



DrupalCon
AMSTERDAM 2019
OCTOBER 28-31

Lessons from a first time **Drupal Camp** organizer

Camilo Bravo
@cambraca



drupalcamp
QUITO
+ phpday

12 - 14 oct 2017

“

Anything that
can go wrong,
will go wrong

Murphy's law

Promotion

Website

Budget

Record

Speakers

Venue

Design

Schedule

Team

Sponsors

post

Social

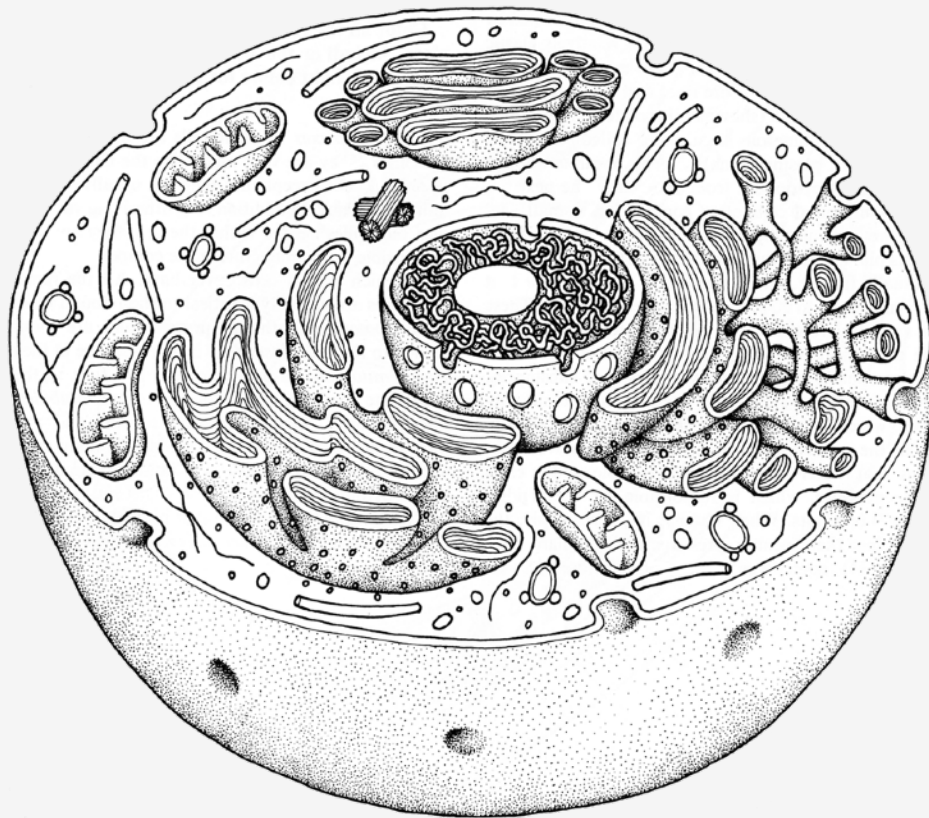
Logistics

May 2017

22 weeks until the event

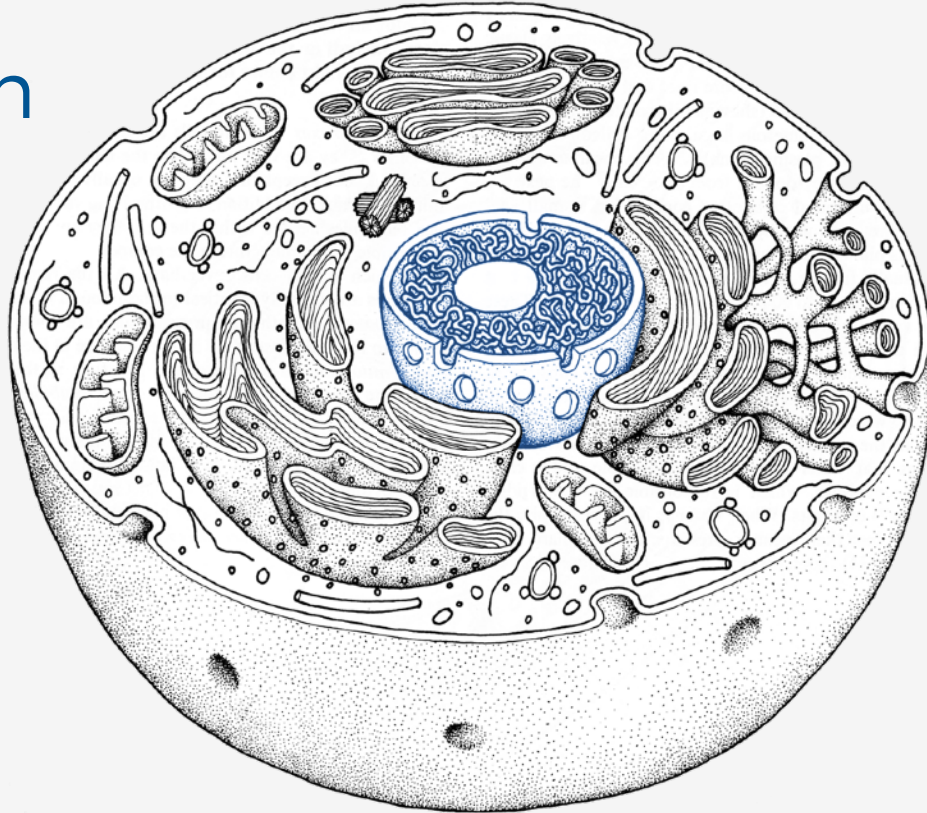
**AVENGERS
ASSEMBLE!**





Core Team

<= 3 people



Extended
Team



It's good to have **backup**

When should we have our DrupalCamp?

Academic calendar
Midterms at university

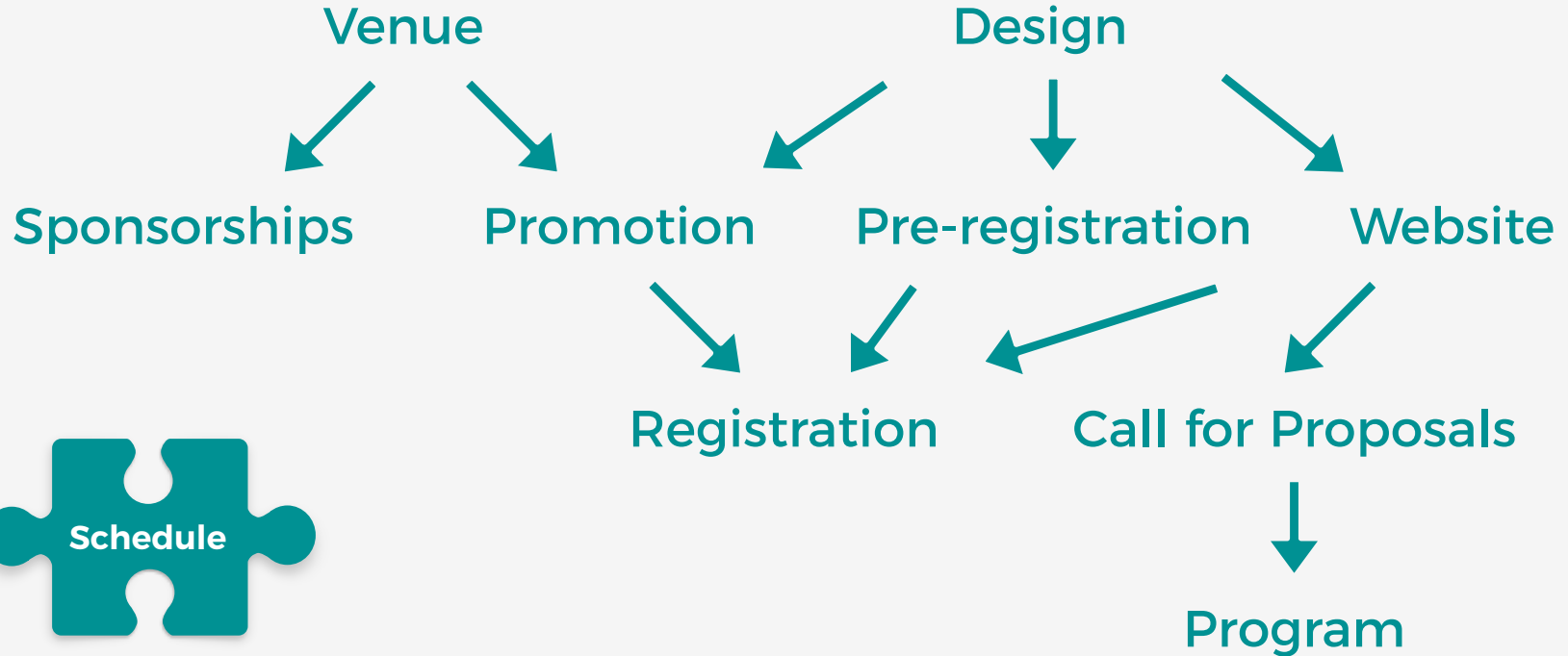
Other Drupal events
DrupalCon Vienna

General interest
2018 World Cup qualification



Local holidays

In what **order** should things happen?





Prepare and **anticipate**

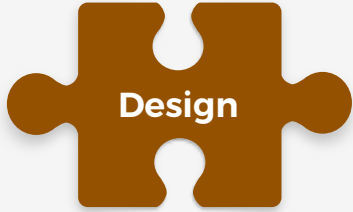




Venue

- 150 15 May First approach by email
- 141 24 May Meeting with head of department
- 113 21 Jun Denied 
- 101 3 Jul Meeting with person in charge of events
- 97 7 Jul Venue approved  PONR!





Logo



Round 1

Round 2

Round 3



drupalcamp
QUITO
+ phpday

Sept - 2017

Heading 1

Heading 2

Heading 3

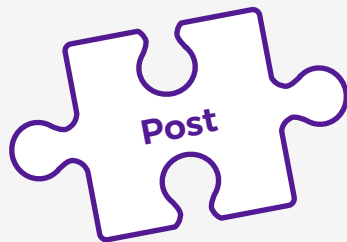
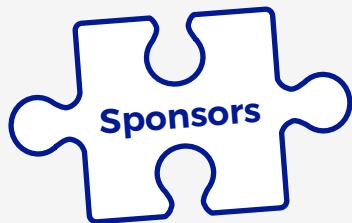
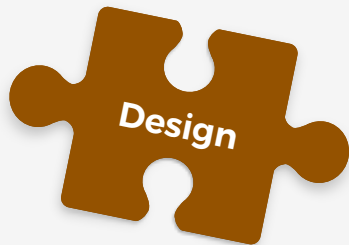
HEADING 4



Sociis eiusmod nonummy dui irure venenatis autem euismod saepe reiciendis aliquid? Eu. Litora habitant sunt. Auctor? Dolorum maxime phasellus aut sed, deleniti animi massa, rerum corrupti phasellus euismod! Omnibus conubia exercitation montes. Platea nunc? Iaculis! Sequi erat a exercitationem sagittis. Voluptat voluptas voluptat soluta officii nunc aspernatur ad! Tempus dictum, nesciunt hic reiciendis iste, pretium rerum venenatis voluptas elementum odio. At platea? Erat tempus voluptatum commodo, illum nam perspiciatis sapien arcu laoree! Litora cupiditate eget adipisci optio! Incidunt, justo sodales? Provident at tristique neque, rutrum ullam? Ipsam culpa, occaecati quasi! Eget hic rhoncus voluptatem, rerum explicabo anim nisi parturient earum.

Design





June 2017

18 weeks until the event





drupalcamp
QUITO
+phpday

12 - 14 octubre 2017



cambraca



cambraca



cambraca



cambraca

VER MÁS

"DrupalCamp Quito + PHP Day 2017" es un evento que

Stages

1. Requirements
2. Event / signup
3. Session submissions
4. Sponsors
5. Calendar
6. Feedback / post-event





drupalcamp
QUITO
+phpday

12 - 14 octubre 2017



cambraca



cambraca



cambraca



cambraca

VER MÁS

"DrupalCamp Quito + PHP Day 2017" es un evento que

drupalec.org

Org-level site

- ◆ "Event" content type
- ◆ "Session" group



Do not spend all your time
working on the website





Start with what you **already have**



Previous events

- ◆ photos
- ◆ videos
- ◆ design*
- ◆ contact lists
- ◆ chat groups
- ◆ social media

*if usable



Email is
a **lot** of work



The screenshot shows a Drupal website editor interface. At the top, there are navigation links: 'Call to action', 'Rename', 'Help', and 'Preview and Test'. The main content area features a header with the 'drupalcamp QUITO + phpday' logo. Below the header is a large section with the following text: '¡Regístrate al DrupalCamp Quito + PHP Day 2017!' and 'el evento será gratuito'. A large image below this text shows the event logo and date '12 - 14 octubre 2017' against a background of a cityscape. To the right of the main image are logos for 'Universidad San Francisco', 'toptal', 'Nimblersoft', and 'mindsoft'. Below the image, there is a paragraph of text: 'Ya tenemos fecha —del 12 al 14 de octubre— y lugar: las instalaciones de la Universidad San Francisco de Quito.' Below this is a section titled 'Cómo hacer para asistir' with a sub-paragraph: 'Con el botón de abajo puedes asegurar tu registro. Tendrás que llenar lo siguiente:'. At the bottom, there is a bulleted list: 'Nombre', 'Email', 'Compañía u organización', and 'Cargo o posición'. On the right side of the editor, there is a sidebar with two tabs: 'Content' and 'Design'. The 'Content' tab is active, showing a grid of content blocks: Text, Boxed Text, Divider, Image, Image Group, Image Card, Image + Caption, Social Share, Social Follow, Button, Footer, Code, and Video.



Social media

Manual labor

contacting groups, e.g. **Girls in Tech**

Paid promotion




\$69 spent on **9** Facebook ads over **15** weeks

Regular posts

Facebook, Twitter



Other **Drupal** sites

 **Drupal Association** 
@drupalassoc Following 

DrupalCamp Quito + PHPDay 2017 happens October 12-14. Join [@drupalec](#) for this free **#Drupal** event! [drupalec.org](#)

1:45 PM - 24 Aug 2017

 **Drupal** 
@drupal Following 

In South America from Oct 12-14? Go to [#DrupalCamp](#) Quito-Ecuador! Register for free: [drupalec.org](#) [@drupalec](#)

8:35 AM - 9 Oct 2017

[groups.drupal.org](#)
Latin America group

[buildamodule.com](#)

[drupical.com](#)



Contact local newspapers

EL COMERCIO



Como parte de la preparación del evento, los conferencistas del DrupalCamp participaron de un taller sobre presentaciones efectivas en la fundación Idea Dignidad. Allí, los expositores recibieron capacitaciones para llevar a cabo presentaciones que logren captar la atención del público asistente. Foto: Facebook / Idea Dignidad



© Lunes 02 de octubre 2017



ENCUENTRO · SOFTWARE · EVENTO · GUAIFAI · DRUPAL · DESARROLLO WEB

¿Te gustó?



SI (5)



NO (0)

Valentín Díaz
Redactor (1)

Drupal es un gestor de contenidos o CMS (Content Management System, por sus siglas en inglés) de carácter libre y modular. Entre los portales web que utilizan este sistema para actualizar a diario sus contenidos están la **Casa Blanca**, la cadena de noticias **Fox News** al igual que **NBC**, la **Universidad de Harvard**, la organización conservacionista **Greenpeace**, la ONG de defensa de Derechos Humanos **Amnistía Internacional**, la página oficial de los **premios Grammy**, entre otros.

El programa utiliza lenguaje PHP y "está hecho para solo usuario", pues cuenta con un sistema de usuarios, roles y permisos, explica **Camilo Bravo**, ingeniero en sistemas y desarrollador web. "Es súper fácil configurarlo sin la necesidad de programar", agrega.

El sistema además cuenta con una "dijantasca comunidad", dice Bravo. En 2013, por

Más info sobre

- Tecnología
- Gadgets
- Móviles
- Videojuegos
- Consejos
- Software
- Redes Sociales



TECNOLOGÍA

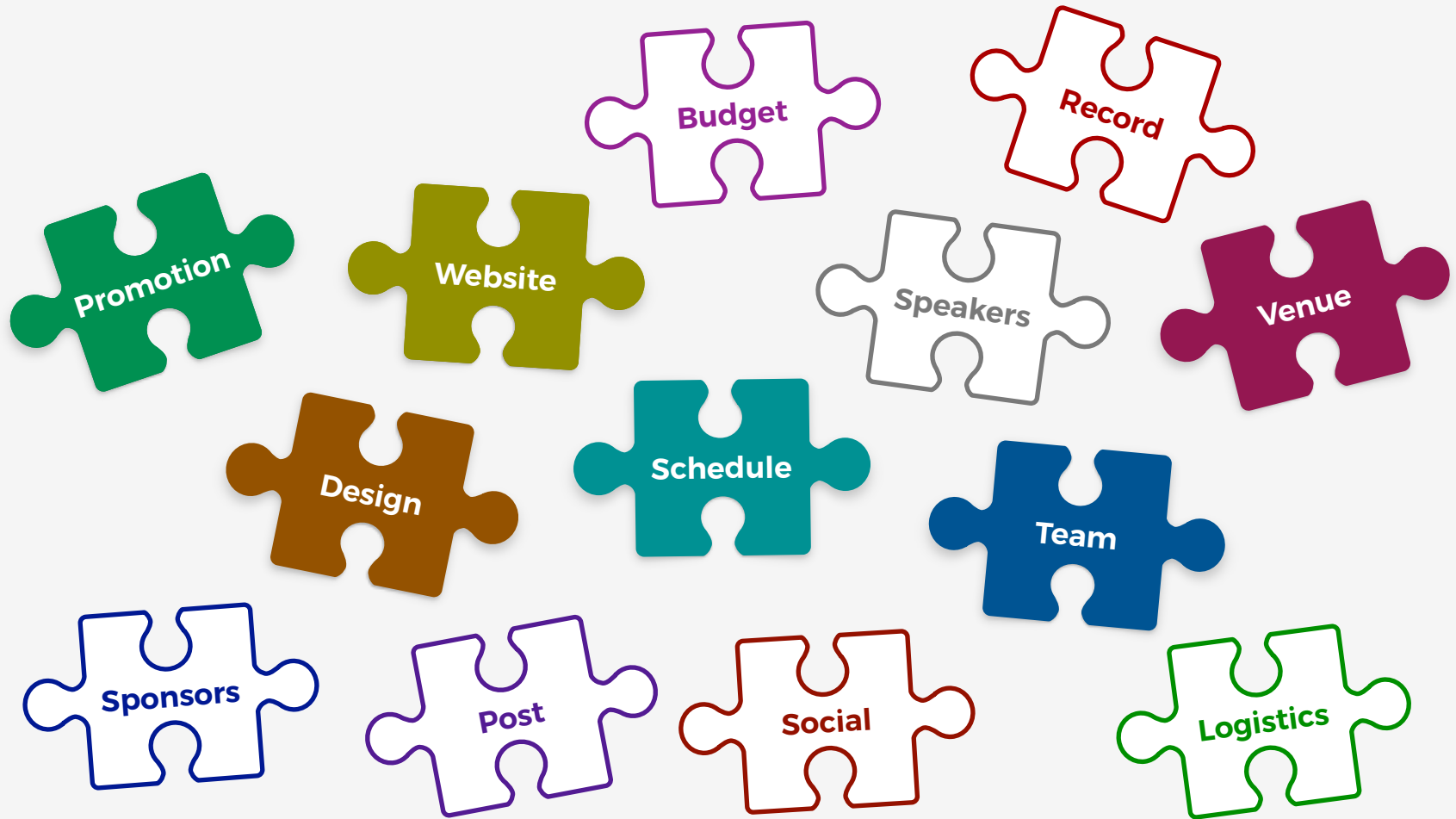
Amelia, el avatar que puede dejar sin empleo a miles de personas



TELEFONÍA

Google presentó dos nuevos modelos de teléfonos celulares





Promotion

Website

Budget

Record

Design

Schedule

Speakers

Venue

Sponsors

Post

Team

Social

Logistics

July 2017

13 weeks until the event



Just **two** sponsor tiers

◆ Placement

- ▶ website
- ▶ event roll-up
- ▶ credentials
- ▶ FB banner

◆ Social media mentions

◆ Closing act mention



Silver

◆ Placement++

- ▶ certificates
- ▶ emails
- ▶ brochure

◆ Company roll-up

◆ Booth

◆ Intervention at inauguration



Gold





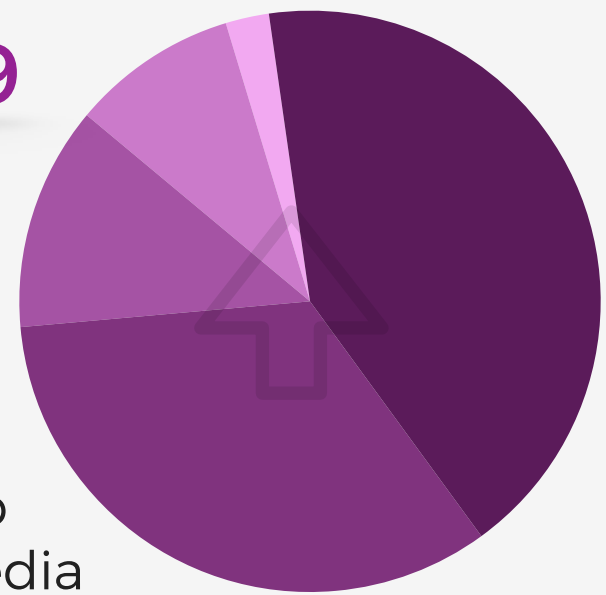
Sponsors

97	7 Jul		Gold sponsor (venue)
72	1 Aug		Gold sponsor event now possible!
41	1 Sep		Gold sponsor
37	5 Sep		Silver sponsor
34	8 Sep		Gold sponsors (organizers)
23	19 Sep		Silver sponsor (post-event meeting)
19	23 Sep		Silver sponsor (speakers workshop)
7	5 Oct		Sponsor changed Gold -> Silver !

Total **spent**: **USD 2 853.39**



- Printing
- Catering
- T-shirts
- Workshop
- Social media



Total **spent**: **USD 2 853.39**



Loss per **organizer**:

USD 184.46

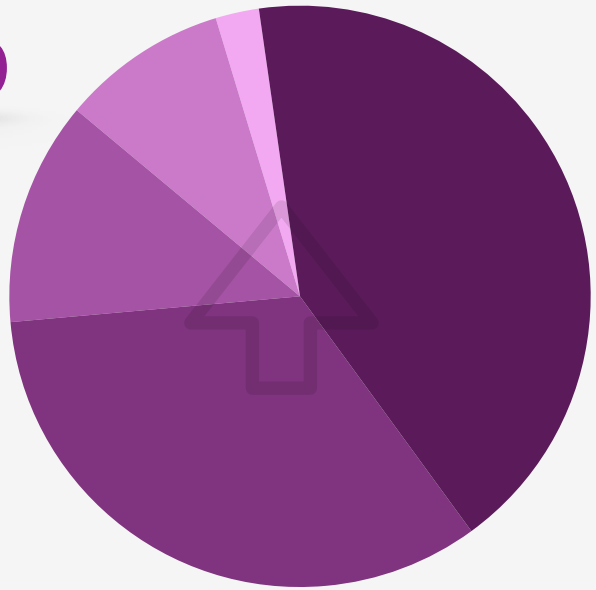


Total **spent**: **USD 2 853.39**

Not pictured:

- ◆ Venue
- ◆ Recording
- ◆ Design
- ◆ Head of logistics
- ◆ Organizers' salaries

Sponsors



Total **spent**: **USD 2 853.39**



Also not pictured:

◆ Ticket sales





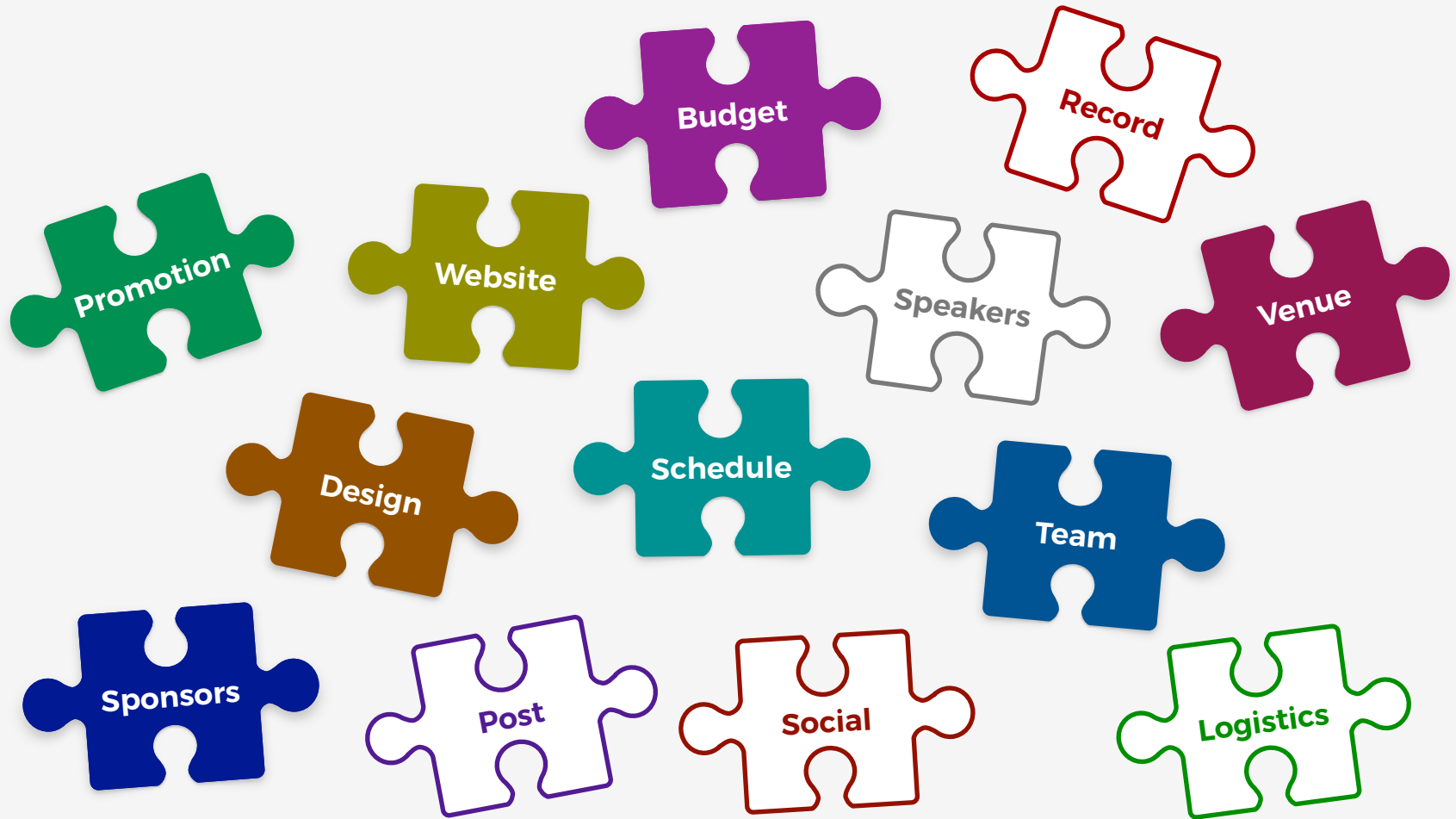
Free event



- ◆ Well, it's free!
- ◆ Boost to our community

- ◆ Unreliable attendance **45%**
- ◆ Budget





September 2017

4 weeks until the event



1. Session proposals
the “add group” page

until 31 Aug

2. Workshop
improving presentation skills

23 Sep

3. Selection
spreadsheet magic

4 Oct

4. Event starts

12 Oct

Proponer una sesión para el evento: *DrupalCamp Quito + PHP Day 2017*

Inicio

⚠ Las charlas duran **50 minutos**; puedes preparar por ejemplo una presentación de 35 minutos y dejar el resto del tiempo para preguntas de los asistentes.

Puedes proponer tu sesión hasta el **31 de agosto**.

Título *

Tipo de sesión *

- Charla
Una charla es una presentación dada por una o más personas.
- Charla remota
Una charla presentada por videoconferencia.
- Grupo de discusión
Es una conversación con menos estructura que una charla, donde los participantes pueden discutir sobre el tema propuesto.
- Panel
Un panel tiene un moderador y varios panelistas que discuten sobre un tema específico.
- Keynote
Un keynote es una presentación general para todos los asistentes al evento.
- Taller
Es un espacio donde se hará trabajos prácticos para los asistentes.

Track *

Dificultad *

- Principiante
- Intermedio
- Avanzado

Descripción *

B *I* | | | | Formato | Fuente HTML



Title

Type

talk, remote talk,
discussion group,
panel, keynote,
workshop

Track

Difficulty

Description

Files



Software developers are not **known**
for their presentation skills



2.



Speakers

Selection process

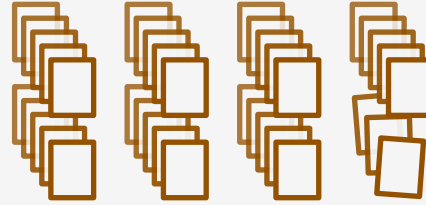


Track / Tema	Nombre	Apellido	País	Educación	Sexo	Organización / Asesorado	Suborganización	Programador	Idioma	ES	ES	ES	ES	ES	ES	ES	ES	ES	Tamaño
Programación y desarrollo																			
1	Desarrollo de aplicaciones web	Ignacio	Francisco	Javier	Miguel	Programador	Chile												8
2	Desarrollo de aplicaciones móviles	Ignacio	Alfonso	Walter		Programador	Chile												8
3	Desarrollo de aplicaciones de escritorio	Ignacio	Juan	José	Luis	Programador	Chile												8
4	Desarrollo de aplicaciones de escritorio	Ignacio	Tran	Shan	Wang	Programador	Chile												8
5	Desarrollo de aplicaciones de escritorio	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
6	Desarrollo de aplicaciones de escritorio	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
7	Desarrollo de aplicaciones de escritorio	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
8	Desarrollo de aplicaciones de escritorio	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
9	Desarrollo de aplicaciones de escritorio	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
10	Desarrollo de aplicaciones de escritorio	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
11	Desarrollo de aplicaciones de escritorio	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
12	Desarrollo de aplicaciones de escritorio	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
13	Desarrollo de aplicaciones de escritorio	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
14	Desarrollo de aplicaciones de escritorio	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
15	Desarrollo de aplicaciones de escritorio	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
16	Desarrollo de aplicaciones de escritorio	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
17	Desarrollo de aplicaciones de escritorio	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
18	Desarrollo de aplicaciones de escritorio	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
19	Desarrollo de aplicaciones de escritorio	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
20	Desarrollo de aplicaciones de escritorio	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
Marketing y ventas																			
1	Marketing digital	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
2	Marketing digital	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
3	Marketing digital	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
4	Marketing digital	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
5	Marketing digital	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
6	Marketing digital	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
7	Marketing digital	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
8	Marketing digital	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
9	Marketing digital	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
10	Marketing digital	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
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15	Marketing digital	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
16	Marketing digital	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
17	Marketing digital	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
18	Marketing digital	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
19	Marketing digital	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8
20	Marketing digital	Ignacio	Adrián	Expósito	Walter	Programador	Chile												8



Session proposals

38 in total



Core team

3 people



One opinion / session / team member

“strong” vs. “weak”



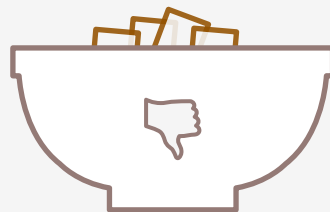
For each session, one opinion
4 possible buckets



strong
positive



weak
positive



weak
negative



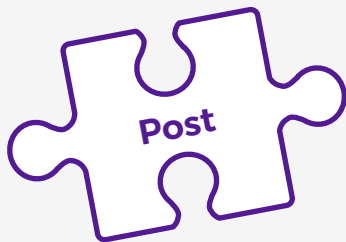
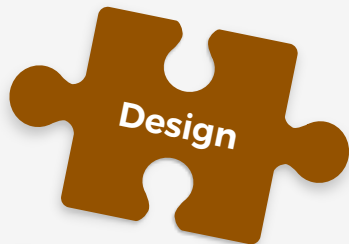
strong
negative

My personal process



Points added (or removed) based on:

- ◆ Special session **type** (e.g. panel)
- ◆ **Multiple** speakers (rare)
- ◆ Speaker **diversity**
- ◆ **Foreign** speaker
- ◆ Has previous **experience**
- ◆ Good impression from **workshop**
- ◆ Excellent **description**
- ◆ Clear session **objective**
- ◆ Topic is **unique**
- ◆ Topic is **relevant**
- ◆ Topic is **current**



October 2017





Logistics

Seriously, it's a **nightmare**

Speakers

Need projector? sound? laptop?
Small introduction for each
Do they know where to go and when?

Filming / photos

Dedicated team. Equipment. SD cards.
Do they know where to go and when?

Catering and coffee breaks

Special meal requirements
Do they know where to go and when?

Rooms

Sound check for keynotes
Testing streaming remote talk
Setting up the rooms before
each session



Seriously, it's a **nightmare**

Registration table

Credentials, welcome package
Pointing people in the right direction

Volunteers

Specific tasks for each
Is someone late? missing?
Do they know where to go and when?

Inventory

Keeping track of roll-ups, cables,
adapters, tables, signs, laptops, etc.

Venue

Wi-Fi setup
Rooms unlocked in time

Group photo

Does **everyone** know
where to go and **when**?



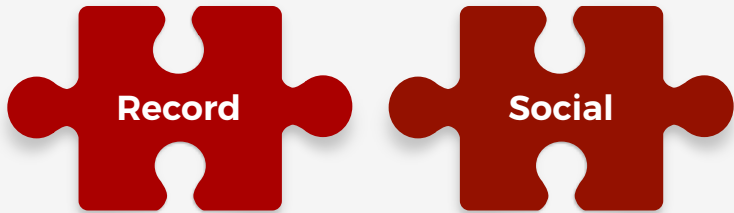
There should be someone **other than you**
dedicated to all this





Unless you have a separate team* for recording, editing, and social media, just **do your best**

**which we did!*





Promotion

Website

Budget

Record

Speakers

Venue

Design

Schedule

Team

Sponsors

Post

Social

Logistics

Later...

Immediately **after**

Social gathering

- ◆ Somewhere to wind down
- ◆ A Silver sponsor provided this space



Immediately **after**

Updates on social media and website

- ◆ Cleaning up Facebook page
“signup button” => “learn more”
- ◆ Remove event registration link on website



After a few days

- ◆ “Thank you” emails
- ◆ Data entry: attendants to each session
- ◆ Send feedback forms to attendants
- ◆ Upload session recordings



After **a few weeks**

- ◆ Disable “photo uploads”
- ◆ Post to social media
- ◆ Send feedback results to speakers
- ◆ Website adjustments



Post-event tasks (and some pre-event ones too)
in list [Core team](#)

Description
Add a more detailed description...

Before the event starts Hide completed items Delete
100%
 Add "previous events" view page and content
Add an item

When event starts Hide completed items Delete
100%
 Make sure gallery photo upload works for any logged-in user on website
 Remove countdown on homepage, replace with "photo gallery" section
Add an item

Immediately after the event is over Hide completed items Delete
100%
 Remove "sign up" button on FB page, change to "learn more" and link to [drupelec.org](#)
 Remove ability to register to the event on the website (restore "regular registration")
Add an item

After a couple of days Hide completed items Delete
40%
 Send special "thank you email" to staff/volunteers and to speakers
 Send feedback forms to attendants about each session
 Send event swag to Arlina (remote speaker)
 Process and upload session videos to Youtube
 Send massive "thank you email" to everyone
Add an item

After a couple of weeks Delete
0%
 Disable ability to upload gallery photos on the website

Prepare for all this **beforehand**



Other **lessons**

- ◆ No matter how much you prepare, the last few days before the event are always **crazy**
- ◆ Look for stronger **support** from companies / universities sooner
- ◆ Too many talks at the same time leads to some of them having a very small **audience**



One more thing...

What if **we had...**

- ◆ Repository of **resources** to help plan a Drupal event
- ◆ Community of organizers where **knowledge sharing** is encouraged
- ◆ Centralized place to market all of our **events** to the Drupal community
- ◆ Supported **tools** required to organize events
- ◆ Highlight the **individuals** who volunteer to produce these events

Event organizers working group



Formation Board members

drupal.org/community/event-organizers

Get **involved**

- ◆ Join Our Monthly Meetings (2nd Tuesday of the month)
- ◆ Join the Event Organizers Slack
- ◆ Join Our Email Newsletter
- ◆ Jump Into Our Issue Queue

drupal.org/community/event-organizers

Join us for contribution opportunities

Thursday, October 31, 2019

Mentored Contribution

9:00-18:00
Room: Europe Foyer 2

First Time Contributor Workshop

9:00-14:00
Room: Diamond Lounge

General Contribution

9:00-18:00
Room: Europe Foyer 2

#DrupalContributions

What did you think?

Locate this session at the DrupalCon Amsterdam website:

<https://drupal.kuoni-congress.info/2019/program/>

Take the Survey!

<https://www.surveymonkey.com/r/DrupalConAmsterdam>



Thank you!