has a boyfriend who takes up much of her free time. She tries to make it to as many lectures and tutorials as possible, but often has to cover shifts at work or needs to skip lectures to catch up on course work. She tries to keep a regular, structured study pattern, but is not very strict about it and sometimes blows off studying to go out and have fun with friends. She mainly uses Moodle to watch lectures online, keep up to date on what happened in missed tutorials and to contribute to forums.

COMPUTER SKILL	
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HELLO, I'M DAN JENS THE RETIRED SENIOR

"I love relaxed, peaceful walks. I love working with peo want to protect the creeks as much as I do even more. my life a greater purpose that cannot be found anywhe - ----

AGE 65		PERSONALI		
GENDER	MALE			
	Chief and the	Spontaneous		
LOCATION	PORT MOODY	Outgoing		
OCCUPATION	RETIRED SENIOR	Laidback		
	USED TO BE LOGISTICS COORDINATOR	Disorganized		

MY TYPICAL DAY

wake up early at I slowly savour 6.30 AM everyday my breakfast.

I head to the

hatchery and help for me to walk out with any team. back home.

32 takes 15 minutes

with my wife in the afternoon.

TASKS AT THE HATCHERY MY MOTIVATIONS













MY GOALS

Feed the flah

monitor water

temperature at the hatchery

within the society. Get held data and water Plan for events like the Fingerling Festival

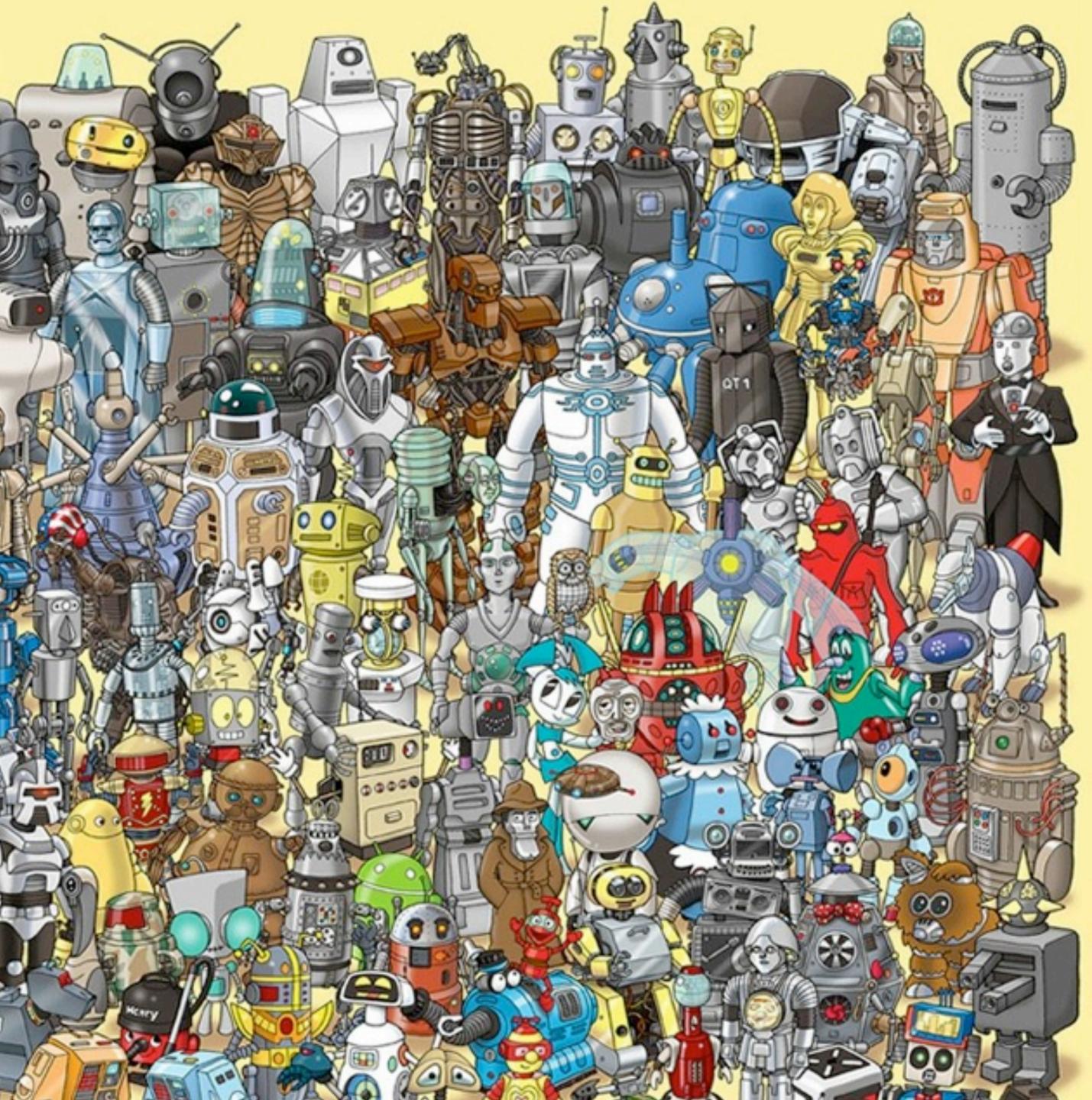
samples



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Even in our "groups" we're massively different

www.flickr.com/photos//dev/strom/4432.44



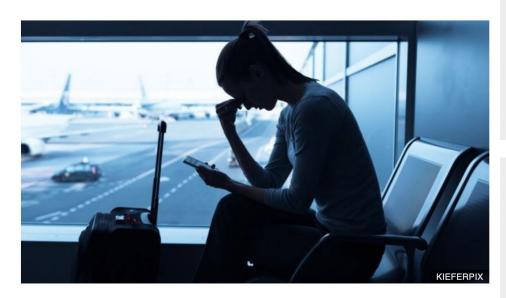
World Africa Asia Australia Europe Latin America Middle East US & Canada

#PlaneBae: A cautionary tale about privacy when a story goes viral

By Rozina Sini BBC News

③ 13 July 2018

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A woman secretly photographed on a flight to Dallas has released a statement about how she has been shamed and harassed since a fictional romance about her went viral on social media.

Parts of a conversation she had with a fellow passenger on 3 July was overheard by actress and comedian Rosey Blair and her boyfriend, who documented their interpretation of it as an unfolding romance which became known online as #PlaneBae.

But the woman says she has been hounded and doxxed - internet terminology for revealing someone's personal information without their consent.

"I did not ask for and do not seek attention. #PlaneBae is not a romance - it is a digital-age cautionary tale about privacy, identity, ethics and consent," she said in a statement given to Business Insider by her lawyer.

The original, and now edited thread was posted to Twitter and gained more than 250,000 retweets and interactions, and more than half a million likes.

However, amid the thousands of comments from those believing they were witnessing true love unfold were some who thought it was intrusive and creepy.



The faces of the two passengers who had unwittingly become the subject of Rosey's story had been blurred out, but an online hunt was under way to try to identify them.

The woman was being referred to as "pretty plane girl" and Twitter users posted screen shots of what they said was her Instagram account.

"My personal information has been widely distributed online," she said in the statement.

"Strangers publicly discussed my private life based on patently false information. I have been doxxed, shamed, insulted and harassed. Voyeurs have come looking for me online and in the real world."

In stark contrast, the man in the story told the BBC he had contacted Rosey himself

Top Stories

MPs reject May's EU withdrawal deal again

Theresa May's Brexit deal is defeated in the Commons by 149 votes, with 17 days to go until the UK leaves the EU. ③ 45 minutes ago

Third person dead after Ben Nevis avalanche

🕓 3 hours ago

US refuses to ground Boeing crash aircraft ① 12 minutes ago

Features



Actors call for more black hairstylists



'Sometimes I pray to my dead daughter'



Do supermarkets know more about us than we do?



How chess is changing children's lives



Corrie's roof collapse and other soap disasters



The story of #PlaneBae





CONTACT We should want to

turn the page in our users' stories

"How can we recycle? We haven't gotten the primer yet." Racing across the screens was a paired sequence of zeros and ones, a real-time comparison of the data just be ceived and the data from an early page of text Argus a year before. The program would h any differences. So far, there were none. It 1 that they had not mistranscribed, that there was no apparent transmission errors, and that if some small dense interstellar cloud between Vega and the Earth was able to eat the occasional zero or one, this was an infrequent occurrence. Argus was by now in real-time communication with dozens of other telescopes that were part of the World Message Consortium, and the news of recycling was passed on to the next observing stations westward, to California, Harroit al Madelin now in the South Pacific, and

Photo by Prasanna Kumar on Unsplash



Less users & customers More humans & people





Every person have their own story

London Travel Information

oto by Anna Dziubinska on Unsplash



As human beings we're wired on story

Photo by Tanner Larson on Unsplash



How do we make the users the true heros?

* * 1

Photo by Zhen Hu on Unsplash



The right story to the right people in the right way





1. What is the story?





"The whole of a story is that which have a beginning, a middle and an end"

- Aristotle

Image via Shutterstock



Structure is about what you're going to tell your audience when



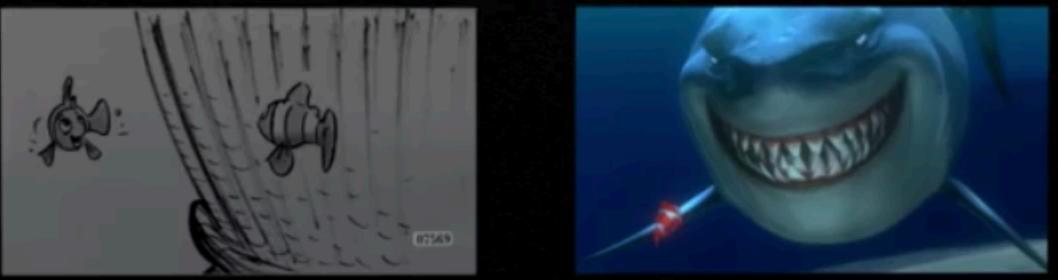


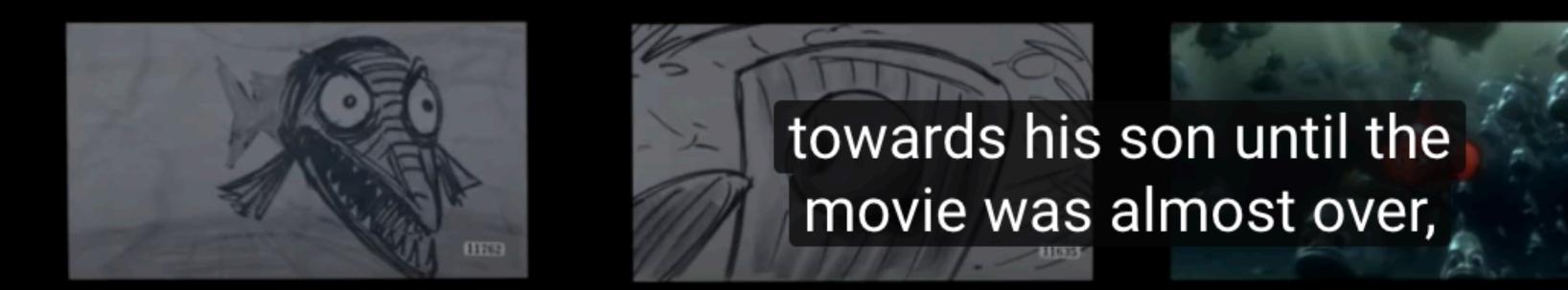
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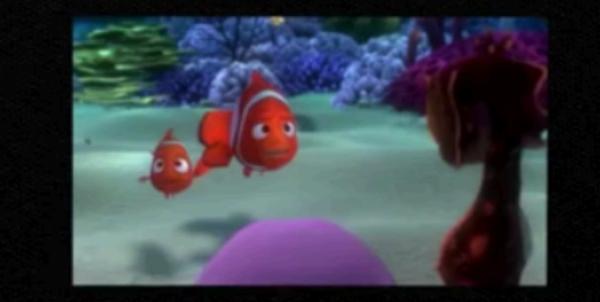






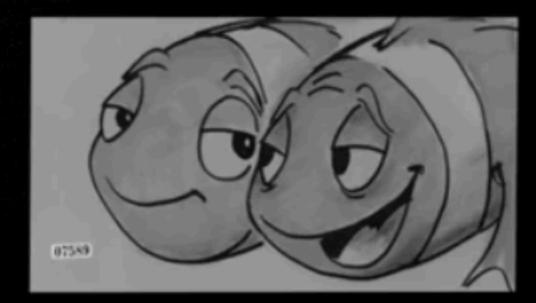


Source: www.khanacademy.org/partner-content/pixar/storytelling/story-structure/v/piab-storystructure





MIDDLE















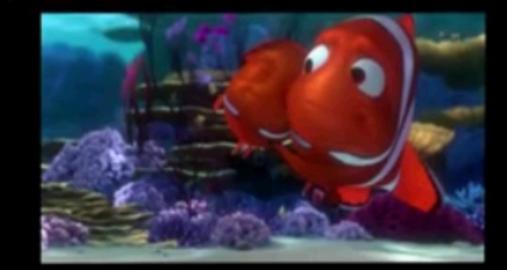
MIDDLE

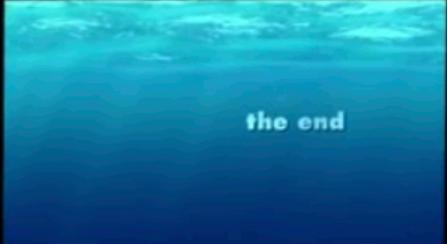
















Source: www.khanacademy.org/partner-content/pixar/storytelling/story-structure/v/piab-storystructure

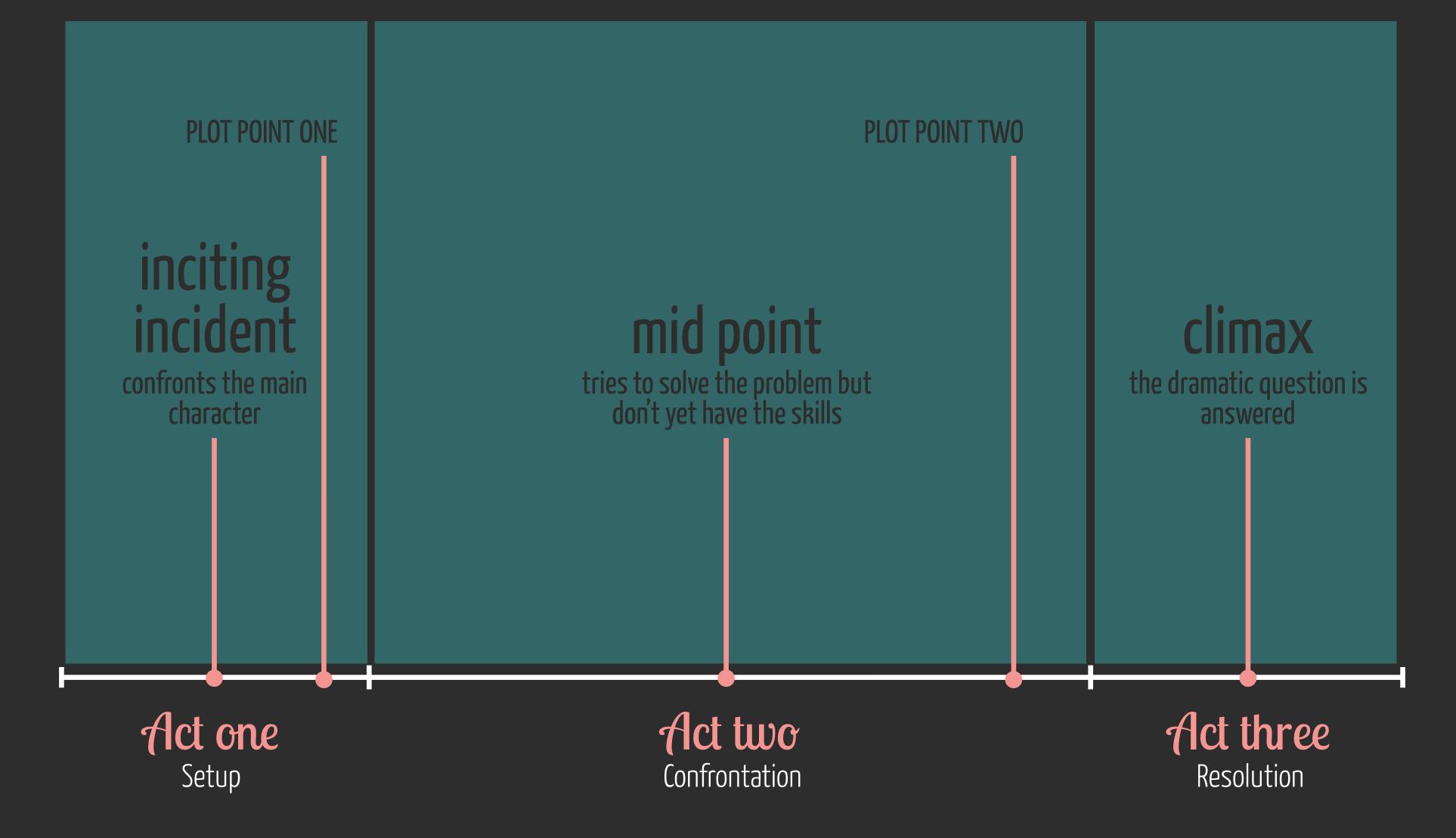


Dramaturgy knowing how to apply & structure elements to tell a story





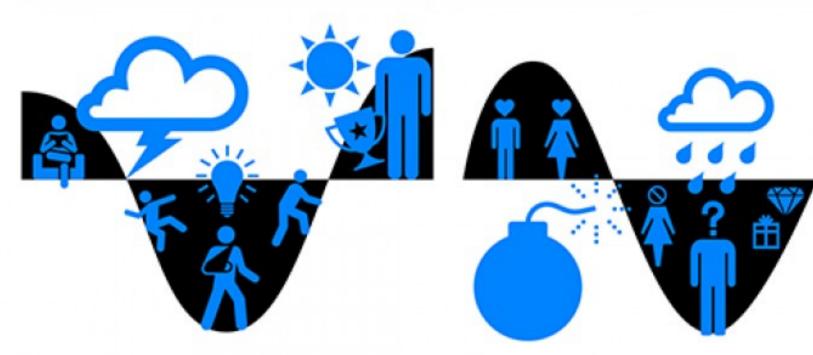
Three act structure





Man in Hole

Boy Meets Girl



The main character gets into trouble then gets out of it again and ends up better off for the experience.



Arsenic and Old Lace

Harold & Kumar Go To White Castle

The main character comes across The main character starts off poorly something wonderful, gets it, loses then gets continually worse with no hope for improvement. it, then gets it back forever.



Jane Eyre

Eternal Sunshine of the Spotless Mind

Creation Story





In many cultures' creation stories, humankind receives incremental gifts from a deity. First major staples like the earth and sky, then smaller things like sparrows and cell phones. Not a common shape for Western stories, however.

Humankind receives incremental gifts from a deity, but is suddenly ousted from good standing in a fall of enormous proportions.



Great Expectations

Source: http://www.openculture.com/2014/02/kurt-vonnegut-masters-thesis-rejected-by-u-chicago.html

From Bad to Worse

Which Way Is Up?

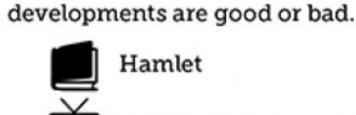






The Metamorphosis

The Twilight Zone



The Sopranos

The story has a lifelike ambiguity

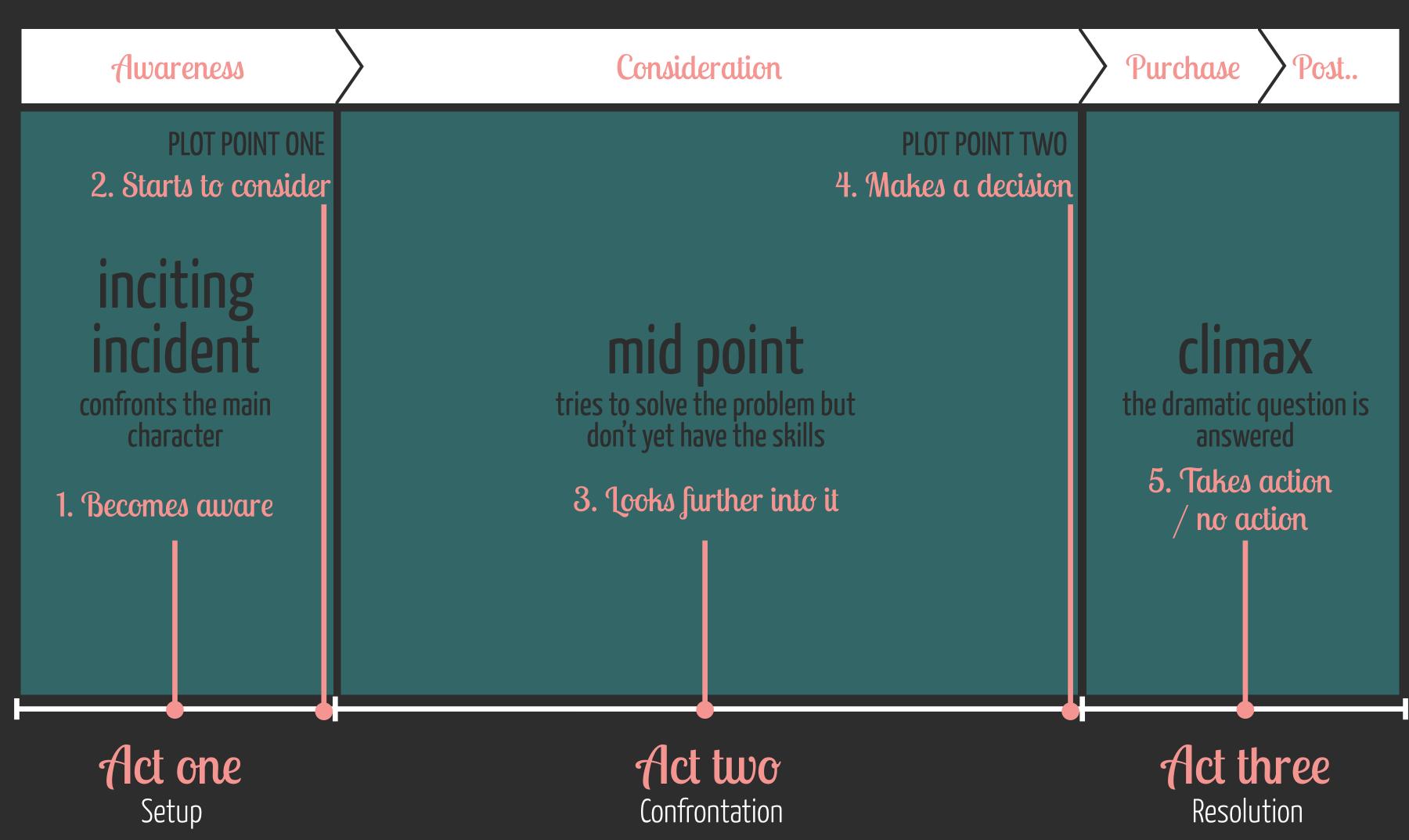
that keeps us from knowing if new

Humankind receives incremental gifts from a deity, is suddenly ousted from good standing, but then receives off-the-charts bliss.



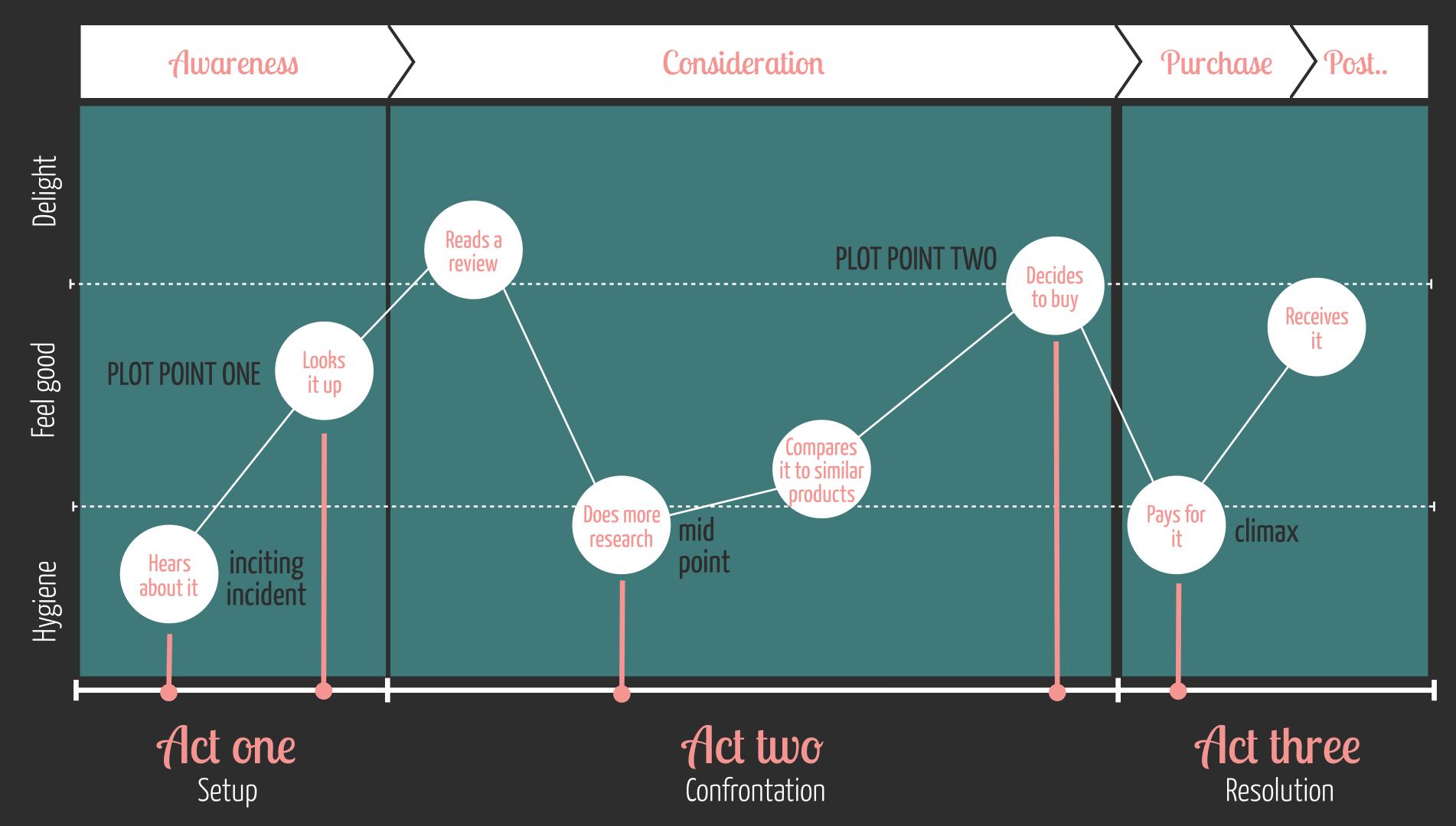
Great Expectations with Dickens' alternate ending It was the similarity between the shapes of Cinderella and the New Testament that thrilled Vonnegut for the first time in 1947 and then over the course of his life as he continued to write essays and give lectures on the shapes of stories.

The structure of a typical purchase journey





Map out the experience

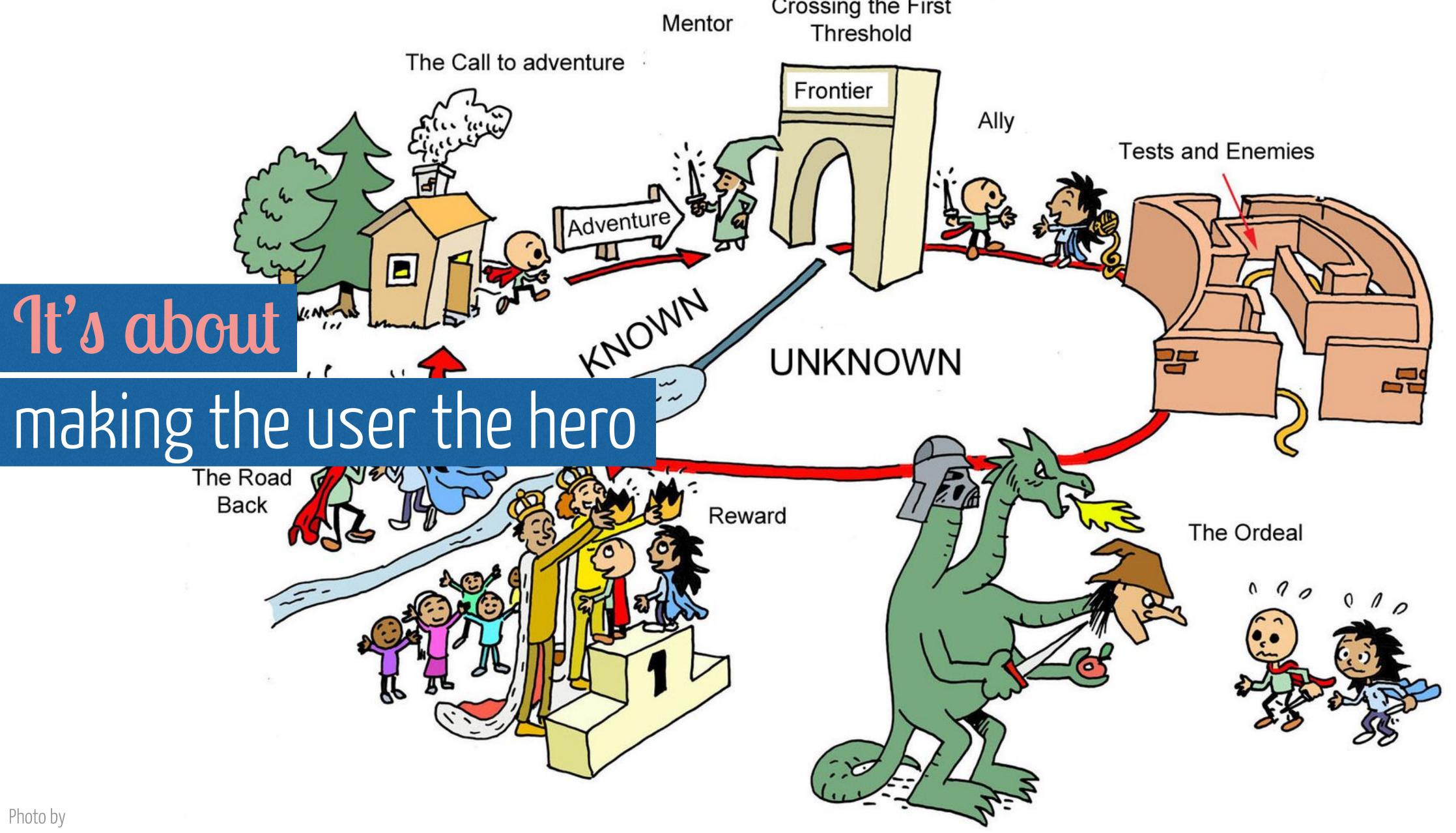


2. Who is the story about?





The Hero's Journey



Crossing the First





Aspirations

"I'm starting my second career in something I love and I hope to someday become an established local brand."

Business Full time business offering event planning services Business Growth Drivers Online | WOM | Social Media | Marketing

Mindset

"I don't know how to code or write HTML, but I've heard there are some tools Confidence Building a Website

O 4 High

3 Medium out there where coding is Don't forget their backstory & to follow up





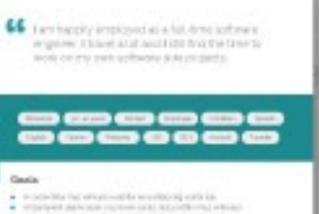




Tech Skills

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Influences 5. Beforences



Hesitations

"My website will be the face of

How Weebly Uniquely Serves

1. Offers professional webinars and marketing advice to help grow her business

2. Makes her feel part of something bigger with a community of like minded small business owners

3. Makes it easy to create a high-quality site to establish

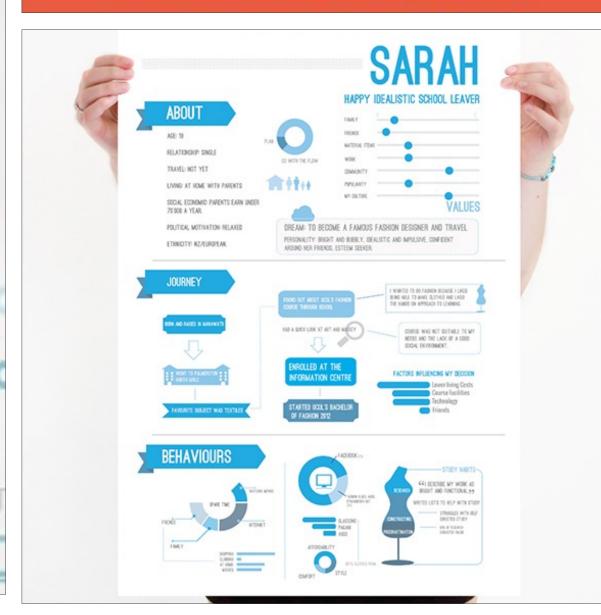
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Andrea, Optimizer

"If there's an easier, cheaper, faster way to do something, I'm all about it."

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Adding devices: Phone, phos PC, home lightsp.

Motivation: Convenience, control, saving time and money



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BETH KING

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"I love relaxed, peaceful walks. I love working with peo want to protect the creeks as much as I do even more. my life a greater purpose that cannot be found anywhe

AGE 65		PERSONALI		
GENDER	MALE			
	Chief and the	Spontaneous		
LOCATION	PORT MOODY	Outgoing		
OCCUPATION	RETIRED SENIOR	Laidback		
	USED TO BE LOGISTICS COORDINATOR	Disorganized		

MY TYPICAL DAY

ake up early at 1 slowly savour 6.30 AM everyday my breakfast.

hatchery and help out with any team.

for me to walk back home.

with my wife.

in the afternoon.

TASKS AT THE HATCHERY









MY MOTIVATIONS





MY GOALS

Feed the flah

monitor water

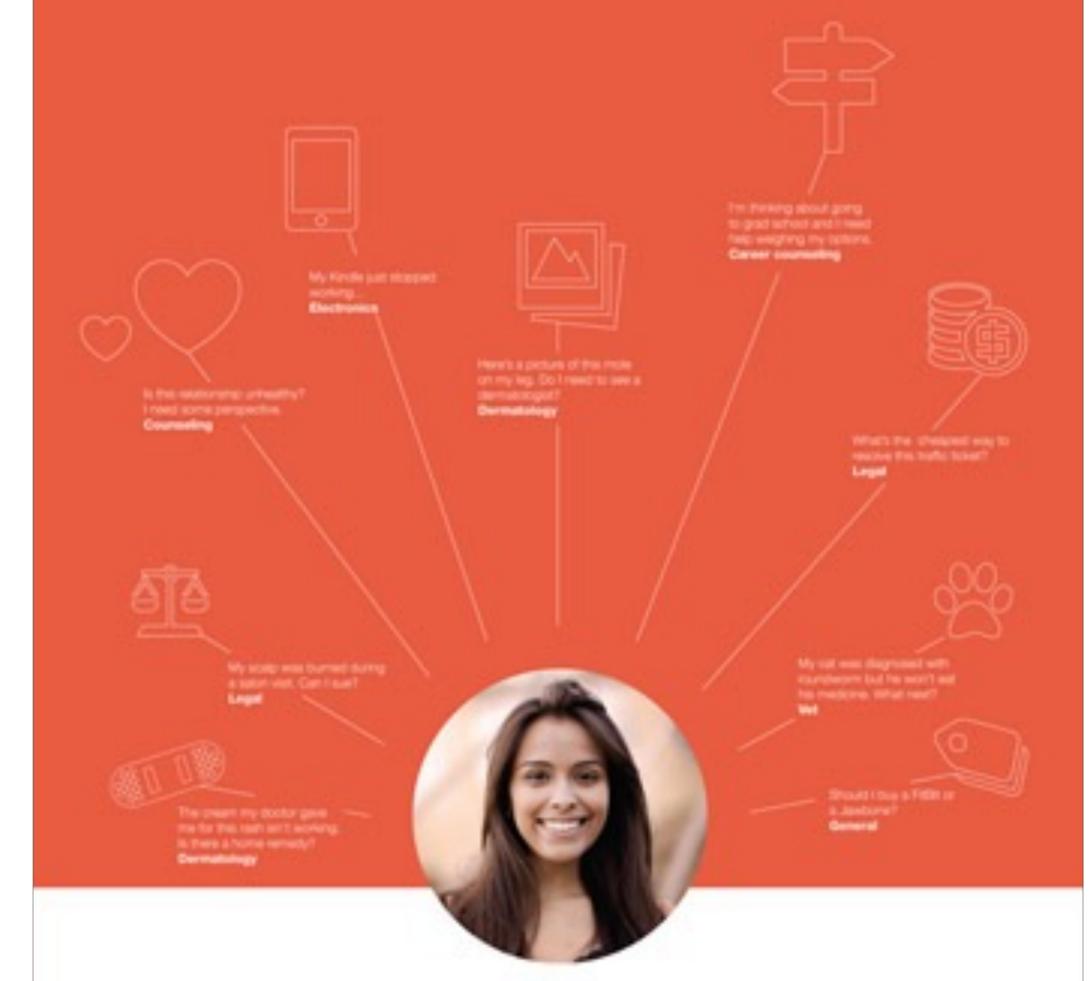
temperature at the hatchery

within the society. Get field data and water Plan for events like the Fingerling Festival

samples



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aceful walks. I lo e creeks as muo urpose that can	ch as I do ev	en more. I	t gives	K
CODIFICIENTICIE	PERSO Spontaneous Outgoing Laidback Disorganized		Y TR	AITS
the afternoon.	Help my wife cook and then we sat dinner together.	After direv walk in the park	e nearby d	Ay typical lay ends round 10 PM
ONS 60% Hite taking and takin in the parks, enjoying beautiful scenery 40% Over the years, I have construction negative environment from we past company.	the e seen how ely affects the	FRUS	in the table am helping Quality Tee Falso distile the hatche	emfortable ology, and avoid (the analyses, atory when i the Water m e coming to ry at night to rigent losses, 5 my www.baterer
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Andrea, Optimizer

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- Philippe Tops meridat inght including
- Pawerite allers Turter Process

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Engrape Decry things harfer, exceeding, finding sharfcults, having apacific priteria atout sharf I was looking for, he sharf lister and I And ing the protect with Sublicity,"

Marital model: "It's a place where plu can pay qualified superts for provers and get throw provers (p.c.br)."

Motivation: Convenience, control, saving time and money

1. What is their **backstory**?

2. Why did they seek out your product or service?

3. What state of mind are they in?

4. How does this & the person change throughout the experience with your product or service?

5. What don't they want to happen? 6. How do they feel at each point?





3. How best do you tell the story?



@annadahlstrom 💓



In all good stories things happen for a reason

www.flickr.com/photos/pulpolux/3692396234



Everything has a (back)story

https://www.flickr.com/photos/antmcneill/7824200774

ASS EATING Ass Eating Made Simple

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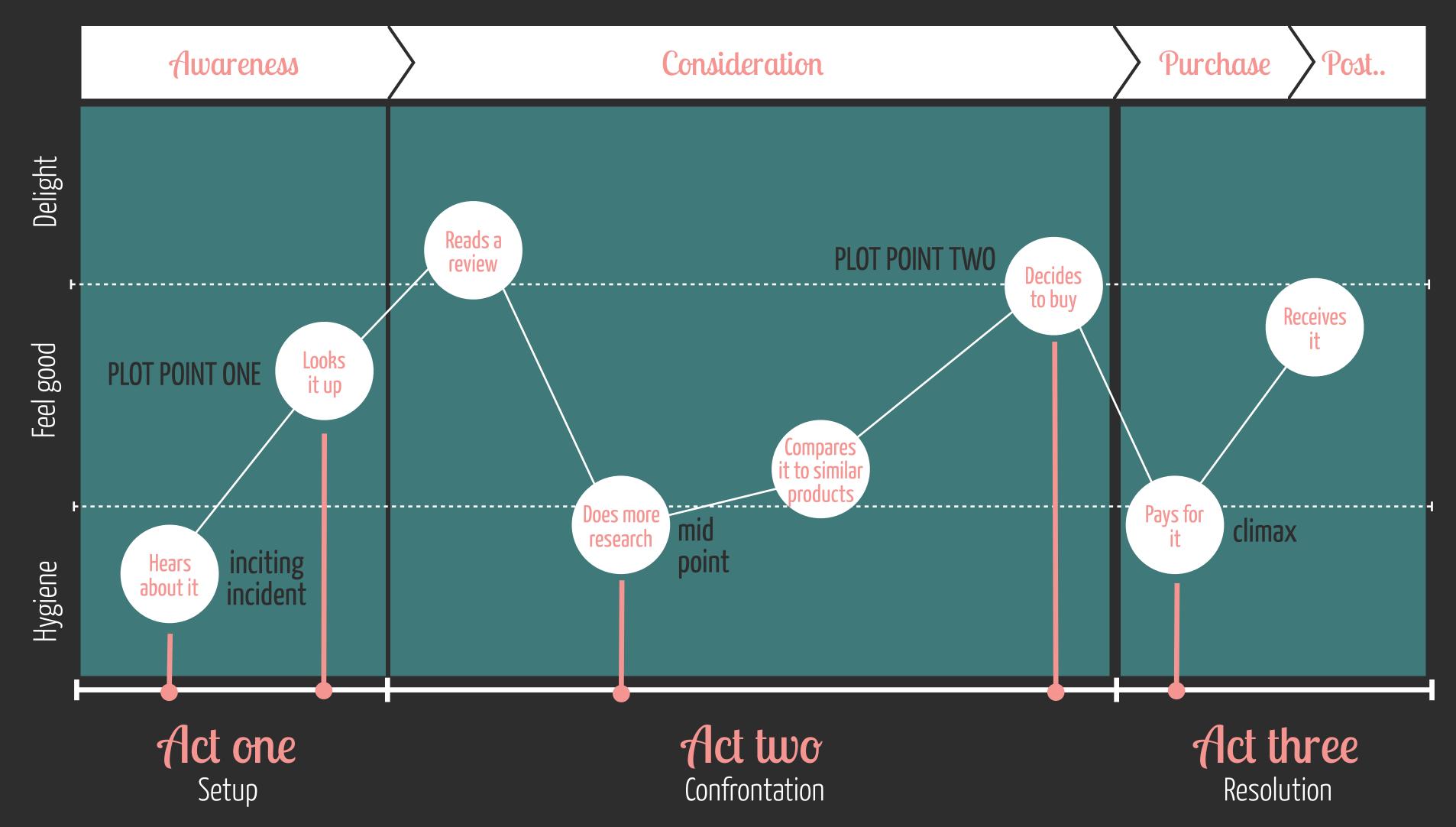
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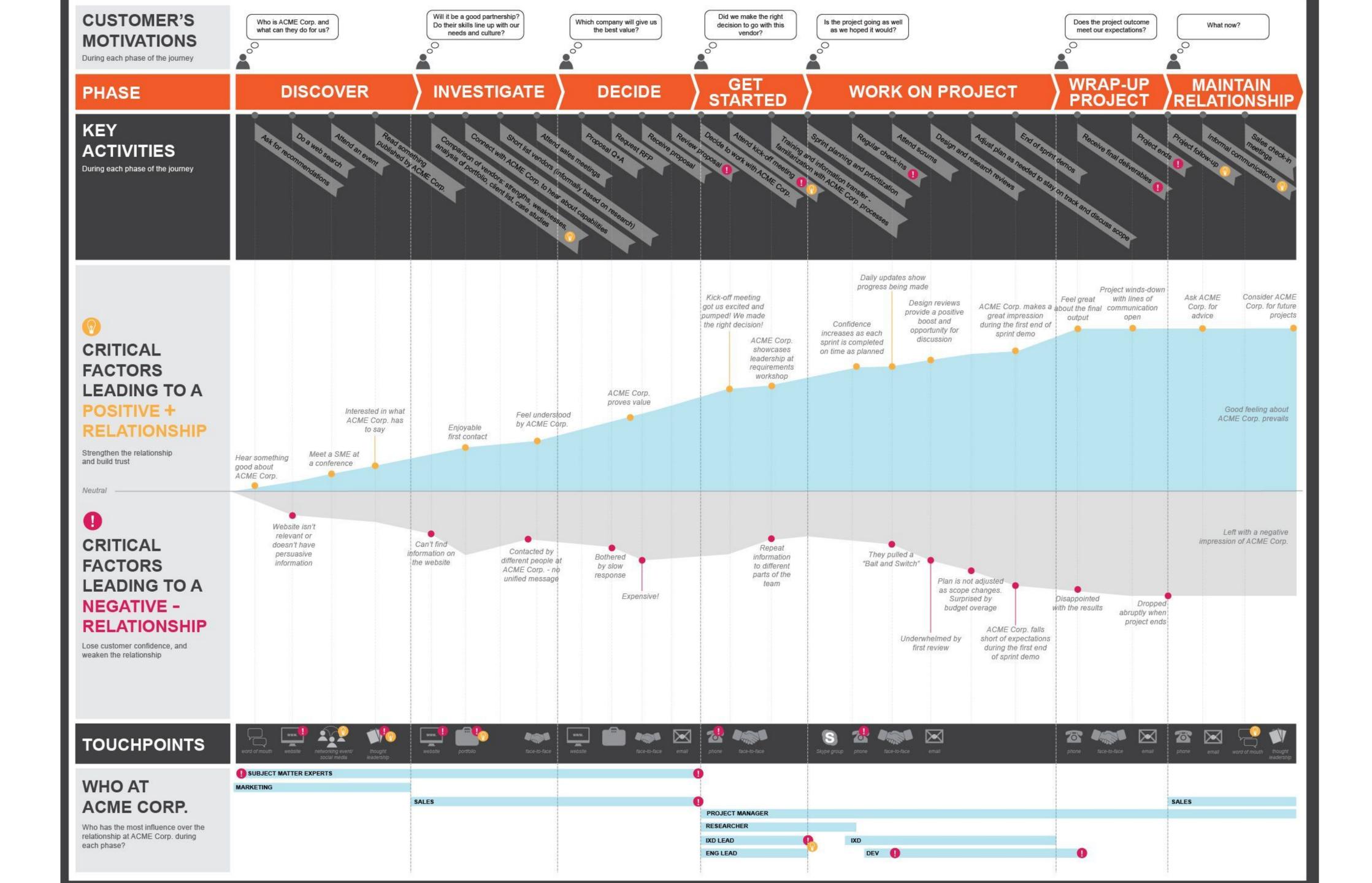
http://www.boredpanda.com/funny-fake-book-covers-nyc-subway-prank-scott-rogowsky/

SEVEN NATURAL LAWS



Don't just plan for the ideal







"I also accompany every page's spreadsheet with a list of:

- mindsets that users bring to these pages
- tasks that the page can complete for users
- **goals** that the page must fulfill for the organization "

- Josh Clark, big medium

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5	Featured Block		1-3 featured stories / videos from the past week		Headline, Image, Byline				Y	с
6	Signals / Four Short Links	Pings From Beyond	The latest four short links in a featured spot		List of links, Byline		Link to:	More Signals >	Y	с
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https://bigmedium.com/ideas/only-one-deliverable-matters.html



Canvas for Consumer Endings and Off-Boarding.

Consciously Connected to the rest of the experience through Emotional Triggers that are Actionable by the user in a Timely manner. Transaction models **Empowered**? Pay After, Transaction model establishes a power relationship. Pay Before, Consciously **Emotional Triggers.** Actionable. Scheduled Payment, How does the experience make the Connected. It is important that consumer acknowledges Synchronous, the end. Providing an actionable ending consumer feel? How does it encourage How is there a thread between the beginning Continuous Observation giving thanks? How does it encourage helps the consumer feel involved and take and the end of the consumer experience. reflection? responsibility. **Transparent?** The transaction model establishes transparency and visibility to information. **Ending types** How will your consumer experience these types of endings? **Time Out** Examples **Death dates** 2 week holiday, 3 year Services degree, Expected lifespan of the product. This doesn't mean the manufacturing capability, but how long the product or service is used actively by the user. Sell by Date Warranty Products Digital l year software subscription, **Opportunity to leave** Locked in or open? Ex. Netflix. Easy Gym. Neutralise ex. Device dismantled? Data erased? Legislation Correct destination of materials? Aftermath ex. GDPR. Scope 3 emissions 7 day switch, etc. target We would like the consumer to

The Ends Canvas by Joe Macleod

Usage welcomed. Attribution appreciated. Created by Joe Macleod, Head of Endineering | Author of Ends.

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Timely.

Lingering or unused products and services should be bought actively to an end. Reclaiming resources and reducing exposure of lingering data.

and End

Exhaustion /Credit Out	Task / Event completion	Broken / Withdrawal	Lingering	Proximity	Style
Pay As You Go, Points on your driving license	Parcel delivered, boiler fixed, concert watched.	Break the contract. Leave the film early.	An unused gym membership.	Move outside of covered area.	Writing letters. Rag&Bone man. Waiting
Battery empty	Used disposable items	Product broken	Non-fitting clothes. Old phones in draws.	ltems in storage	Kindle Sliver Cross Pram
Gems in Clash of Clans	Game completed	Provider has shut down, sold out, gone bust.	App deleted yet service capturing data.	Apple to Android GDPR and LA Times	MySpace Facebook

feel and say this about our service or product after they have left.



1. What is the story? 2. Who is the story about? 3. How best do you tell the story?



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What will make us successful is what will make the people successful



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The aim of every story is to connect emotionally

Photo by Fadi Xd on Unsplash





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" **Historically,** stories have always been igniters of action, moving people to do things."

www.flickr.com/photos/g-ratphotos/3404474275

- Peter Guber



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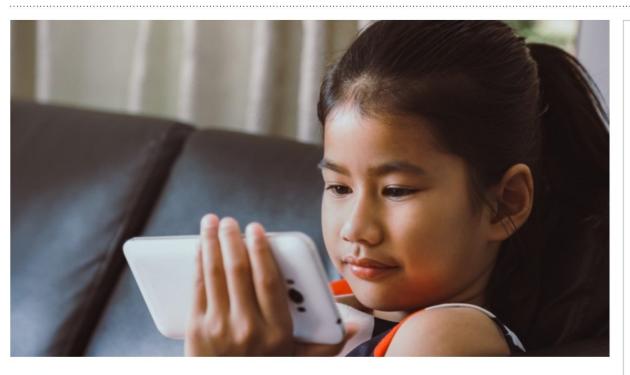
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TECHNOLOGY

When Kids Realize Their Whole Life Is Already Online

Googling yourself has become a rite of passage.

TAYLOR LORENZ FEB 20, 2019



SHUTTERSTOCK

Updated at 4:53 p.m. on February 20, 2019. f Share

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For several months, Cara has been working up the courage to approach her mom about what she saw on Instagram. Not long ago, the 11-year-old—who, like all the other kids in this story, is referred to by a pseudonym—discovered that her mom had been posting photos of her, without prior approval, for much of her life. "I've wanted to bring it up. It's weird seeing myself up there, and sometimes there's pics I don't like of myself," she said.

Play The Atlantic Crossword

Our mini puzzle gets bigger and more challenging each day. See if you can solve your way through the week.

Play!

Like most other modern kids, Cara grew up immersed in social media. Facebook, Twitter, and YouTube were all founded before she was born; Instagram has been around since she was a toddler. While many kids may not yet have accounts themselves, their parents, schools, sports teams, and organizations have been curating an online presence for them since birth. The shock of realizing that details about your life—or, in some cases, an entire narrative of it—have been shared online without your consent or knowledge has become a pivotal experience in the lives of many young teens and tweens.

Recently a parenting blogger wrote in a Washington Post essay that despite her 14-year-old daughter's horror at discovering that her mother had shared years of highly personal stories and information about her online, she simply could not stop posting on her blog and social media. The writer claimed that promising her daughter that she would stop posting about her publicly on the internet "would mean shutting down a vital part of myself, which isn't necessarily good for me or her."

Am I ready?

WBS

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The decisions we make today affect tomorrow



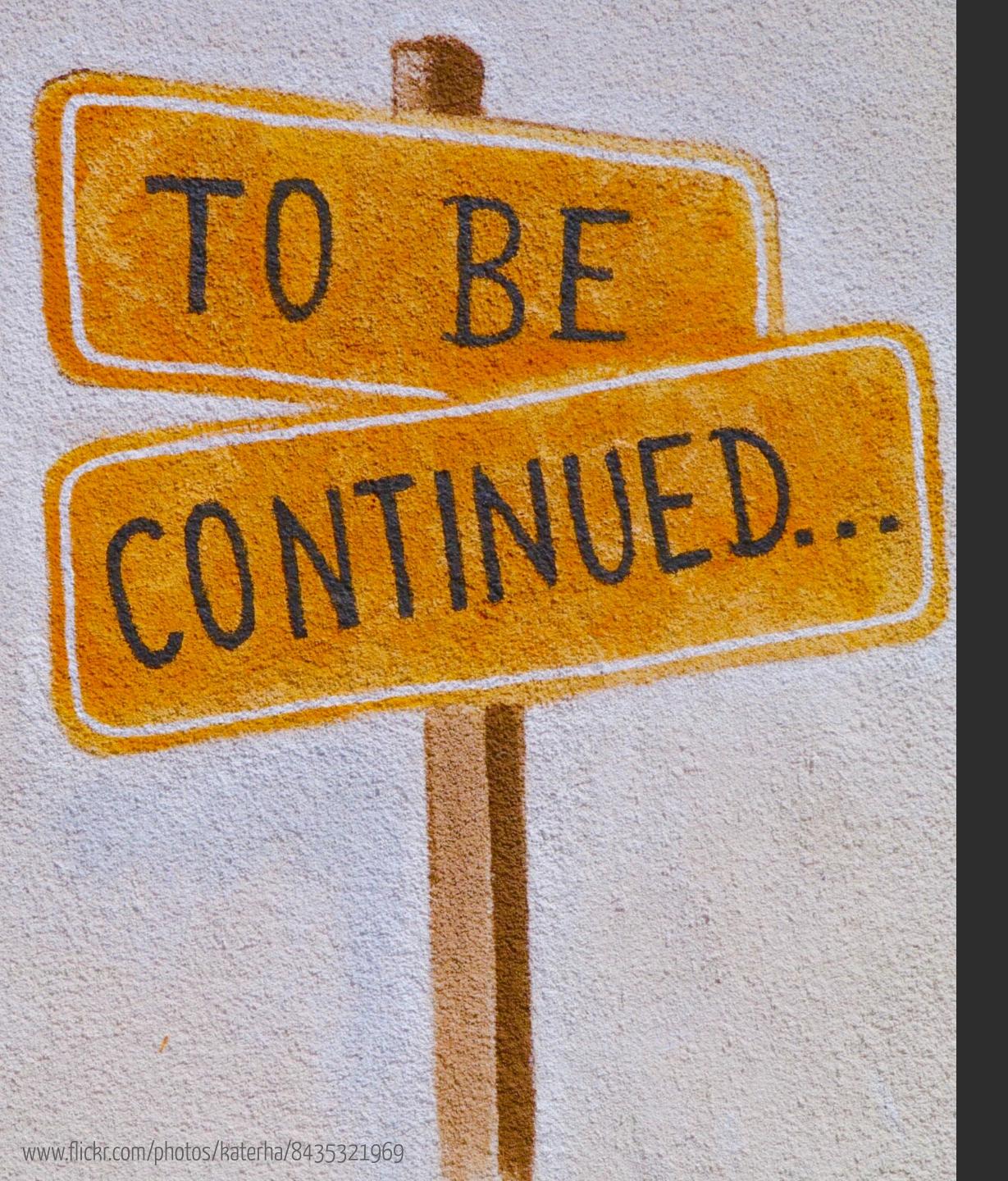


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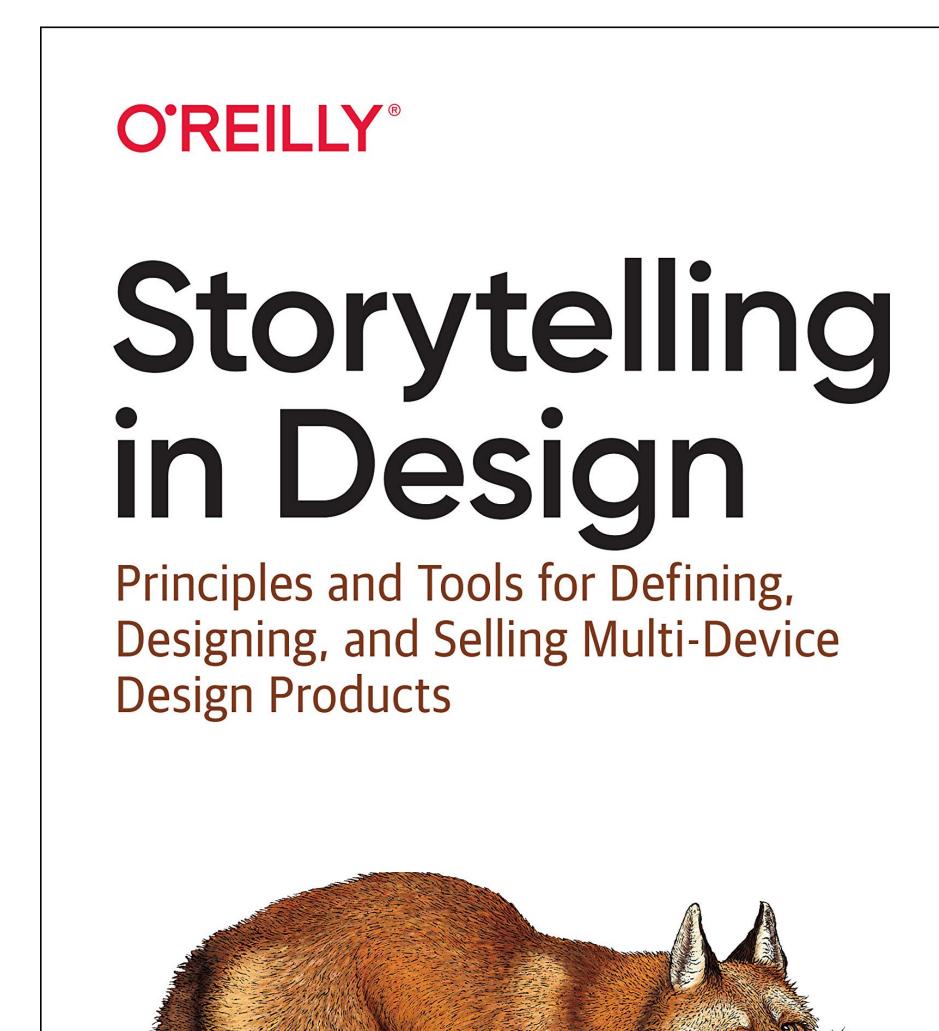
"We're not just making pretty interfaces. We're actually in the process of making an environment where we'll spend most of our time, for the rest of our lives. We're the designers. We're the builders. What do we want that environment to feel like? What do we want to feel like."





Thank you. Questions?

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man and a start

Anna Dahlström

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