The State Of Online Ad Blocking in 2023

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Independent Digital Marketing Consultant since 2008.

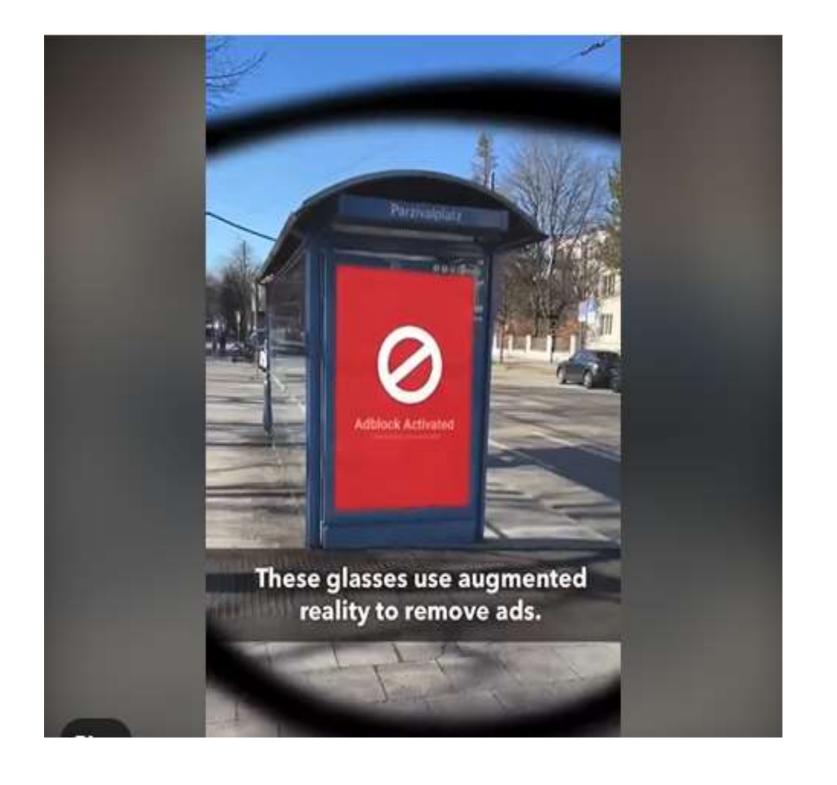
What is Ad blocking?

"Ad blocking or ad filtering is a type of software (or less commonly, a computer hardware device), that can remove or alter advertising content from a webpage, website, or a mobile app."

- Wikipedia.org

In July 2020, as part of the <u>tackling obesity strategy</u>, the government announced its intention to implement a 9pm watershed on TV for advertising HFSS products following an <u>initial consultation in 2019</u>, and to consult later that year on <u>how to introduce further HFSS advertising restrictions online</u>. The second consultation was held in 2020. The consultations were conducted by the Department of Health and Social Care (DHSC) and the Department for Digital, Media, Culture and Sport (DCMS). Having taken into account feedback during these consultation exercises, the government published a <u>formal consultation response</u> in June 2021, which announced the UK wide policy will:

- introduce a 9pm TV watershed for HFSS products and a restriction of paid-for HFSS advertising online
- mean all on-demand programme services (ODPS) under the jurisdiction of the UK, and therefore regulated by Ofcom, will be included in the TV watershed for HFSS advertising
- mean non-UK regulated ODPS will be included in the restriction of paid-for HFSS advertising online because they are outside UK jurisdiction



The Stats - 2022

18% of Internet Users in the UK are using an adblocker (pagefair.com data based on aggregate, anonymized traffic data recorded by Blockthrough on sites where their adblock monetisation technology is live)

Adblock rates by Country and Category

Based on an analysis of >10B pageviews across 9,453 sites

Argentina 3 Armenia 2	29% 34% 23% 19%	El Salvador Estonia Finland	21% 19%	Lithuania Luxembourg	28%	Russia	42%	IAB1 (Arts & Entertainment)	27%
Armenia 2	23% 19%			Luxembourg					2170
	19%	Finland	200/	Lancinoduig	21%	Saudi Arabia	26%	IAB2 (Automotive)	21%
A CONTRACT OF THE CONTRACT OF			30%	Malaysia	19%	Serbia	34%	IAB3 (Business)	18%
Australia 1	2001	France	25%	Malta	21%	Singapore	23%	IAB4 (Careers)	21%
Austria 2	22%	Georgia	23%	Mexico	15%	Slovakia	19%	IAB5 (Education)	18%
Azerbaijan 1	19%	Germany	24%	Moldova	34%	Slovenia	27%	IAB7 (Health & Fitness)	20%
Bahrain 1	19%	Ghana	8%	Morocco	31%	South Africa	15%	IAB8 (Food & Drink)	20%
Bangladesh 2	20%	Greece	28%	Myanmar	10%	South Korea	16%	IAB9 (Hobbies & Interests)	21%
Barbados 1	11%	Guatemala	28%	Nepal	18%	Spain	23%	IAB10 (Home & Garden)	16%
Belarus 4	11%	Honduras	21%	Netherlands	24%	Sri Lanka	17%	IAB11 (Law, Gov't, and Politics)	15%
Belgium 2	25%	Hong Kong	23%	New Zealand	20%	Sweden	28%	IAB12 (News)	16%
	15%	Hungary	36%	Nicaragua	16%	Switzerland	18%	IAB13 (Personal Finance)	21%
Bosnia 3	30%	Iceland	29%	Nigeria	8%	Taiwan	19%	IAB14 (Society)	18%
Brazil 2	21%	India	15%	Norway	25%	Thailand	17%	IAB17 (Sports)	25%
Bulgaria 3	36%	Indonesia	19%	Oman	13%	The Bahamas	10%	IAB18 (Style and Fashion)	20%
Cambodia 1	11%	Iraq	15%	Pakistan	18%	Trinidad & Tobago	14%	IAB19 (Technology and Computing)	26%
Canada 2	20%	Ireland	23%	Palestine	14%	Tunisia	32%	IAB20 (Travel)	22%
Chile 2	23%	Israel	28%	Panama	18%	Turkey	21%	IAB22 (Shopping and E-commerce)	25%
China 2	21%	Italy	18%	Paraguay	21%	UAE	19%	IAB24 (Uncategorized)	12%
Colombia 2	20%	lamaica	11%	Peru	19%	UK	18%		
Costa Rica 2	21%	Japan	9%	Philippines	15%	Ukraine	45%	Non-IAB categories	
Croatia 5	55%	Jordan	20%	Poland	25%	Uruguay	29%	Games	31%
Czech Republic 3	36%	Kazakhstan	22%	Portugal	24%	USA	19%	Reference materials	23%
	20%	Kenya	15%	Puerto Rico	13%	Uzbekistan	17%	Gambling	31%
	31%	Kuwait	22%	Qatar	15%	Venezuela	25%	Engineering	51%
	16%	Latvia	28%	Réunion	28%	Vietnam	15%	Adult	33%

Previous stats from Feb 2020: c. 24% of people in UK surveyed had ever downloaded an ad blocker and were currently using one

* Conducted by YouGov on behalf of IAB UK, Feb 2020

Why Block Ads?

"Creepy re-marketing ads following you around the internet" - Me

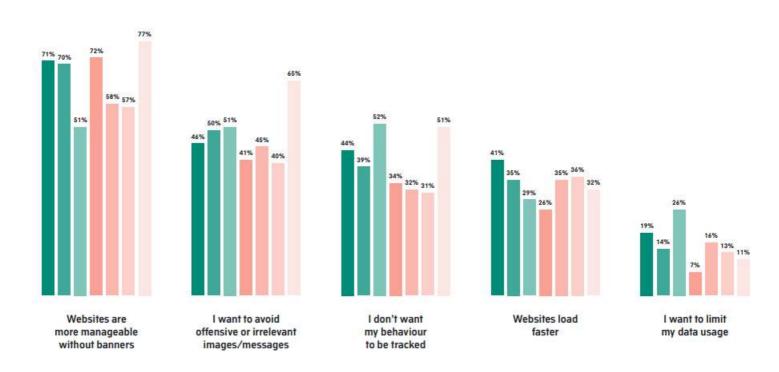
https://www.audienceproject.com

2020 (14K surveyed)

People use ad blockers to get cleaner websites and avoid irrelevant ads

[Why do people use ad blockers?]

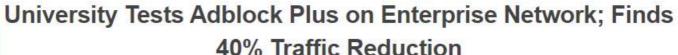










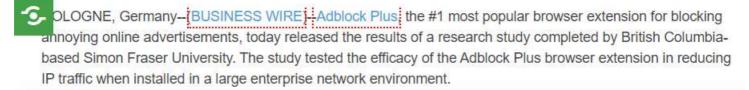




Simon Fraser University Research Supports Launch of ABP's 'Large Scale Deployment'
Feature for Network Admins



ly 08, 2015 08:00 AM Eastern Daylight Time



Who?

Ad blockers are primarily used by men

[How many men and women have **answered** that they use an ad blocker?]

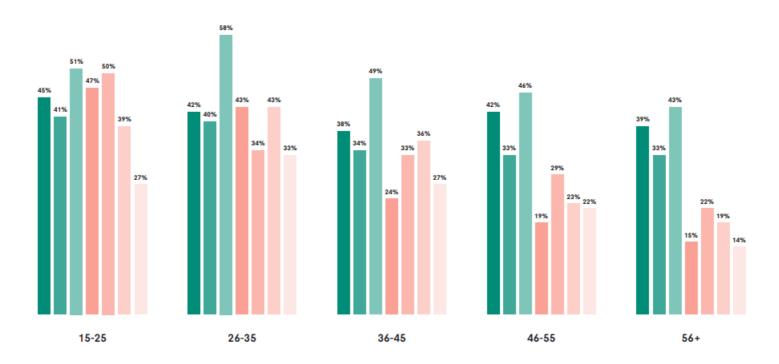


Men
Women

Ad blockers are primarily used by the younger generations

[How many in different age groups have **answered** that they use an ad blocker?]

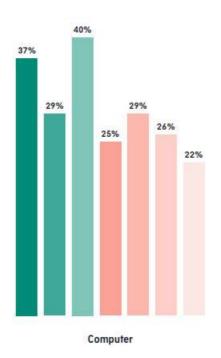


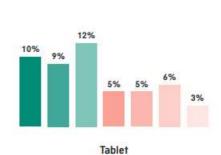


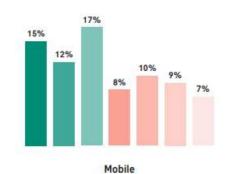
Ad blockers are primarily used on computers

[How many have answered that they use an ad blocker on their computer, tablet and mobile?]









Affluent Internet Users in France, Germany and the UK Who Use an Ad Blocker, Q1 2018

% of respondents

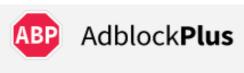
Germany	44.1%
France	40.3%
UK	39.5%

Note: ages 16-64; in the past month Source: GlobalWebIndex, May 23, 2018

238613

www.eMarketer.com

In Practice



SETTINGS

General

Whitelisted websites

Advanced

Help

CONTRIBUTE

About Adblock Plus

General

Determine what Adblock Plus shows and hides on websites

RECOMMENDED FILTERS

ACCEPTABLE ADS

Acceptable Ads are

nonintrusive ads. They

are the middle ground

and supporting online content because they

between ad blocking

\sqcup	Block additional tracking	(1)

Block cookie warnings (1) NEW	Blo	ock c	ookie	warni	ngs	?	NEW
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Block push notifications	?	NE
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Block social	l media icons	tracking
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Allow Acceptable Ads

Acceptable Ads are not annoying and do not interfere with the content you are viewing. Read more about the Acceptable Ads criteria

Only allow ads without third-party tracking

Learn more

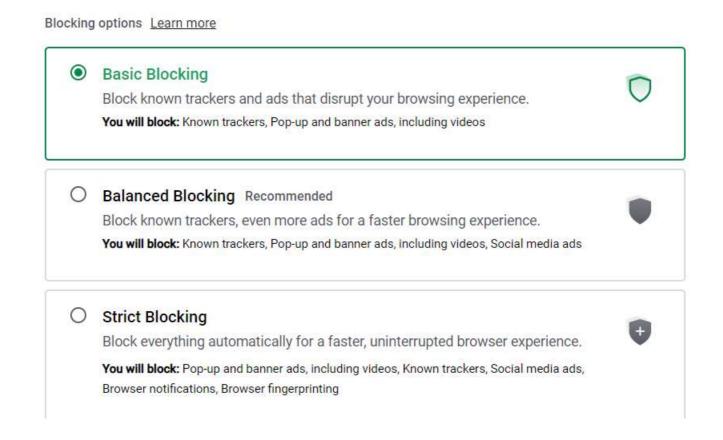
Acceptable Ads

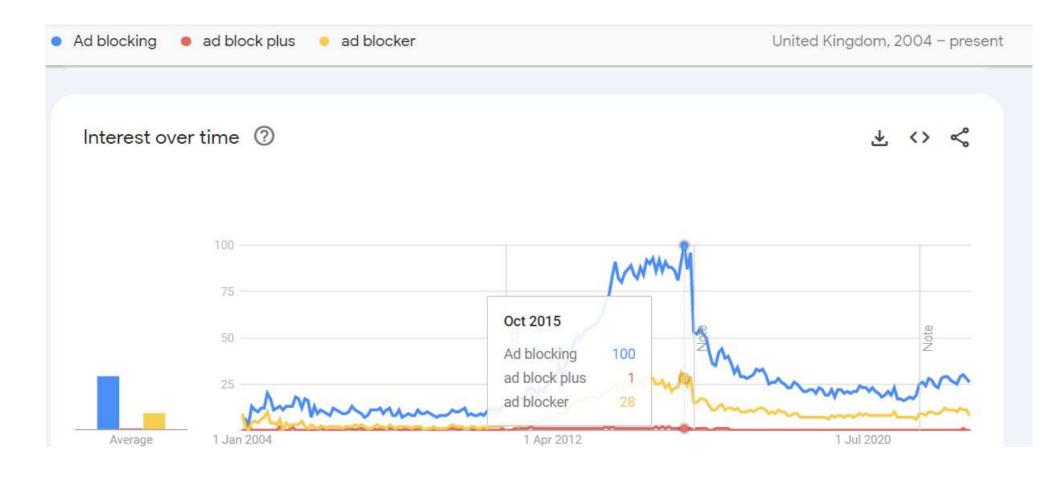
Ads that aren't intrusive or annoying. They are respectful, don't interfere with content, and are clearly labelled with the word "advertisement" or its equivalent. In order for an ad to be an "Acceptable Ad", it must adhere to standards that have been set forth by the Acceptable Ads Committee (now independent).

Ads that abide by these standards are placed on a whitelist.

https://adblockplus.org/acceptable-ads

CC Cleaner Browser Privacy Guard





Adblock Plus

"blocks all annoying ads, and supports websites by not blocking unobtrusive ads by default".

Chrome - 10M+ users

Firefox – 4.5M users

Ad blocking levels have remained relatively consistent since 2016

Currently use software to block internet ads:



Why Stabilisation?

- Shift to browsing on mobile devices
- Publishers and tech companies asserting more discipline around the display of annoying ads like pop-ups and autoplay videos with sound on.

Press Gazette tested the ABP Chrome extension on every major online news website serving the UK in 2020 and found that less than half (40%) take action against ad-blockers.

Major sites as Daily Mail, Sun Online and Mirror Online were taking no action to prevent ad-blocking.

Daily Mail has since blocked ad block users.



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Mobile

- Chrome for Android has no extension support.
- Adshield Chrome etc
- 1) DNS-based interception (VPN mode) for most modern browsers (e.g. Chrome)
- 2) Rule-based interception (Enhanced Browsing) specially for Yandex Browser
- Samsung Internet Adguard

Tech is Evolving



- One of the easiest ways to block ads on modern Android smartphones is by changing to an ad-blocking service's private DNS provider. Only works on Android phones with Android 9 Pie and above, as the Private DNS setting was introduced with this version of the OS.
- "Ghostery: Online Privacy Made Easy" conflation of privacy and ad blocking
- Research AI technology achieves 93% accuracy in detecting sites that successfully circumvent ad blockers

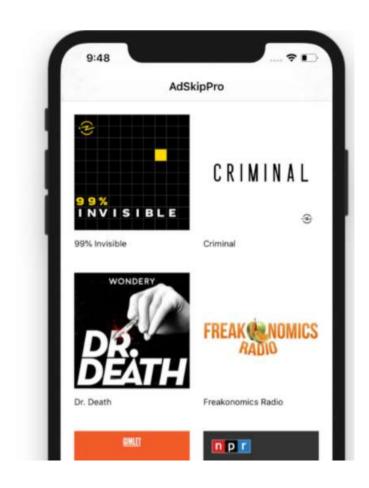


The 2021 iOS 14.5 software update had a feature which lets users opt out of ad tracking on a perapp basis has triggered a collapse in Facebook's ability to collect user data

AdSkipPro

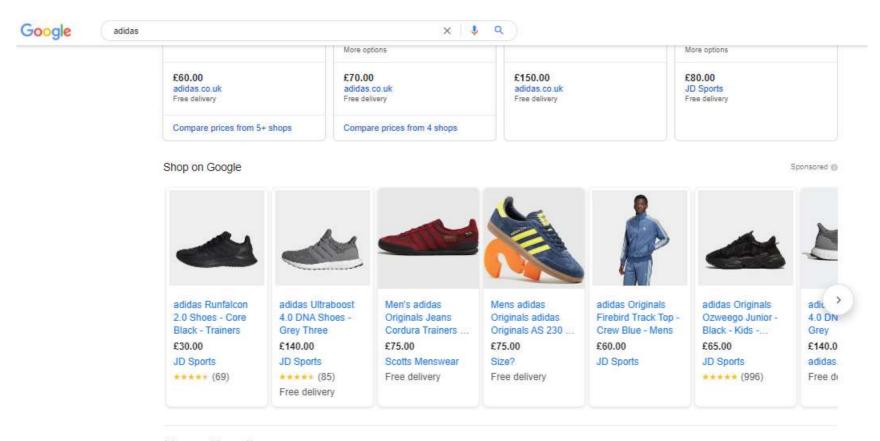
the podcast app that skips the ads



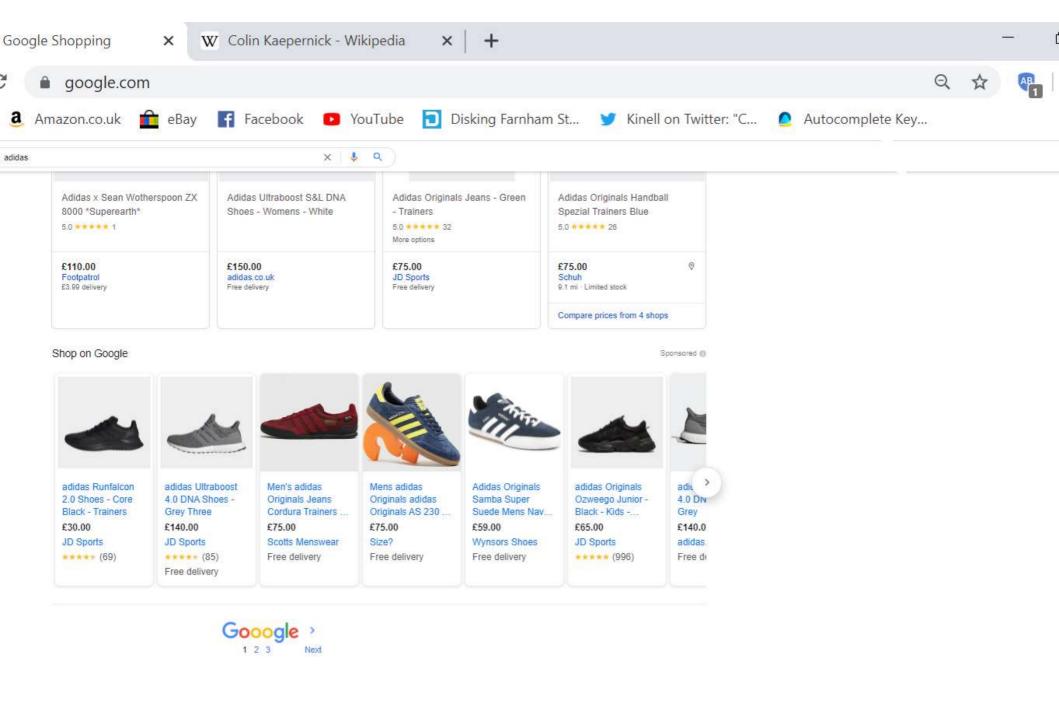


- DOWNLOADS PODCASTS You tap a podcast and AdSkipPro downloads it.
- FINDS THE ADS After downloading, AdSkipPro automatically finds the ads. This takes 1 or 2 minutes, depending on your device and the length of the podcast. It can even download and find ads while you're listening to another podcast, so you never have to wait.
- PLAYS THE PODCASTS AdSkipPro plays the podcasts, just like every other podcast app

Mind The Gaps



Ad · www.adidas.co.uk/ =



Native Advertising Platforms

Outbrain ads NOT blocked in my test on https://pagesix.com/2023/05/14/taylor-swift-gives-shout-out-to-ryan-reynolds-blake-livelys-kids-at-concert/ with AdBlock Plus plugin with Acceptable Ads allowed.

Amazon

Ublock Origin blocks sponsored listings (not

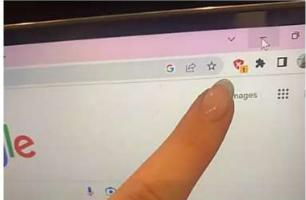
Page Six

SPONSORED STORIES

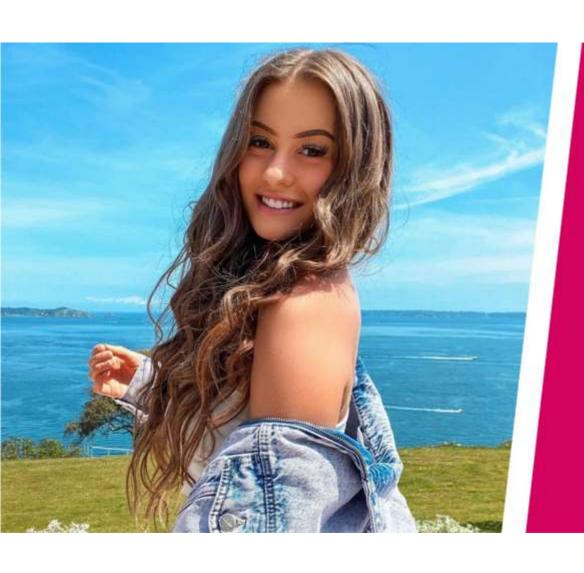




I Didn't Know My Computer Could Block All Ads? (Find Out How)



Google Chrome Can Now Block All Ads (Find Out How)



TikTok Holly H

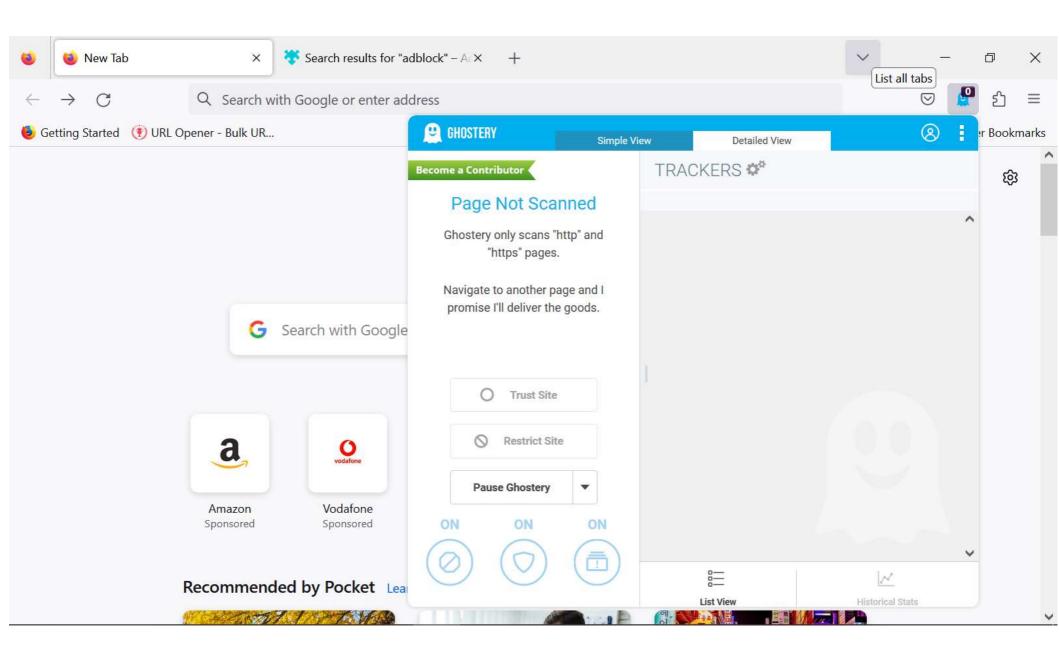
16.6M followers

TikTok for Business

Home > Get inspiration > Case studies > McDonald's

Success stories

McDonald's



When Google announced a collection of changes — known as Manifest V3 — coming to the Chrome extensions platform in late 2022, there was concern that this would be the end for (some) ad blockers.

V3 would disallow extensions from using remotely-hosted code. Instead, all code run by the extension would be required to be present on the extension's package when uploaded to the webstore.



PERSONAL TECH

Google halts purge of legacy ad blockers and other Chrome Extensions, again



Manifest V2 will die another day

Thomas Claburn

Sat 1 Apr 2023 // 00:49 UTC









Back in December, Google postponed its Chrome Extensions shakeup because the project was unfinished and beset by bugs, after a previous schedule setback three months earlier. AdBlock Plus now has perceptual ad blocking: visually detecting ads is a more scalable method than applying tens of thousands of (manually created!) filter rules.



- Implications for sales / SEO and PPC strategies inc. targeting.
- Less adblocking on smartphones more difficult to ad-block in mobile apps than in browsers
- Some of the recent new / next generations of internet users may be 'invisible' to digital advertisers in certain markets. Need for SEO / Content Strategy to engage the adblocking

- Possible to track site users' Adblock use (e.g. with GTM).
- 1. What is the difference in content consumption between people who block ads and those that don't?
- 2. How many Users are blocking ads?
- 3. Do people who use ad blocking technologies end up being more loyal visitors?

- Need test your sites using the popular ad blockers (e.g. Ad Block, Ad Block Plus) on desktop, tablet and smartphone operating systems & various browsers.
- How will online newspaper & magazine publishers pay for content if customers won't see or click on ads?

Study in Management Science Journal 2020

Based on their work, the researchers concluded that ad blockers may be helpful in one of four ways:

- They can make the market more efficient by filtering users who are sensitive to general ads, allowing websites to target more intense ads to the rest of the users.
- They benefit users by allowing the removal of ads that annoy them.
- They help regulate the ad industry by motivating the advertising platform to pay a fee to the ad-blocking company to include it in a list of ads that are allowed past the blocker.
- A more efficient market can boost the quality of websites' content, which also benefits users.

Slides:

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